



**Invitation to Tender Clarification Schedule**

**Contract Title:** Business Case Development

**Contract Reference:** LSHW/001/2025

Please see below a list of the Clarification Questions received in relation to the above procurement process, together with the response to each:

Question No.	Question/Clarification	Response
1	T&Cs - What proposed terms and conditions do LSHW intend on using?	<p>As per Part 2.5 (Terms) of the Qualification Questionnaire document, tenderer's are required to provide a copy of their organisation's standard Terms and Conditions for review as part of their submission.</p> <p>Life Sciences Hub Wales intends to utilise the successful supplier's T&amp;C's, subject to review, acceptance and the addition of suggested amendments (as require).</p>
2	The specification document mentions the need to align with the Better Business Cases guidance. Could [you] confirm if holding Better Business Cases accreditation is a mandatory requirement for a potential supplier?	<p>Holding Better Business Cases accreditation is <b>not</b> a mandatory required for the successful supplier.</p> <p>However, please note Quality question Q2 (Part 14.2.1) tenderer's are requested to demonstrate their knowledge and experience of previous application of the Better Business Cases model, and the specification details the requirement for the successful supplier to work towards the Better Business Cases model (as per Parts 2.5.3 and 2.5.5.).</p>