

Provision of Comprehensive Health Assessment Pilot Scheme for Coaches within the British High-Performance System

Clarification Questions and Answers

- 1. You estimate the pilot will be for 450 coaches. Can you clarify if that is per year or a total across the two years?**

It is 450 people in total. They each get access to one comprehensive health assessment during the two years.

- 2. Does the awarded supplier need to be a hospital or affiliated with a hospital?**

The chosen supplier does not need to be a hospital or affiliated to a hospital, as long as they meet required industry standards.

- 3. Our health assessment meets your core requirements. We also have "add-ons" which can be combined with a health assessment which meet your "additional components" criteria. How would you like us to illustrate this in the pricing document and questions?**

As noted in appendix 2 - Pricing, we invite bidders to provide a total cost including VAT per health assessment (i.e. 'unit cost'). This cost should include admin fees, test costs (mandatory and any additional they have included), educational support, and VAT. We also ask for a breakdown of the 'unit costs'. How you illustrate this information is up to you, for example it could be delivered via a simple table format. As long as it is easy to understand but allows bidders to get the requested information across.

- 4. Are you able to provide an age and gender breakdown for pilot coach population?**

We can't provide an age profile for our coaches as we don't have that information. Of the 450 coaches approx. 15-20% will be female.

- 5. Breakdown of numbers of coaches at each location?**

We don't have a breakdown of numbers of coaches at each location. Please refer to the tender ITT for the list of primary performance hubs and other locations that have the highest 'concentration' of coaches.

- 6. In relation to the specification requirement for Stress Tests – can you clarify if there is a particular type/preference of stress test you are looking for e.g., bike, treadmill etc?**

We have no type/preference of stress test.

We do have a small percentage of coaches that have a disability, may be wheelchair users and/or have restrictions in movement which needs to be a consideration.

- 7. Would you consider virtual health assessment option for remotely located employees?**

A virtual health assessment is not something we had considered however if a comprehensive health assessment could be delivered virtually, to the same level as the in-person experience then we would be interested in hearing about options. We would expect the majority of assessments to be delivered in-person.

8. Should broker commission be included in pricing?

We have not engaged, and do not intend to engage, any brokers in relation to this tender. As such, broker commission will not be included in any pricing. As per the ITT the relationship will be managed directly via an account manager at UK Sport and an account manager within the selected supplier.

9. You have mentioned within the terms and conditions section "Mark-ups, caveats, qualifications or amendments to the terms of the draft contract are not invited at any stage of this procurement and if you submit these, your Tender may be disqualified." Are you able to clarify if we are able to negotiate at all as we finalise the tender?

Whilst we don't anticipate material changes to the contract the preferred supplier will have the opportunity to suggest any reasonable amendments that may otherwise preclude them from either proceeding and/or providing the required services.