

DP World, London Gateway Logistics Park

Expression Of Interest Request

Training and Development Partner - The Hive, multi-purpose amenity facility

DP World are the owner and operator of London Gateway that comprises: an expanding container port with handling capability for over 3m TEU of containers each year; a rail terminal handling over 20 trains carrying containers each day; and a state-of-the-art multi-customer logistics park that once fully developed will include over 9.5m sq ft of warehousing and associated infrastructure.

Through association with Thames Freeport, and capital support from Freeport Seed Funding, DP World are currently in the process of consenting and developing a prominent multi-purpose facility at the Logistics Park. This facility, to be known as The Hive, will include provision for leisure and recreation, food and beverage, meeting space, research and development, innovation and training. The facility will include meeting rooms, a double height industrial space and external paved area that can be used for training and construction shall be completed during March 2026.

DP World are therefore seeking Expressions of Interest from companies, organisations and consortiums interested in acting as a partner and umbrella organisation to manage, add-value, act as a focal point and coordinate the identified training, education and development needs at the facility (and potentially at other identified locations). It is anticipated that the successful partner will enter a 3-year contract with DP World, with the option for an extension of a further 2 years. The principal roles of the successful partner will be as follows:

- Work in partnership with the Steering Committee comprising of DP World, Thames Freeport, local businesses and community representatives to develop the strategic needs and short and long-term delivery objectives.
- Seek input from various stakeholders on the evolving training and education needs, the development of a commissioning model and an annual demand forecast and report and agree these with the steerco – the provision should be targeted to deliver 100 days of training per year (primarily short-course training delivery rather than longer term education).
- Work with partners to seek sources of funding to deliver the training and development needs. This may include Local Skills Improvement Fund (LSIP), DFE Adult Skills Fund, Thames Freeport Skills Fund and through commercial partnerships and training to meet the needs of employers.
- Provide services that support the community to access training and employment opportunities including addressing employability skills, inclusion and digital poverty and working with employers across the Logistics Park to develop individuals to meet the requirements of the pipeline of job opportunities.
- Provide support in relation to the securing of apprenticeship opportunities and coordinate the facilitation of such, where appropriate
- Engage and develop relationships with training providers, academia, education institutions and innovators to consider delivery of the skills required for the future of logistics.
- Work with DP World's in-house training and People team in relation other ongoing training and development that takes place on-site.

- Utilise existing research, analysis and forums to gather a current and future training needs analysis and design a programme around those, in line with employer and community needs.
- Seek to use technology and innovative approaches to training and development, including through simulation and virtual reality.
- Measure and report on success and local impact.
- Manage bookings and co-ordinate use of the facilities with the facilities manager.

Expression of Interest

Interested parties should notify their interest in becoming the preferred delivery partner by email to oluchi.nwaiwu@dpworld.com by 5pm on the [12th May].

Interest notifications should include details and experience of the potential partner and outline commentary on their proposed delivery methodology, needs expectations, commissioning model and financial arrangements.

Shortlisted parties will then be invited to a meeting to discuss further the proposed partnership.

It is DP Worlds expectation that a preferred partner will be identified by September so that plans for the first year of operation can be made in advance of opening of the facility in April 2026.