Gainsborough TOWN COUNCIL

Subject: Tender Scoring Matrix

Evaluation Criteria	Sub-Criteria / Requirements	Weighting (%)	Scoring Guidance (0–5 scale)
1. Programme & Site Access	- Proposed programme of works. - Site access arrangements to minimise disruption. - Demonstrated understanding of working in operational/historic sites.	15%	**0** = No programme / unrealistic. **1–2** = Basic programme with limited detail. **3** = Clear programme with site logistics considered. **4** = Detailed and achievable programme with mitigation of disruption. **5** = Comprehensive, well-structured programme with contingency planning.
2. Planning & Consent Compliance	- Understanding of planning conditions (masonry samples, window/joinery drawings, brickwork cleaning methodology). - Evidence of prior compliance with heritage/LPA requirements.	20%	**0** = No reference to compliance. **1–2** = Limited awareness of consent requirements. **3** = Demonstrates compliance with key conditions. **4** = Provides examples of compliance on similar projects. **5** = Fully detailed approach, including sample/test panel strategy and proactive LPA liaison.
3. Methodology & Technical Quality	- Demolition and dismantling methods. - Waste disposal arrangements. - Materials, craftsmanship, and heritage-sensitive approach. - RAMS and H&S compliance.	25%	**0** = No methodology provided. **1–2** = Generic method statements, limited detail. **3** = Adequate methodology covering demolition, materials, and H&S. **4** = Well-developed, heritage-appropriate methods with clear compliance. **5** = Innovative, detailed, and robust methodology with exceptional focus on safety and heritage preservation.
4. Experience & Track Record	- Demonstrated experience in heritage/listed buildings. - Relevant case studies or references. - Skilled workforce with joinery/brickwork expertise.	15%	**0** = No relevant experience. **1–2** = Some general construction experience, limited heritage works. **3** = Adequate heritage experience with some references. **4** = Strong track record in listed/heritage projects. **5** = Exceptional experience with proven delivery on similar schemes.

5. Cost & Value for Money	- Competitive pricing. - Transparent breakdown of costs. - Consideration of lifecycle cost/maintenance.	20%	**0** = Unclear or non-compliant pricing. **1–2** = High or poorly explained costs. **3** = Reasonable and clear costs. **4** = Competitive pricing with good value. **5** = Excellent value, fully transparent, demonstrates lifecycle benefits.
6. Social Value & Site Management	- Provision of site facilities, security, and welfare. - Environmental and sustainability measures. - Contribution to local economy / apprenticeships. - Approach to keeping site safe and tidy.	5%	**0** = No consideration of social/environmental value. **1–2** = Minimal welfare or sustainability measures. **3** = Adequate welfare and site management. **4** = Strong emphasis on social/environmental impact. **5** = Exemplary commitment to sustainability, local engagement, and best-practice site management.

Total Weighting: 100%
Scoring Scale (0–5):

0 = Non-compliant / no response
1 = Poor / very limited response
2 = Basic response, below expectation
3 = Acceptable response, meets minimum requirement
4 = Good response, above minimum standard
5 = Excellent response, exceeds requirements significantly

Criteria	Weighting (%)	Bidder Score (0-5)	Weighted Score	Assessor Comments
Programme & Site Access	15			
Planning & Consent Compliance	20			
Methodology & Technical Quality	25			
Experience & Track Record	15			
Cost & Value for Money	20			
Social Value & Site Management	5			
TOTAL	**100**			