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**Request for Quotation**

**Local Area Energy Plan for North Northamptonshire**

Contents

[Section 1: Introduction 5](#_Toc114238158)

[1. General Requirements 5](#_Toc114238159)

[2. Procurement Timetable 10](#_Toc114238160)

[3. Site Visits 11](#_Toc114238161)

[4. Clarification Questions 11](#_Toc114238162)

[5. Quotation Responses 11](#_Toc114238163)

[6. Evaluation of Quotations 12](#_Toc114238164)

[Section 2: Specification 13](#_Toc114238165)

[1. Introduction and Background 13](#_Toc114238166)

[2. Scope 13](#_Toc114238167)

[3. Business Continuity and Disaster Recovery 13](#_Toc114238168)

[4. Statement of Requirements 13](#_Toc114238169)

[5. Implementation Criteria 13](#_Toc114238170)

[6. Performance Monitoring and Review/Project Management 14](#_Toc114238171)

[7. Social Benefits 14](#_Toc114238172)

[8. Data Management / UK General Data Protection Regulation (UK GDPR) 14](#_Toc114238173)

[9. Appendixes and/or Annexes 25](#_Toc114238278)

[Section 3: Supporting Information 26](#_Toc114238279)

[Section 4: Pricing Sheet 32](#_Toc114238280)

[1. Pricing and Costs 32](#_Toc114238281)

[Section 5: Freedom of Information 37](#_Toc114238282)

[Section 6: Declaration 39](#_Toc114238283)

[Section 7: Due diligence 40](#_Toc114238284)

[Section 8: CONTRACT AWARD 41](#_Toc114238285)

[Appendix 1: Conditions of Contract 42](#_Toc114238286)

# Section 1: Introduction

## General Requirements

* 1. North Northamptonshire Council (hereafter referred to as “The Council”) invites quotations for the provision of a comprehensive Local Area Energy Plan for North Northamptonshire.
  2. The Council’s detailed requirements are defined in Section 2: Specification.
  3. Please take care in reading this document, in particular the Specification. In the event of any questions or queries in relation to this Request for Quotation (RFQ), please contact the Officer detailed in Table B.
  4. The Council reserves the right to:
     1. carry out due diligence checks on the awarded Potential Supplier;
     2. amend the Conditions of Contract included at Appendix 1;
     3. abandon the procurement process at any stage without any liability to the Council; and/or
     4. require the Potential Supplier to clarify its quotation in writing and if the Potential Supplier fails to respond satisfactorily, this may result in the Potential Supplier being rejected from the process.
  5. The Council also reserves the right, at any point and without notice, to discontinue the procurement process without awarding a contract, whether such discontinuance is related to the content of Quotation Responses or otherwise. In such circumstances, the Council will not reimburse any expenses incurred by any person in the consideration of and/or response to this document. You make all quotations, proposals and submissions relating to this RFQ entirely at your own risk.
  6. All documents and materials, which comprise the RFQ response, must be written in English only.
  7. Quotations are to remain open for acceptance for a period of 90 days from the Deadline for Submission of Bids.
  8. Potential Suppliers must be explicit and comprehensive, keeping the information provided specific to and locate within the question asked as this will be the single source of information on which responses will be scored and ranked.
  9. **Rights of the Council in Relation to the RFQ**
     1. The Council reserves the right to:

1. Waive or change the requirements of this RFQ at any time during the procurement process without prior (or any) notice being given by the Council;
2. Make changes to the timetable, structure, or content of this RFQ or any other documents associated with this procurement process. Any such changes will be in accordance with the procurement timetable;
3. Abandon the procurement process at any stage without any liability to the Council, or to re-invite responses on the same or any alternative basis;
4. Choose not to award any contract as a result of this procurement process; and/or
5. Reject any RFQ Responses that are over budget without further evaluation of the response.
   1. Answer fully all relevant questions and respond in accordance with any specific requests as detailed in the question e.g., maximum word/page limits, etc.
      1. Where the Council has identified word limits, Potential Suppliers are strongly requested to adhere as closely to these as possible. Whilst it is not the Council’s intention to count the number of words a Potential Supplier uses in their responses, if the Council reasonably determines that a word limit has been exceeded, it may take that into account when awarding a score for that question i.e., words submitted over this limit may/will not be evaluated.
      2. All words in any format (including but not limited to words in diagrams, pictures, maps, tables, and charts) will count towards the word count. Potential Suppliers must state the number of words in any diagram, picture, map, table, or chart directly underneath it. This includes any other method of presentation which is not just text. Potential Suppliers must not attempt to circumnavigate the word limit e.g., by joining up words or using special characters to join words. Words submitted over this limit will not be evaluated.
      3. Submit any attachments requested in an acceptable format to the Council which includes MS Word, MS Excel, MS PowerPoint, JPEGs and PDF files or any file format as specified in the question. Potential Suppliers who wish to submit an attachment in an alternative format must first check with the Council that it will be accepted.
      4. When uploading attachments, please state the question number only in the file title.
      5. Submit any zipped files in WinZip format only.

## Procurement Timetable

* 1. This RFQ follows a clear, structured and transparent process to ensure a fair and level playing field is maintained at all times, and that all Potential Suppliers are treated equally.
  2. All documents, which comprise any RFQ Response, must be received by the Council no later than the Deadline for Submission of Bids, set out in Table A, below.
  3. The RFQ process is intended to follow the timetable set out in Table A, below.

**Table A**

| Activity | | Time and Date  (as applicable) |
| --- | --- | --- |
|  | Request for Quotation Documents issued | Friday, 28 March 2025 |
|  | Deadline for Questions from Potential Suppliers | 14:00 on Friday, 11 April 2025 |
|  | Deadline to Provide Answers to Questions from Potential Suppliers | Thursday, 17 April 2025 |
|  | Deadline for Submission of Bids | 14:00 on Friday, 25 April 2025 |
|  | Evaluation of Bids Received\* | Monday, 28 April 2025 |
|  | Contract Award\* | Friday, 16 May 2025 |
|  | Contract Start\* | Monday, 19 May 2025 |
|  | Contract End\* | Friday, 23 January 2026 |

* 1. The Council reserves the right to amend this timetable, and items marked with an asterisk, i.e., \* are provided for **guidance only** and are **subject to change** at short notice.
  2. Any RFQ received after the Deadline for Submission of Bids identified in Table A, may be rejected. Therefore, it is the Potential Supplier’s responsibility to ensure that the deadline is not breached.

## Clarification Questions

* 1. Any queries about this document, the procurement process, or the proposed contract itself, should be referred the email detailed in Table B, below, no later than the Deadline for Questions from Potential Suppliers date found in Table A.
  2. A copy of all requests for clarifications and the responses will be published to all potential suppliers, where the clarification and response are not considered confidential.
  3. If a potential supplier wishes the Council to treat a clarification as confidential and therefore not publish the response to all, it must state this when submitting the clarification. If in the opinion of the Council, the clarification is not confidential, the Council will publish in an anonymised format.
  4. The deadline for receipt of clarifications relating to this procurement is set out in the procurement timetable. Clarifications sent to the Council after this deadline may not be responded to.

**Table B**

|  |  |
| --- | --- |
| Name | Nicole Geary |
| Job Title | Sustainability Manager (Interim) |
| E-Mail address | Nicole.geary@northnorthants.gov.uk |

## Quotation Responses

* 1. Should you wish to take part in the selection process please complete this RFQ and return via email to the Officer detailed in Table C, below, no later than the Deadline for Submission of Bids date in Table A.

**Table C**

|  |  |
| --- | --- |
| Name | Nicole Geary |
| Job Title | Sustainability Manager (Interim) |
| E-Mail address | Nicole.geary@northnorthants.gov.uk |

## Evaluation of Quotations

* 1. **THOSE POTENTIAL SUPPLIERS WHO FAIL ANY PASS/FAIL, MANDATORY, COMPULSORY AND/OR ESSENTIAL QUESTIONS WILL be rejected from the RFQ PROCESS.**
  2. Any bids which are not compliant or not completed fully will be rejected. If a bid is eliminated for any reason, the price submitted within the quote concerned shall also be excluded from the evaluation. Based on the information provided by Potential Suppliers, each compliant RFQ Response will be evaluated based on the following criteria:
     1. Evaluation Method: Minimum Quality Standard. 30% Price
     2. Potential Suppliers must pass all pass/fail questions in Section 3: to be considered. Bids not meeting the minimum standards will be rejected. Price will make up 100% of the evaluation.

## Evaluation and moderation of RFQ responses

* 1. Each RFQ response will be evaluated independently by an evaluation panel, which may include, but not be limited to, council officers, members, technical advisors and/or stakeholders (such as members of user groups, focus groups and/or tenant/resident panels).
  2. An initial examination may be made to establish the completeness of the RfQ Responses.
  3. Moderation will then take place, considering the individual scores from the Evaluation Panel.
  4. As the result of any moderation, the Evaluation Panel may choose to revise a Potential Supplier’s score for each response to a Scored Question, either up or down to reach a final score.
  5. All responses to the Scored Questions will be assessed against the Criteria set out in Table D, below.

**Table D – Criteria for Awarding Score**

|  |  |
| --- | --- |
| **Score** | **Criteria for Awarding Score** |
| 0 | Considered to be a **POOR response** on the basis that:   * No response is provided; or * It does not answer the question or is completely irrelevant. |
| 1 | Considered to be a **LIMITED response** on the basis that:   * Overall, it lacks sufficient detail or is perceived to be unclear, meaning that evaluators are not confident that the criteria will be delivered to an acceptable level. |
| 2 | Considered to be an **ACCEPTABLE response** on the basis that:   * It addresses most of the relevant criteria; and/or * The supporting detail is clear for the most part and provides evaluators with an understanding that the criteria it does address will be met to an acceptable level. |
| 3 | Considered to be a **GOOD response** on the basis that:   * It addresses all relevant criteria; and/or * The supporting detail is clear and provides evaluators with confidence that the criteria will be delivered to a good standard. |
| 4 | Considered to be an **OUTSTANDING response** on the basis that:   * It addresses all relevant criteria; and/or * The supporting detail is clear and robust and provides evaluators with the utmost confidence that all criteria will be delivered to the highest standard. |

* 1. An RfQ Response may be rejected, where the response to any Scored Question fails to achieve a score of 2 or more (as defined in Table D), even if it scores relatively well against all other criteria. This is because the Council requires a minimum quality threshold to ensure an overly low price does not skew an RfQ Response where the quality is fundamentally unacceptable.
  2. Should the Evaluation Panel, in its reasonable judgement, identify a fundamental failing or weakness in any RfQ Response then that RfQ Response may, regardless of its other merits, be excluded from further consideration.
  3. For the avoidance of doubt, there are no sub-criteria elements in the Scored Questions, which will be scored. The score allocated will be against the total answer submitted and factored against the maximum percentage awarded for that question in accordance with the calculation formula.
  4. Where a particular question may list “elements”, Potential Suppliers are informed that no such individual element will be scored, per se; instead, the “elements” as listed are given for information only to assist Potential Suppliers to submit their most comprehensive Response and therefore their most competitive RfQ Response in all the circumstances.
  5. The award criteria questions will be evaluated, using the scheme set out in Table E, below.

**Table E – Evaluation Criteria Questions and Weighting Scheme**

|  |  |  |
| --- | --- | --- |
|  | **SECTION HEADINGS** | **WEIGHTING**  **WITHIN TOTAL** |
| **QUALITY QUESTIONS (80%)** | | |
| **Provision of the Requirement (70%)** | | |
| 1 | Understanding of the project requirements and approach | 25% |
| 2 | Experience of delivering similar Local Area Energy Plans and knowledge sector emission calculations | 25% |
| 3 | Team skills and experience | 20% |
| 4 | Project plan | 10% |
| **PRICING (20%)** | | |
|  | Total Cost | 20% |
|  | **Grand Total** | **100%** |

## Evaluation of Price (Award Criteria Questionnaire)

* 1. Potential Suppliers should satisfy themselves of the accuracy of all fees, rates and prices quoted, since they will be required to hold these or withdraw their RfQ Response in the event of errors being identified after the Deadline for Submission of Bids, set out in Table A.

* 1. If a Potential Supplier fails to provide fully for the requirements of the RfQ it must either:
     1. absorb the costs of meeting the Council’s full requirements within its RfQ price; or
     2. withdraw its RfQ.

* 1. The following criteria will be applied to evaluate price:
     1. Weighted Combination of Questions and Price
     2. The Potential Supplier with the lowest overall compliant price will be awarded the full Price score, as set out in Table D. All other RfQ Responses will be scored in accordance with the following calculation:

=Price Weighting−(Your submitted price−lowest submitted priceYour submitted price)x 100=Price Weighting−Your submitted price−lowest submitted priceYour submitted pricex 100

* 1. An example is provided in Example 1, below. This example is based on a 60% price weighting where the lowest compliant price is £1,000,000.

**Example 1**

|  |  |  |  |
| --- | --- | --- | --- |
| **Potential Supplier No.** | **RfQ Price** | **Price Calculation** | **Price Score** |
|  | £1,000,000.00 | =60%  (lowest compliant price) | 60 |
|  | £1,100,000.00 | =60-((1,100,000-1,000,000)/1,100,000)\*100 | 50.91 |
|  | £5,000,000.00 | =60-((5,000,000-1,000,000)/5,000,000)\*100 | -20 |
|  | £1,300,000.00 | =60-((1,300,000-1,000,000)/1,300,000)\*100 | 36.92 |

* 1. If the Potential Supplier receives a minus score, following the Price Calculation provided in Example 1, the Council will amend the Potential Supplier’s Price Score to “0”, for the purposes of the Evaluation, so their Price Score does not adversely affect their overall Score.

## Presentations and/or Clarifications

* 1. Where the Council believes there is an omission, ambiguity, or inconsistency in a Potential Supplier’s RfQ Response (including an arithmetical error), the Council reserves the right (but is not obliged) to seek clarification of any aspect of a Potential Supplier’s RfQ Response during the evaluation phase where necessary for the purposes of carrying out a fair evaluation.
  2. The Potential Supplier will be required to confirm any appropriate amendments to their RfQ Response.
  3. Potential Suppliers are asked to respond to such requests promptly and within any given deadline. Potential Suppliers may be disqualified if they do not satisfactorily respond within the given deadline.
  4. Once the submitted RfQ responses have been evaluated, the Council reserves the right to conduct Presentation and/or Clarification meetings as part of the evaluation process with any number of Potential Suppliers, as the Council deems necessary, to complete a full evaluation of the RfQ Responses submitted.
  5. The Council may clarify elements of Potential Suppliers' submissions and reserves the right to:
     1. re-visit the evaluation scoring; and
     2. ask further clarification questions.

1. **Abnormally Low and/or Unsustainably High RfQ Responses**
   1. RfQ Responses will be reviewed to consider if they appear to be abnormally low or unsustainably high in cost. An initial assessment will be undertaken using a comparative analysis of the price proposal received from all Potential Suppliers.

* 1. The Council reserves the right to reject any unsustainably high RfQ Responses without further evaluation of the bid submission.
  2. If the assessment shows that a Potential Supplier’s price offer may be abnormally low, the Council will request from a written explanation and/or evidence of the Potential Supplier’s price offer and/or RfQ Response, or of those parts of a Potential Supplier’s price offer and/or RfQ Response, which the Council considers contribute to the RfQ Response being abnormally low, to justify the RfQ Response and its price and/or value(s) offered.
  3. On receipt of a Potential Supplier’s written explanation, the Council will verify the price offer, RfQ Response or parts of the RfQ Response.
  4. If the Council is still of the opinion that the Potential Supplier has submitted an abnormally low offer, the Council will confirm this to the Potential Supplier and will advise either:
     1. that the Potential Supplier’s RfQ Response has been rejected; or
     2. that, for RfQ evaluation purposes, the Council will make an adjustment to the price proposal to take account of any consequences of accepting an abnormally low RfQ Response.
  5. Where the Potential Supplier is unable to prove, within a sufficient time limit, such justification for the low price and/or value, the Council reserve the right to reject the RfQ Response.

## Rejection and Disqualification of RfQs

* 1. The Council reserves the right to reject or disqualify any RfQ Response and or a Potential Supplier, where the Potential Supplier:
     1. Fails to submit their RfQ Response by the Deadline for Submission of Bids, set out in the procurement timetable at Table A;
     2. contains gaps, omissions, misrepresentations, errors, uncompleted sections, or changes to the format of the RfQ provided;
     3. contains handwritten amendments which have not been initialled by the authorised signatory;
     4. does not reflect and confirm full and unconditional compliance with all of the documents issued by the Council forming part of this RfQ;
     5. contains any caveats or any other statements or assumptions qualifying the RfQ Response that are not capable of evaluation in accordance with the Council’s published evaluation model or requiring changes to any documents issued by the Council in any way;
     6. contains any alterations or additions to any documents issued by the Council forming part of this RfQ;
     7. cannot commit to achieve any Key Dates for elements and/or milestones etc. as set out in the Council’s Specification;
     8. is not submitted in a manner consistent with the provisions set out in this RfQ;
     9. fixes or adjusts the amount of its RfQ Response by or in accordance with any Conditions of Contract or arrangement with any other party;
     10. communicates to any party other than the Council or, as applicable, relevant participating body, the amount or approximate amount of its proposed RfQ Response or information which would enable the amount or approximate amount to be calculated (except where such disclosure is made in confidence, to obtain quotations necessary for the preparation of a complete and accurate RfQ Response or insurance or any necessary security);
     11. enters into any Condition of Contract or arrangement with any other party that such other party shall refrain from submitting an RfQ Response or shall limit or restrict the prices to be shown by any other Potential Supplier in its RfQ Response;
     12. offers or agrees to pay or gives or does pay or gives any sum or sums of money, inducement, or valuable consideration directly or indirectly to any party for doing or having done or causing or having caused to be done in relation to its RfQ Response or any other proposed RfQ Response;
     13. commits an offence under the Bribery Act 2010 or an offence under Section 117(2) of the Local Government Act 1972;
     14. directly or indirectly canvasses any officer, member, employee, or agent of the Council or its members or any relevant participating body or any of its officers or members concerning the establishment of the contractual relationship or who directly or indirectly obtains or attempts to obtain information from any such officer, member, employee or agent or concerning any other Potential Supplier, RfQ Response or proposed RfQ Response;
     15. fails to declare any conflict of interest or any circumstances that could give rise to a conflict of interest (Potential Suppliers must notify the Council via e-mail);
     16. fails to comply fully with the requirements of this RfQ or makes a misrepresentation in any information supplied in their RfQ Response;
     17. there is a change in identity, control, financial standing or other factor impacting on the selection and or evaluation process affecting the RfQ Response;
     18. submits an RfQ Response which does not comply with any mandatory requirement (where the word “shall” or “must” is used); or fails to comply with the Revised Prevent Duty Guidance: for England and Wales; para. 45 "publicly-owned venues and resources do not provide a platform for extremists to disseminate extremist views"; para 46 "organisations who work with the local authority on Prevent are not engaged in any extremist activity or espouse extremist views"; or contradict para 47 "new contracts for the delivery of their services are being made to ensure that the principles of the duty are written into those contracts in a suitable form";
     19. Is submitted by any Potential Supplier (for the purposes of this paragraph, this also includes any company who has control of the legal entity submitting the RfQ Response or a member of the group, if submitting as a group of economic operators) who has longstanding unpaid debts of any value with the Council, which have not been disputed by the Potential Supplier and/or where no payment plan has been agreed with the Council within one-hundred and twenty (120) days of the date the invoice was due to be paid. For the avoidance of doubt, longstanding in this instance, is defined as equal to or greater than one-hundred and twenty (120) days;
     20. Fails to declare their organisation or any other person has powers of representation, decision or control in the organisation;
     21. Has been involved in any situation or activity which, in the reasonable opinion of the Council, may have a negative impact on the reputation of the Council or may bring the Council or any element of its business into disrepute; and/or
     22. Submits an RfQ Response that is in any other way deemed non-compliant by the Council.

* 1. By participating in this procurement process, Potential Suppliers accept that the Council shall have no liability to a rejected or disqualified RfQ Response and/or Potential Supplier in these circumstances.

# Section 2: Specification

## Introduction and Background

* 1. North Northamptonshire Council is a Unitary Council in the East Midlands serving a population of more than 350,000 people, across the towns of Kettering, Corby, Wellingborough, Rushden, Higham Ferrers, Raunds, Desborough, Rothwell, Burton Latimer, Irthlingborough, Thrapston, Oundle and the surrounding area.
  2. The Council was created in April 2021, when the local District and Borough Councils and County Council were amalgamated, forming two Unitary Councils in Northamptonshire.
  3. The Council adopted a Corporate Plan in 2021, with a vision for North Northamptonshire as *‘a place where everyone has the best opportunities and quality of life’*. The plan outlines six key commitments:
     1. Active, fulfilled lives: We will help people live healthier, more active, independent, and fulfilled lives.
     2. Better, brighter futures: We will care for our young people, providing them with a high-quality education and opportunities to help them flourish.
     3. Safe and thriving places: We will enable a thriving and successful economy that shapes great places to live, learn, work and visit.
     4. Green, sustainable environment: We will take a lead on improving the green environment, making the area more sustainable for generations to come.
     5. Connected communities: We will ensure our communities are connected with one another, so they are able to shape their lives and the areas where they live.
     6. Modern public services: We will provide efficient, effective and affordable services that make a real difference to all our local communities.
  4. The Corporate Plan can be found at: [https://www.northnorthants.gov.uk/corporate-plan](https://www.northnorthants.gov.uk/corporate-plan" \t "_blank)
  5. In 2021, the Council also declared a Climate & Environment Emergency and commissioned work on the [North Northants to Net Zero (NN2NZ) project](https://nn2nz.co.uk/).
  6. In 2022, it set a target to be Carbon Neutral by 2030 and agreed its first Carbon Management Plan which can be found at: <https://www.northnorthants.gov.uk/carbon-management-plan>
  7. In 2024, the Council approved its Electric Vehicle Infrastructure Strategy to demonstrates our commitment to meeting local charging needs at scale and ahead of demand, for a seamless transition to electric vehicles (EVs) for all residents. The strategy addresses the need for convenient charging solutions - particularly for residents without driveways. It also supports the transition of other transport forms to zero emissions including: buses, private hire vehicles, and business fleets.
  8. The Electric Vehicle Infrastructure Strategy can be found at: <https://cms.northnorthants.gov.uk/media/10210/download>
  9. In February 2025, the Council published its first Climate Change Strategy (2025-2030), setting out our vision for a ‘*fairer, greener community, having fully transitioned to Net Zero emissions by 2050’*. The Strategy sets our six main areas of focus: Homes and the Built Environment, Energy, Transport, Nature, Food & Farming, the Green Economy, and Waste.
  10. The Climate Change Strategy can be found at: <https://cms.northnorthants.gov.uk/media/12324/download>
  11. The Big 50 Vision for North Northamptonshire is an attempt to work collaboratively to build the best life in North Northants. It is a call for action to everyone in North Northants, the organisations and businesses who work in the area, to ask how we can work together over time to make North Northants the best it can be. It involves collaboration with a number of different organisations, businesses, communities, and residents, focused on key drivers for change in the area, such as population growth, protecting the environment, and transportation.
  12. In response to the evolving landscape of climate action, including recommendations from NN2NZ and the Climate Change Strategy, we propose a Local Area Energy Plan (LAEP) to help position North Northamptonshire as a leading example of sustainable, thriving, and forward-thinking communities and an attractive place to live, work, and visit.

## Scope

* 1. This specification sets out the requirements for a Local Area Energy Plan (LAEP) for North Northamptonshire, commissioned by the Council.
  2. The purpose of the commission is to advance the Net Zero goals and ambitions of North Northamptonshire. The Council are looking to appoint a suitably qualified consultant to produce a LAEP to be an integral part of the Roadmap to Net Zero Action Plan and new Local Plan for the North Northants area. This energy strategy is critical as it will underpin the Council’s climate emergency response and act as a framework to inform policy, planning, investment, and wider collaboration with key stakeholders to deliver Net Zero targets, including through the Big50 initiative.
  3. The scope is to reach carbon neutrality by 2030 for council operations and Net Zero by 2050 for the entire North Northants unitary area. This must be a pathway over time, with key milestone dates along the way. The Net Zero targets outlined with in the LAEP will align with the commitments made within our Climate Change Strategy.
  4. The LAEP will be completed by 30th January 2026. It will be developed through engagement and consultation with key stakeholders including the Energy Hub, the National Grid, and other key DNO stakeholders. The successful supplier will also be expected to advise the Council on the identification of other relevant stakeholders.
  5. The LAEP should include a comprehensive emissions assessment of the built environment (all categories of domestic, non-domestic, commercial, and industrial buildings) and relevant aspects of the transport sector; science-based targets for emissions reduction, to include interim milestones and sector-specific targets. This includes both existing and planned development and other proposals. It will integrate insights from the North Northamptonshire to Net Zero (NN2NZ) project and the Local Plan evidence base. The LAEP should be produced in conjunction with key stakeholders from the energy sector.
  6. North Northamptonshire has one of the fastest growing populations in the country. This growth is set to continue at a rapid pace with major Sustainable Urban Extensions (SUEs) planned across the area together with a new freestanding ‘Garden Village’. These developments include new homes, employment areas, schools, and other facilities. The LAEP should include an assessment of the scope to manage emissions, and embed renewable energy infrastructure and systems, in these SUEs and the Garden Village so that they can act as national exemplars of what is possible, practical, and viable but also essential if the area is to meet its Net Zero targets. The LAEP should also assess the scope to introduce similar measures in smaller scale development i.e., housing infill schemes, small industrial units etc. It is intended that this would inform local plan development, preparation of supplementary planning policy, and decisions on planning applications. It would also help to support aspects of the new local transport plan.
  7. The successful bidder must demonstrate how the LAEP for North Northants will interface with the emerging Regional Energy Security Plans (RESPs) and the Distribution Future Energy Scenarios (DFES) process, and how LAEP benefits will be realised in a rapidly changing policy environment i.e., Devolution and Planning Reform, introduction of Local Power Plans, Local Growth Plans etc.
  8. The LAEP will focus on recommending costed solutions in a form ready for elected members to approve and the Council and others, including the DNO, to implement, as well as a roadmap with options for further longer-term approval and implementation.

## Business Continuity and Disaster Recovery

* 1. At least ten (10) Working Days prior to the Contract Start Date, the Supplier shall prepare and deliver to the Council, for approval, a plan detailing the processes and arrangements that the Supplier shall follow to:
     1. ensure continuity of the business processes and operations supported by the Service, following any failure or disruption of any element of the Service; and
     2. the recovery of the Service in the event of a disaster.
     3. In the event of a complete loss of service, or in the event of a disaster, the Supplier shall immediately implement the Service Continuity Plan (and shall inform the Council promptly of this).

## Statement of Requirements

4.1. The Supplier must deliver a LAEP for North Northamptonshire, developed with input from key stakeholders and aligned with the objectives outlined below:

4.1.1. Build on the outcomes of the Climate Change Strategy, the NN2NZ project, and the Local Plan evidence base. The Supplier will use the Council’s Baseline Bundle data, which has been purchased from the Energy Systems Catapult for the data pertaining to stages 1-3 of the LAEP.

4.1.2. The LAEP must use data driven analysis to establish the necessary transformations and pathways to deliver on the Council’s 2030 carbon neutrality and 2050 Net Zero target. The project will be managed by the Council’s Sustainability Team and it will require intensive coordination and strong collaboration from the wider Council teams.

4.1.3 The supplier must follow LAEP defined principles for key stakeholder engagement, including consumer groups, social housing landlords, network utilities, large organisations, etc. The exact form of the stakeholder engagement will be defined in the initial stage.

4.1.4. The supplier will have demonstrable experience and track-record developing a LAEP following guidance and methodology from a recognised innovative UK organisation, i.e., [Energy Systems Catapult](https://es.catapult.org.uk/guide/guidance-on-creating-a-local-area-energy-plan/) who have developed one for Ofgem.

4.1.5. The supplier should support their work through evidence collected to date by the UK government and used by leading companies in the energy industry such as National Grid, UKPN, Regen, and others to create situational dashboards and estimate Future Energy Scenarios from current trends and various assumptions including Best View Pathways to 2050.

4.1.6. The supplier will explore key elements for each of the solutions proposed, including but not limited to:

* The use of robust technical evidence to assess the whole energy system, ensuring that the data used is accurate and consistently applied across all scenarios.
* Ensure that a comprehensive assessment of the non-technical factors and implications are fully understood.
* Deliver a consistent approach to communications and stakeholder engagement, with stakeholders and local communities represented and informed on key proposals.

4.1.7 The supplier will also:

* Develop options and scenarios to deliver against pre-agreed defined KPIs.
* Produce detailed and localised recommendations of technology deployment and necessary changes to local energy systems, established through an approach of robust area-wide technical and scenario analysis.
* Identify priority areas within the North Northants area, and recommend pilot projects, case studies and exemplars to build capacity and test system approaches as well as optimum delivery mechanisms.
* Prepare an Outline Business Case (OBC) to achieve change, identifying local investment requirements, costs, and routes with recommended vehicle for delivery.
* Undertake local prioritisation with clear timescales for heat network deployment to inform long-term planning of potential local and/or district heating networks.

4.1.8. The LAEP will establish a hierarchy of measures that could be implemented in defined neighbourhoods, i.e., community grids, rooftop and/or carport solar PV, heat pump adequacy, neighbourhood eV charging hubs, on-street eV-charging, etc.

4.1.9. All recommendations must be considered in the context of current and emerging policy. The context must start with the North Northants Local Area but could also include wider regional and national picture and policy developments. The recommendations must include an understanding of co-benefits and wider proposed changes.

4.1.10. Interim milestones must be proposed with key targets of 2030 and 2050 or sooner. These must deliver the required levels of change and take into account potential scenarios and related trajectories for change. This will act as a programme plan / roadmap detailing what actions need to be taken, when, and by whom.

4.1.11 The LAEP must cover the whole of the North Northants area. Sub-areas for analysis are to be established in coordination with the Council. Sub-areas will be geographically manageable yet of sufficient granularity to reflect delivery (i.e., wards, neighbourhoods, towns, commercial areas, etc.)

4.2. Technical Scenario Analysis

4.2.1 Combination of scenarios, predictive and decision modelling to assess possible and recommended solutions in line with pre-agreed defined KPIs.

4.2.2 Appropriate number of scenarios to be established and agreed at project outset. Number of scenarios to be as required for optimum output as agreed with project team.

4.2.3. Modelling to include the rate of installations over time (i.e., number of buildings insulated per year) for each scenario. This must take into account non-technical factors which will affect rates of installation such as supply chain readiness, consumer appetite, etc.

4.2.4. Identification and incorporation of specific local drivers and energy systems and coordination with key stakeholders of these systems.

4.2.5. Use of two-stage analysis of longlist outline appraisal and shortlist detailed assessment of viable options.

4.2.6. Technical scenario modelling analysis to address energy systems and topics as outlined in the table below:

|  |  |
| --- | --- |
| **Energy System** | **Scope** |
| **Building energy & demand reduction** | * Analysis of retrofit typologies and prioritisation by building sector broken down into categories: Public, Schools, Domestic, Commercial & Industrial, etc. Where to deploy Building Energy Management Systems for optimum results Assessment and recommendation of retrofit delivery options, required standards and appropriate technologies addressing technical challenges around retrofit. * Consideration for emerging local, regional, and national planning policy and retrofit workstream outcomes * Measurable outcomes and targets, KPIs. * Coordination with retrofit workstream and outputs and action plan. * Engagement and recommendations for council tenants including incentivisation to enhance building efficiency, energy savings and financial models for delivery. * Same as above for non-council tenants. * Recommend a long-term programme/roadmap for long-term energy demand reduction through retrofit to include planning, engagement, procurement issues. |
| **Localised heat decarbonisation** | * Geographical place-based assessment of preferred options to deliver heat decarbonisation. * Identification of heat pump priority zones and supporting infrastructure (i.e., grid) and energy demand reductions requirements. Understanding of electrical energy stress issues resulting from widespread heating electrification. * Consideration and recommendations for emerging technologies including example products and cases for deployment. * Coordination with key stakeholders (i.e., DNO) including retrofit accelerators and any government supported Retrofit programmes. * Explore options for consideration of green hydrogen, particularly in areas identified to be difficult to decarbonise. |
| **Energy & utilities infrastructure** | * Long-term needs assessment for electricity, gas, water, wastewater, waste within North Northants, including all key large industrial, commercial, and educational users. * DNO grid capacity, upgrade assessment including investment and upgrades areas of priority i.e., power grid reinforcement for heat pumps, EV charging infrastructure, etc. * Communication and coordination with the DNOs including emerging technical analysis and investment plans, where and when. * Opportunities to develop integrated community energy projects and micro grids. |
| **Local low/zero carbon heat and power sources and suppliers** | * Area-based Solar PV generation targets for building typologies including surface and multi-storey carparks. * Investigation and recommendation for large-scale renewables on agricultural land & open fields. * Consideration of delivery mechanisms for different typologies including assessing appropriate options such as long-term Energy Partnerships, short-term Energy Performance Frameworks, etc. * Recommendations and engagement with commercial building owners and businesses including private investment and financial models. * Identification of alternative renewable energy opportunities. * Analysis of energy storage opportunities for demand flexibility in both large-scale and medium-scale power grid connected sites. |
| **Zero carbon transport** | * Coordination with local transport stakeholders (i.e., bus, coach, delivery, taxis, and logistics fleets) to understand their forecast demand for EV charging and deployment needs for charging facilities including rapid-charge hubs. * Assessment for residential and commercial uptake scenarios for eVs and impact on existing and planned power grid infrastructure. * Investigate and recommend approaches for vehicle-to-grid bi-directional EV charging including at large commercial and industrial charging depots. * Assess green hydrogen opportunities. |
| **Heat networks** | * Identification of reliable heat sources and networks. * Network resilience, commercial, and technical implications. * Spatial heat network priority zoning and priority growth coordinators to inform the Local Plan considering proposals for heat network zoning. * Review opportunities for capturing heat by co-location near:   + Electrical generation equipment   + Waste heat recovery, cooling loads   + High & moderate temperature equipment rooms   + Large bodies of water such as rivers, bays, lakes, ponds |

4.3 The Supplier must engage with a network of partners, organisations, and businesses to inform and develop the LAEP.

4.4. The Supplier will report to North Northamptonshire Council’s Sustainable Communities Executive Advisory Panel (EAP) or similar body. Timelines to be provided by secretariat.

4.5. The LAEP should be in a language, style, and format which informs and engages the community in climate action, including the use of maps as appropriate.

4.6. Funding of up to £85,000 is available to support the creation of the LAEP, including stakeholder engagement. This includes all personnel costs (including any travel and expenses), and other related expenditure.

4.7. The LAEP must be a designed digital document available in web-friendly and pdf format. It should include supporting text, tables, graphs, and images as required. All charts, graphs, and images should include alternative text and must adhere to the Council’s accessibility criteria for web hosted documents.

4.8. The LAEP and any accompanying work should accord with NNC branding and design guidelines, including the use of the Council logo.

4.9. The contract will comprise an eight-month delivery programme.

## Performance Monitoring and Review/ Project Management

* 1. Bi-weekly reporting meetings will take place between the Council and the Supplier (virtually), at which progress will be discussed.
  2. For the duration of the contract, the Supplier will be paid in three instalments, subject to meeting the below criteria, and on submission of a fully evidenced monitoring and claim form.
  3. For the reporting meetings, the Supplier must share progress updates.

## Social Benefits

* 1. The Supplier must ensure, as much as possible, that the programme employs local staff and seeks to grow and strengthen local networks whether existing business networks, or the creation of new networks and groups.
  2. This may be achieved through the growth and/or creation of local supply routes.
  3. The Supplier must be considerate of the environmental impact of the service and aim to minimise greenhouse emissions through travel and energy consumption and promote environmental and social awareness to participants by modelling this through its operational model.
  4. The Supplier must demonstrate that they are aware of personal wellbeing and Mental Health with the ability to guide clients towards further support. The Supplier must be affirming of Equality and Diversity, both in promoting access to the programme and supporting clients through the programme.

## Data Management / UK General Data Protection Regulation (UK GDPR)

* 1. The Potential Supplier shall comply with any further written instructions with respect to processing by the Council.
  2. Any such further instructions shall be incorporated into the Schedule at Table F, below.

**Table F – Schedule of Processing for Data Subjects**

|  |  |
| --- | --- |
| **Description** | **Details** |
| Identity of the Controller and Processor | The Parties acknowledge that for the purposes of the Data Protection Legislation, each Party shall act as a Data Controller in respect of the Processing of Personal Data on its own behalf and in particular each shall be a Data Controller of the Personal Data acting individually and in common |
| Subject matter of the processing | The processing is needed to ensure that the Processor can effectively deliver the contract to provide a service to the Council’s customers. The subject matter may include Personal Data relating to recipients of the Services or in respect of any matter on which the Services are being sought or which is otherwise relevant to the provision of the Services. |
| Duration of the processing | The processing of Personal Data by the Supplier and Key Subcontractor will be carried out for the period during which the Services are required and any period during which the Supplier is required to maintain records in accordance with this Agreement and any regulatory and legal requirements |
| Nature and purposes of the processing | The processing of Personal Data will include the transmission of Personal Data relating to Data Subjects required in order for the Supplier to effectively provide the Services. It may involve being processed on systems of the Supplier for the purposes of delivering the Services.  The nature of the processing means any operation such as collection, recording, organisation, structuring, storage, adaptation or alteration, retrieval, consultation, use, disclosure by transmission, dissemination or otherwise making available, alignment or combination, restriction, erasure or destruction of data (whether or not by automated means) in order to supply the Services. |
| Type of Personal Data being Processed | Personal Data may include special categories of Personal Data dependent on the Services being provided and the nature of the Personal Data required to be processed in order for the Services to be provided, including but not limited to, name, address, contacts details, telephone number and email address of the Data Subject |
| Categories of Data Subject | Personal Data may include special categories of Personal Data dependent on the Services being provided and the nature of the Personal Data required to be processed in order for the Services to be provided This will include customers of the service and may include their key clients or suppliers. |
| Plan for return and destruction of the data once the processing is complete  UNLESS requirement under union or member state law to preserve that type of data | Any Personal Data of Data Subjects shall be retained by the Supplier only for as long as is necessary for the performance of the Services and/or in compliance with the management information retention provisions (if applicable) set out in this Agreement. All Personal Data shall be either destroyed or returned on termination of the Services unless longer retention is required by Law |

# Section 3: Supporting Information

1. Please complete Section 3 below.

| **General Information** | | | | |
| --- | --- | --- | --- | --- |
| **Question 1:** | | **Scoring Methodology:** | Question Answered? Yes/No | |
| 1.1. (a) | Full name of the Potential Supplier completing Information | | | Click to enter text. |
| 1.1. (b) (i) | Registered office address | | | Click to enter text. |
| 1.1 (b) (ii) | Registered website address | | | Click to enter text. |
| 1.1. (c) (i) | Trading Status | | | Choose an item. |
| 1.1. (c) (ii) | \*If you selected ‘**Other\***’, please specify | | | Click to enter text. |
| 1.1 (d) | Date of registration in country of origin | | | Click to enter date. |
| 1.1. (e) | Company registration number | | | Click to enter text. |
| 1.1. (f) | Charity registration number | | | Click to enter text. |
| 1.1 (g) | Head Officer DUNS number | | | Click to enter text. |
| 1.1 (h) | Registered VAT number | | | Click to enter text. |
| 1.1 (i) | Trading name(s) that will be used if successful in this procurement. | | | Click to enter text. |
| 1.1. (j) | Are you a Small, Medium or Micro Enterprise (SME)? | | | Choose an item. |
| 1.1 (k) | If applicable, details of immediate parent company | | | Click to enter text. |
| 1.1 (l) | If applicable, details of ultimate parent company | | | Click to enter text. |

**Please Note:** To avoid any unnecessary duplication for the Potential Supplier, by signing the Declaration at Question 2, you are also signing to confirm the following, as included in this RFQ Response, and all associated subsections therein contained:

1. Section 5: Freedom of Information; and
2. Section 6: Declaration.

| **Contact Details and Declaration** | | | | |
| --- | --- | --- | --- | --- |
| **Question 2:** | | **Scoring Methodology:** | Question Answered? Yes/No | |
| *Potential Supplier contact details for enquiries about this RFQ Response* | | | | |
| 2.1. (a) | Contact name | | | Click to enter text. |
| 2.1. (b) | Name of organisation | | | Click to enter text. |
| 2.1. (c) | Role in organisation | | | Click to enter text. |
| 2.1. (d) | Phone number | | | Click to enter text. |
| 2.1. (e) | E-mail address | | | Click to enter text. |
| 2.1. (f) | Postal address  *including postcode* | | | Click to enter text. |
| 2.1. (g) | Signature  *electronic is acceptable* | | | Click to enter text. |
| 2.1. (h) | Date | | | Click to enter date. |

| **Insurance** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| **Question 3:** | | **Scoring Methodology:** | Pass/Fail  Potential Suppliers who answer ‘No’ to any of the levels below will be eliminated from this procurement process. |  |  | |
| *Please confirm that your organisation already has or is prepared to obtain the level of insurance cover prior to award of the contract? The levels of insurance cover are indicated below.* | | | | | | |
| 3.1. | Employer’s (Compulsory) Liability Insurance at no less than £5m  *It is a legal requirement that all Potential Suppliers hold Employer’s (Compulsory) Liability Insurance of £5 million as a minimum. Please note this requirement is not applicable to Sole Traders.* | | | | | Choose an item. |
| 3.2. | Public Liability Insurance at no less than £5m | | | | | Choose an item. |
| 3.3. | Professional Indemnity Insurance at no less than £2m | | | | | Choose an item. |

| **Requirements under Modern Slavery Act 2015** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| **Question 4:** | | **Scoring Methodology:** | Pass/Fail  Potential Suppliers who answer ‘No’ will be eliminated from this procurement process. |  | |  |
| 4.1. (a) | The Council wants to ensure that within your business and its supply chain, there is no servitude or forced labour, slavery human trafficking, arranging, or facilitating the travel of another person with a view that a person is being exploited or conducting any activities that contain violation of human rights.  Please confirm that your supply chain with regards to this quotation response complies with the Modern Slavery Act 2015? | | | | Choose an item. | |

| **UK General Data Protection Regulations (UK GDPR)** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| **Question 5:** | | **Scoring Methodology:** | Pass/Fail  Potential Suppliers who answer ‘No’ will be eliminated from this procurement process. |  | |  |
| 5.1. | The Council wants to ensure that within your business and/or in its supply chain, the processing of personal data and processes in relation to this contract are complaint with the requirements of the UK General Data Protection Regulations (UK GDPR) and Data Protection Act.  Please confirm that you and your supply chain with regards to this RFQ response comply with all applicable data protection legislation including but not limited to the UK General Data Protection Regulations (UK GDPR) and Data Protection Act. | | | | Choose an item. | |

| **Carbon Reduction** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| **Question 6:** | | **Scoring Methodology:** | Pass/Fail  Potential Suppliers who answer ‘No’ will be eliminated from this procurement process. |  | |  |
| 6.1. | Please can you confirm that you have read North Northamptonshire Council’s Carbon Management Plan?  The Council's Carbon Management Plan can be found here: <https://www.northnorthants.gov.uk/climate/carbon-management-plan> | | | | Choose an item. | |

| **Carbon Reduction** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| **Question 7:** | | **Scoring Methodology:** | Pass/Fail  Potential Suppliers who answer ‘No’ will be eliminated from this procurement process. |  | |  |
| 7.1. | Please confirm that your organisation is taking steps to reduce your Greenhouse Gas Emissions over time and is publicly committed to achieving Net Zero by 2050? | | | | Choose an item. | |

| **Carbon Reduction** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| **Question 8:** | | **Scoring Methodology:** | Information Only |  | |  |
| 8.1. | Please provide your Net Zero target date | | | | Select a date. | |

| **Climate Change Strategy** | | | | | | |
| --- | --- | --- | --- | --- | --- | --- |
| **Question 9:** | | **Scoring Methodology:** | Information Only |  | |  |
| 9.1. | Please can you confirm that you have read North Northamptonshire Council’s Climate Change Strategy?  The Council's Climate Change Strategy can be found here: <https://www.northnorthants.gov.uk/climate/climate-change> | | | | Choose an item. | |

| **Social Value** | | | | | |
| --- | --- | --- | --- | --- | --- |
| **Question 10:** | | **Scoring Methodology:** | Pass/Fail |  |  |
| 10.1. | Having read the specification what community benefits, will your organisation provide as part of your proposal? Examples include but not be limited to:   * Sub-contracting locally; * Improvements to the area covered by North Northamptonshire; and/or * Use of apprenticeships.   ***Important Note:*** *Where the Potential Supplier answers in such a way, as to avoid this requirement, but still provides an answer (e.g., “we are unable to offer any benefits as a part of this Contract”), they will be deemed to have not answered the question, which may lead them failing this question and being rejected from the process.* | | | | |
| **Answer:** | | | | | |
| Click to enter text. | | | | | |

| **Project specific questions** | | | | |
| --- | --- | --- | --- | --- |
| **Question 11:** | **Scoring Methodology:** | 25% | **Word Limit:** | 2,000 words |
| Please set out your understanding of the project requirements and outline your overall approach for delivering the project. | | | | |
| **Answer:** | | | | |
| Click to enter text. | | | | |
| **Word Count:** | | | | Enter no. |

| **Project specific questions** | | | | |
| --- | --- | --- | --- | --- |
| **Question 12:** | **Scoring Methodology:** | 25% | **Word Limit:** | 2,000 words |
| Please demonstrate your experience of delivering similar Local Area Energy Plans, their impact, and your knowledge of emission assessments, target setting and milestones, emission reduction actions, and stakeholder engagement. | | | | |
| **Answer:** | | | | |
| Click to enter text. | | | | |
| **Word Count:** | | | | Enter no. |

| **Project specific questions** | | | | |
| --- | --- | --- | --- | --- |
| **Question 13:** | **Scoring Methodology:** | 20% | **Word Limit:** | 1,000 words |
| Please describe how the skills of your team will allow you to deliver the requirements of the specification.    Please also define the management structure that you would put in place to support the successful performance of this contract, and state all the personnel who will be working on the programme, including a breakdown of the time each will be spending on this project. Please provide CVs to support your response (CVs are not included in the word count, but each CV should be no more than 4 pages). | | | | |
| **Answer:** | | | | |
| Click to enter text. | | | | |
| **Word Count:** | | | | Enter no. |

| **Project specific questions** | | | | |
| --- | --- | --- | --- | --- |
| **Question 14:** | **Scoring Methodology:** | 10% | **Word Limit:** | 500 words |
| Please provide a comprehensive project plan, in particular this should include project management of reporting requirements, meetings and sign-off. | | | | |
| **Answer:** | | | | |
| Click to enter text. | | | | |
| **Word Count:** | | | | Enter no. |

# Section 4: Pricing Sheet

## Pricing and Costs

* 1. A Potential Supplier’s RFQ Response will be rejected if it exceeds the capped budget for this procurement exercise, which is £85,000.
  2. Please complete the Pricing Schedule at Table F, below, ensuring that you have provided a fixed and firm cost in each of the relevant boxes.

* 1. All prices quoted must exclude VAT.
  2. Should you be successful, your fixed cost for the contract must be included in your RFQ Response and any costs which are not included will not be met by the Council either before or during the contract.
  3. Where the Council considers a price to be abnormally low, it may seek clarification and/or an explanation from the Potential Supplier, and the Council may reject any RFQ Response, at its absolute discretion, if it appears to be unreliable.
  4. The Potential Supplier with the lowest overall compliant price will be awarded the full Price score. All other RFQ responses will be scored in accordance with the following calculation:
     1. An example is provided in Table **E**, below. This example is based on a 100% price weighting, where the lowest compliant price is £100,000.

**Table E**

| **Potential Supplier No.** | **Potential Supplier Price Offer** | **Price Calculation** | **Price Score** | **Rank** |
| --- | --- | --- | --- | --- |
| Potential Supplier 1 | £100,000.00 | =100%  (lowest compliant price) | 100 | 1 |
| Potential Supplier 2 | £125,000.00 | =100-((125,000-100,000)/125,000)\*100 | 75 | 2 |
| Potential Supplier 3 | £150,000.00 | =100-((150,000-100,000)/150,000)\*100 | 50 | 3 |

**Table F**

| **Pricing Schedule** | | |
| --- | --- | --- |
|  | Please complete the Pricing Schedule below. | |
|  |  | £Click to enter text. |
|  |  | £Click to enter text. |
|  |  | £Click to enter text. |
|  |  | £Click to enter text. |
|  |  | £Click to enter text. |
|  |  | £Click to enter text. |
|  | Total Cost (A+B+C+D+E+F)  This is the figure that will be used for the price evaluation, as detailed in this document. | £Click to enter text. |

# Section 5: Freedom of Information

1. Information in relation to this RFQ may be made available on demand in accordance with the requirements of the Freedom of Information Act 2000 (“The Act”) and your organisation details will be disclosed and/or published where the expenditure is over £500, as per the Government Transparency agenda.
2. Potential Suppliers must state if any of the information supplied by them is confidential and commercially sensitive or should not be disclosed in response for the Information under The Act. Potential Suppliers must state why they consider the information to be confidential or commercially sensitive.
3. Note that inclusion below will not guarantee that the information will not be disclosed but will be examined in the light of the exemptions provided in The Act. Note that the Declaration for this Section has been completed and signed at Section 3, Question 2.1 (g) of this document.

| **Information/Document** | | **Reference/Page No.** | **Reasons for Non-Disclosure** | **Duration of Confidentiality** |
| --- | --- | --- | --- | --- |
|  | Click to enter text. | Click to enter text. | Click to enter text. | Click to enter text. |
|  | Click to enter text. | Click to enter text. | Click to enter text. | Click to enter text. |
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|  | Click to enter text. | Click to enter text. | Click to enter text. | Click to enter text. |

# Section 6: Declaration

1. By signing Section 3, Question 2.1. (g) I hereby declare that:
   1. I am signing on behalf of the Company named at Section 3, Question 1.1 (a) and am duly authorised to do so;
   2. to the best of my knowledge, the information provided is complete and accurate;
   3. the price in Section 4 is our best offer;
   4. no collusion with other organisations has taken place in order to fix the price;
   5. that there is no conflict of interest in relation to the Council’s requirement;
   6. the requirement be subjected to the terms and conditions set out in Conditions of Contract identified at Appendix 1;
   7. that no goods, supplies, services and/or works will be delivered or undertaken until both parties have executed the formal contract documentation as identified at Appendix 1 and an instruction to proceed has been given by the Council in writing; and
   8. I understand that the Council may reject my submission if there is a failure to answer all relevant questions fully or if I provide false and/or misleading information.

# Section 7: Due diligence

* 1. The Council will undertake its due diligence in advance of any contract award.
  2. The preferred Potential Supplier(s) will not be awarded the Contract until the Council is satisfied with any further checks and due diligence it has carried out and these will need to be acceptable to the Council before a contract can be awarded. The Council reserves the right to disqualify any Quotation Response which is incomplete.
  3. Due diligence may include credit checks in relation to the preferred Potential Supplier(s) (including each member of any consortium and of any key sub-contractor). This is important to the Council to ensure that any organisation who wishes to enter into a contract with the Council will be in a position to provide the goods, services and/or works on an ongoing basis as agreed within any contract. The Council works with external credit agencies to provide these financial checks.
  4. The Council reserves the right to reject a Potential Supplier from the procurement process, where any findings from the Council’s due diligence reveal a serious concern or risk for the Council that cannot be remedied in a reasonable amount of time before award. Potential Suppliers are strongly encouraged to check and manage their financial score within the industry.
  5. The Council reserves the right to revisit any selection criteria questions at any time before award stage, where the Council believes there is a risk that selection responses might have changed. The Council reserves the right to disqualify any Potential Supplier who no longer meets the selection criteria if it originally led to them continuing in the procurement process.

# Section 8: CONTRACT AWARD

1. The Council will notify all Potential Suppliers of its intention to award a contract.

1. This will include details of the:
   * 1. Award criteria scores;
     2. Name of the successful provider(s).
2. The following documents shall form part of the contract between the Council and the successful provider(s):
   * 1. Specification;
     2. Terms and Conditions plus related Schedules (such as service levels, site plans, asset lists, contracts list, list of transferring employees, relevant policies, etc.);
     3. A pricing schedule (as completed by the Potential Supplier);
     4. Responses to requirements; and
     5. A list of commercially sensitive information.