Tender proposal for

**Financial Reporting Council**

**Provision of external leadership services**

FRC2025 – 053

|  |  |
| --- | --- |
| Supplier Name |  |
| Registered Address |  |
| Registered company number |  |
| VAT number (if applicable) |  |
| Please state if your company is a SME or VCSE | |  |  |  | | --- | --- | --- | |  | Classification | Yes / No | | SME | Small Medium Enterprise  “SME” means an enterprise falling within the category of micro, small and medium-sized  enterprises defined by the Commission Recommendation of 6 May 2003 concerning the definition of micro, small and medium-sized enterprises |  | | VCSE | Voluntary, Community & Social Enterprise  “VCSE” means a non-governmental organisation that is value-driven and which principally reinvests its surpluses to further social, environmental or cultural objectives. |  | |
| Please state if your organisation or supply chain have risks associated with the current Russia / Ukraine conflict | |  |  |  | | --- | --- | --- | |  | Question | Your response | | 1 | We have identified no known risk to our organisation or supply chain associated with the current Russia / Ukraine conflict. | Yes / No | | 2 | We have identified the following risk(s) to our organisation and/or supply chain associated with the current Russia / Ukraine conflict. | *Please state* | | 3 | What action are being taking to address /managed the above? | *Please state* | |
| The use of Artificial intelligence to complete this tender response | Please outline to what degree (if at all) Artificial Intelligence (AI) has been used to produce your tender response / tender submission.   |  | | --- | |  |   The FRC reserves the right to seek further clarification where AI is used. |
| Note:  The Procurement Act 2023 | On 24 February 2025, the rules that shape how public bodies buy goods and services changed. The Procurement Act 2023 intention is to improve and streamline the way procurement is done and benefit prospective suppliers of all sizes, particularly small businesses, start-ups and social enterprises. See [Information and guidance for suppliers - GOV.UK](https://www.gov.uk/government/collections/information-and-guidance-for-suppliers) |
| Contact: | |
| Name |  |
| Position |  |
| Email |  |
| Telephone |  |
| Date |  |

*This must be printed on your letterhead and signed.*

## Form of tender

FRC2025-053

Re: External Leadership services

To: Financial Reporting Council (FRC)

1. I/we have read the ITT documentation (including all associated annexes) and, subject to and upon the terms and conditions contained in the said documents, I/we offer to deliver the contract, at the rates or prices quoted by me/us as shown below.
2. I/we agree that any contract that may result from my/our tender shall be based upon the ITT documentation (including all relevant associated annexes) and my/our Form of Tender inclusive of pricing information.
3. I/we agree that any other terms or conditions or any reservations that may be printed on any correspondence or document from me/us either in connection with this tender, or any contract resulting from this tender, shall not be applicable to the contract.
4. I/we have abided by the requirements set out in the ITT Notices and Instructions of the ITT.
5. The rates and prices quoted in the tender are valid for a period of 90 days from the tender closing date and the tender shall remain binding and open for acceptance at any time prior to the expiration of that period.
6. The date of my/our tender is the date of this Form of Tender.
7. I/we understand that FRC is not bound to accept any tender it may receive and that FRC has no liability to me/us in respect of any expenses incurred by me/us in preparing and submitting my/our tender.
8. I/we agree that the FRC may disclose the Contractor's information/documentation (submitted to FRC during this Procurement) more widely within Government for the purpose of ensuring effective cross-Government procurement processes, including value for money and related purposes.
9. I/we tenderer represents and warrant that a conflict of interest check has been carried out and that check revealed no conflicts of interest / the following conflict exists and the proposal to manage / mitigate this conflict of interest it. ***(delete as appropriate)***
10. I/we confirm there are no known issues relating to our organisation’s financial position and financial strength nor any specific issues that could impact on operations over the course of the proposed contract.
11. I/we confirm that our organisation is not subject to any current or impending legal action, either formal proceedings or notification of legal action, which could impact on the financial viability of our organisation in delivering the services.
12. I/we that our organisation is not subject to any current or impending legal action, either formal proceedings or notification of legal action, which could impact on the financial viability of our organisation in delivering the services.

* I/we confirm that we have observed the delivery deadline date (where applicable) and our organisation can meet these dates.

1. I/we confirm that this is a bona fide competitive tender and our organisation has not

communicate to a person, other than a member of FRC; entered into any agreement or arrangements with any other person, that they shall refrain from tendering, or regarding the amount of any tender to be submitted not offered to pay or give, or agree to pay or give, any sum of money or valuable consideration directly or indirectly to any person in relation to this /any tender or proposed tender.

1. I/we confirm that we do not condone any activity which constitutes modern slavery or human trafficking under the Modern Slavery Act (MSA) 2015, we expect our suppliers (and supply chain) to maintain the same approach and to have policies and procedures in place to minimise the risk of modern slavery occurring.
2. I/we understand that FRC reserves the right to take up references if our proposal is successful.

Yours sincerely

## Name

## Title

**Date**

|  |
| --- |
| Tender Response  Please refer to the requirements in the Invitation to Tender  Please ensure your response addresses how you will meet the FRC’s Requirements.  Please supply relevant information only.  The FRC reserves the right to take up references. You will be required to provide references upon request. References must be relevant to the FRC requirement and in the last five years.  PLEASE CAP YOUR RESPONSE TO NO MORE THAN EIGHT PAGES.  You may provide existing brochure / information however it is imperative that you clearly indicate how you will meet the FRC’s requirements. |
| **CONFLICT OF INTEREST**  Please confirm that a conflict of interest check has been carried out and that check revealed   * no conflicts of interest / * the following conflict exists and the proposal to manage / mitigate this conflict of interest it.   ***(delete as appropriate)***  We confirm our organisation has a plan to monitor and report Conflict of Interest that may arise during the duration of the (proposed) contract. |
| *Your response* |
| **QUESTION 1 - Transferrable experience 25.00%**  You are required to demonstrate: -   * Established with a track record of successful learning outcomes (which are easy transferable for FRC delegates). * Transferrable experience of designing and delivering leadership programmes across the public, regulatory and financial services sectors * Transferable experience in delivering leadership development programs to senior leadership teams and/or individuals. |
| *Your response* |
| **QUESTION 2 - Embraced / embedded Diversity 15.00%**  You are required to demonstrate: -   * Commitment to cross sector diversity * Applicable for all leaders at senior level * Referencing to the importance and impact of good practice around DE&I |
| *Your response* |
| **QUESTION 3 - Programme Structure – 35.00%**  You are required to demonstrate: -   * The training provider must demonstrate the ability to meet our learning outcomes * The training provider must have industry credibility. * Relevant and Focused (on key leadership challenges and skills), not necessarily sector specific * Developing skills including, but not limited to, effective communication, creating high performing teams, critical thinking, problem solving and decision making, strategic planning and execution, personal influence, digital savviness and future proofing. * Open/public cohorts to enable cross sector/organisation interactions (i.e. not just FRC delegates) * Option of different delivery methods, face to face / online / residential with mixed delegate groups. (i.e. not just FRC delegates) * Proportionate in terms of length / time commitment. 6 months maximum |
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| **QUESTION 4** – Pricing  Bidders should provide a fixed fee for the work, exclusive of VAT, inclusive of all expenses. Please insert Pricing & Pricing Breakdown.  *Note, advanced payment and/or payment on signing the Agreement will not be permitted. The FRC does not make any spend commitment whatsoever and will only pay for training booked (throughout the life of the contract).* |
| Please insert Pricing & Pricing Breakdown  *Please insert* |
| **QUESTION 5 -** Terms & Conditions |
| *Amend as appropriate*  Suppliers should accept the T&C’s with no material changes.    I/we confirm that we;   * accept the proposed Terms & Conditions with no changes. * have an issue / concern with the following clause(s):      |  |  |  | | --- | --- | --- | | Clause No. | Concern | Proposed amendment | |  |  |  | |  |  |  | |
| **QUESTION 6** – Supplier Due diligence questionnaire |
| I/we confirm that we have completed and attach the;   |  |  | | --- | --- | | Document type | Document | | * Supplier Due Diligence questionnaire – Processor |  | | * Suppliers Code of Conduct |  | |
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