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# Introduction

Northumbria Police (the ‘force’) invites suppliers to participate in a request for information (RFI). This market engagement is focused on assessing the IT Hardware procurement and maintenance offerings available to the force.

The force intends to procure a contract/framework that will be responsible for supply all IT hardware to the force going forward and should be readily available and meet the requirements of Northumbria Police. The information received form this RFI will help inform Northumbria Police and determine the best procurement route going forward.

The force are also investigating if it would be viable option to include ANPR cameras as part of this tendering exercise.

# Project Timescales

The Force is provisionally planning to issue the formal tender pack between May 2025 and July 2025.

This is only an indicative date and likely to change depending on the outcome of this RFI and our internal approval process.

# Confidentiality

The contents of this RFI shall be treated as Commercial-in-Confidence and it is the recipients’ responsibility to ensure the contents are not published or disclosed to any third party without due prior consent of the force.

# Response

All responses to this RFI must be submitted by 12 noon **24th April** via email to [john.bradford@northumbria.police.uk](mailto:john.bradford@northumbria.police.uk).

# Overview of Northumbria Police

The Chief Constable and the Police and Crime Commissioner have developed plans to serve the people of Northumbria, complementing the overall Policing 2025 vision produced by the National Police Chiefs Council (NPCC).

The National Policing Digital Strategy (2020-2030) has now been finalised and published early in 2020, and the high-level ambitions from this have been considered in this review:

The 3 P’s - Purpose, Principles and Priorities – define the ambition of the force and the aims set to achieve this.

Northumbria Police Forces purpose is to keep people safe and fight crime. Their principles are to deliver an outstanding police service, work with communities to prevent crime and disorder and to be there when the public need us.

The force priorities are:

* Be an outstanding force.
* Keep people safe and fight crime.
* Do the right things, in the right way, for the right reason.
* **Courage** - to promote openness, accountability, learning and improvement.
* **Respect and empathy** - to promote a respectful and supportive culture in which everyone can thrive.
* **Public service** - to improve the policing profession and the service we provide to the public.

# Questions for Suppliers

Northumbria Police would be grateful if suppliers could provide outline answers to the following questions. We respect that some of your answers will be, by necessity, provisional and may change when you receive a formal, more detailed statement of requirements. Answers should be provided directly underneath the question below when answering.

1. What is your experience and expertise of providing IT Hardware to Police Forces?
2. What stock management processes do you have in place to ensure stock can be made available as and when required?
3. What national frameworks for IT hardware is your organisation registered on?
4. If Northumbria Police were to run an open tender exercise and choose not to use an existing framework, would you be interested in bidding?
5. Would you prefer the contract to be split into Lots such as Lot 1 end user devices, Lot 2 server and storage equipment or would you prefer it be a single, all-encompassing solution for IT hardware?
6. Are there any Limitations to the scope of your supply? E.G any manufacturers you are unable to access or any Lots you would not be able to support such as servers and storage equipment?
7. Which IT hardware manufacturers/suppliers are you currently partnered with (if any)?
8. If Northumbria Police were to include products such as network switches under the scope of the tender, would you be able to support this requirement and provide sufficient support and maintenance for such products? For example, are you a certified Cisco Partner able to provide the necessary support and maintenance for any Cisco switches that may be purchased under this tender.
9. Would you bid for multiple lots if the tender opportunity was advertised in this way?
10. How do you ensure your products remain up-to-date with the latest technological advancements?
11. How flexible are your solutions in terms of scalability and integration?
12. What kind of support and maintenance services do you offer post-purchase?
13. How do you ensure your pricing offers value for money compared to competitors?
14. What risks do you foresee in the supply of your hardware? Can you provide examples of how you have managed risks in previous projects?
15. Please confirm if you can provide static ANPR cameras that meet NASPLE (National ANPR Standards for Police and Law Enforcement) standards.
16. Please confirm if you can provide mobile ANPR cameras that meet NASPLE (National ANPR Standards for Police and Law Enforcement) standards.
17. How do you approach working with public sector organisations to ensure a successful partnership?
18. There is now a major drive for public sector organisations to consider social value and sustainability during the procurement process. What social value and sustainability benefits could your organisation offer if successful for this contract?

# Instructions to Respondents

Please submit responses in any soft copy format that can be read by Microsoft Office.

Respondents are asked to return their responses to:

|  |  |
| --- | --- |
| Contact: | John Bradford |
| Role: | Procurement Officer |
| Email: | John.bradford@northumbria.police.uk |