Invitation to tender

contract for the provision of BRANDED SPORTS CLOTHING

period: 36 Months commencing 4th july 2025 (with the option to extend for a further 2x 12 months)

reference: t24/0008

tender deadline: 17th JUNE 2025 at 12:00 Noon

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# SUMMARY INSTRUCTIONS

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| **HEADER** | **CONDITION** |
| **Title Of Opportunity** | Provision of Branded Sports Clothing |
| **Period Of Contract** | 36 Months commencing 2025 (with the option to extend for a further 2x 12 months) |
| **Pre-Contract Communications** | All queries must be submitted via the EPNE e-tendering system located at [**https://in-tendhost.co.uk/nessp**](https://in-tendhost.co.uk/nessp) at least 5 working day prior to the deadline for submissions.  Please note that responses to individual queries may, at The College’s discretion, be circulated to all Tenderers in alignment to PA 2023 Procurement Objectives. |
| **Submission Instructions** | Tender responses and all associated documentation must be submitted electronically via the EPNE e-tendering system located at [**https://in-tendhost.co.uk/nessp**](https://in-tendhost.co.uk/nessp)  Tenders returned by any other means will be excluded. |
| **Response Date and Time** | 17th June 2025 at 12:00 hours.  NB: Please leave sufficient time to respond. Late submissions may not be accepted. |

# TIMETABLE

This timetable is indicative only. Whilst the College does not intend to depart from the timetable, it reserves the right to do so at any time.

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| **STAGE** | **DATE(s)/TIME** |
| Issue of Invitation to Tender | 5th June 2025 |
| Submission of Tender | 17th June 2025 at 12:00 Noon |
| Evaluation Stage | 18th – 23rd June 2025 |
| Kit Sample Stage | W/C 23rd June 2025 |
| Notification of award | W/C 30th June 2025 |
| Contract Start Date/Implementation | 4th July 2025 |

# IMPORTANT NOTICE

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| This Invitation to Tender (ITT) is issued on behalf of City of Sunderland College, trading as Education Partnership North East herein referred to as “The College”, to invited companies and their professional advisers to prepare a tender for this Contract and for no other purpose.  This ITT and any other documentation issued to Tenderers is done so on the basis that they remain the property of the College and Tenderers must treat the contents as confidential. If Tenderers are unable or unwilling to adhere to this, they must destroy this ITT and all associated documents at once; and must not keep any electronic or paper copies.  Tenderers must not take part in any publicity activities with any part of the media about the Contract or this ITT process without obtaining the College’s prior written agreement. This includes the College’s agreement on the format and content of any publicity.  This ITT is made available in good faith. The College gives no warranty as to the accuracy or completeness of the information contained in it. The College also disclaims any liability for any inaccuracy or incompleteness.  The College reserves the right to cancel the tender process at any point. The College is not liable for any costs resulting from the cancellation of this tender process not for any other costs incurred by those tendering for this Contract.  The Agreement will be subject to English law and the exclusive jurisdiction of the English Courts.  This Tender is issued by the College and no Tender will be considered unless it is made on the official Invitation to Tender.  Further Education Funding Bodies will, from time to time, issue guidance to The College. If this guidance conflicts with any of the requirements set out in the specification (Schedule 1), the Further Education Funding Bodies’ Guidance shall take precedence.  No employee of the college has the authority to give any information or make any representation (express or implied) in relation to this Tender or any other matter relating to the opportunity.  Tenderers are advised to satisfy themselves that they understand all of the requirements of the opportunity before submitting their Tender.  Tenderers must confirm that there would be no conflict or perceived conflict of interest in relation to their providing services under this opportunity. |

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# TENDER SUBMISSION REQUIREMENTS

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| Tenders MUST be received before the closure date and time.  Only one Tender is permitted from each Tenderer. (In the event that more than one is submitted by a Tenderer, the one with the latest time of submission will be evaluated and the other(s) disregarded)  Tenderers may supply any other additional information that they wish to be considered as part of their offer, providing it is of relevance.  Tenderers are required to include details of what they consider they can offer which will bring added value to the College if they were awarded this contract. |

# FREEDOM OF INFORMATION AND ENVIRONMENTAL STATEMENT

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| The College is subject to The Freedom of Information Act 2000 (“Act”) and The Environmental Information Regulations 2004 (“EIR”). As part of the College’s duties under the Act/EIR, it may be required to disclose information concerning the procurement process or the Contract to anyone who makes a request.  If the Tenderer considers that any of the information provided in their ITT is commercially sensitive (meaning it could reasonably cause prejudice to the Tenderer if disclosed to a third party) then it should be clearly marked as "Not for disclosure to third parties” together with valid reasons in support of the information as being exempt from disclosure under the Act and/or EIR. The College will endeavour to consult with the Tenderer and have regard to comments and any objections before it releases any information to a third party under the Act/EIR.  However, the College shall be entitled to determine in its absolute discretion whether any information is exempt from the Act and/or the EIR or is to be disclosed in response to a request of information. The College must make its decision on disclosure in accordance with the provisions of the Act/ EIR and can only withhold information if it is covered by an exemption from disclosure under the Act or the EIR.  The College will not be held liable for any loss or prejudice caused by the disclosure of information that:   * has not been clearly marked as "Not for disclosure to third parties" with supporting reasons (referring to the relevant category of exemption under the Act or EIR where possible); or * does not fall into a category of information that is exempt from disclosure under the Act or EIR (for example, a trade secret or would be likely to prejudice the commercial interests of any person); or * in cases where there is no absolute statutory duty to withhold information, then notwithstanding the previous clauses, in circumstances where it is in the public interest to disclose any such information. |

# INTRODUCTION

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| The College wish to establish a contract for the **Provision** **of Branded Sports Clothing**  The College catchment area spans from the Scottish borders to the Tees Valley. With a student population with over 21,000 students and a 1,100 plus workforce.  By submitting a tender response, Tenderers will be providing the necessary information and documentation to enable The College to: -  Make a fair assessment of Tenderer’s ability to deliver the provision on behalf of The College; and  Ensure that a fair and open selection process with due diligence has been undertaken.  The duration of the contract shall be for **36** **months commencing July 2025 with an option to extend for a further 2x 12 months** (extension options at the discretion of The College).  The College reserves the right to not award appointment to the contract/framework agreement (under any or all of the lots). The college will publish a UK12 in the event of cancellation of tender process or cancellation of Lot  The College reserves the right to issue supplementary documentation at any time during the tendering process to clarify any issue or amend any aspect of the Tender. All such further documentation that may be issued shall be deemed to form part of the Tender and shall supplement and/or supersede any part of the Tender to the extent indicated.  Tenderers must obtain for themselves at their own expense all information necessary for the preparation of their Tender and must satisfy themselves that the requirements of the Agreement are fully understood.  This procurement is conducted in accordance with Procurement Act 2023.  Under the Conditions of Participation, the College require compliance with its policies. Tenderers are advised to satisfy themselves that they understand all of the requirements prior to submitting a Tender. |

# DEFINITIONS

|  |  |
| --- | --- |
| Except where expressly stated to the contrary, the words below shall have the following meanings | |
| Contract | means the Contract entered into pursuant to the Tender. |
| The College | means City of Sunderland College, trading as Education Partnership North East |
| Tender | means the documents and information submitted by the Tenderer in response to this Invitation to Tender. |
| Tenderer | means the organisation submitting the Tender. |
| CDP | Central Digital Platform |
| PPON | Public Procurement Organisation Number issued by CDP on registration |

# BACKGROUND TO EPNE

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| We are rated “outstanding” in the 2024 Ofsted review.  The College is a substantial multi-award-winning regional college group. Through partnership working, it actively contributes to the North East and Tees Valley education, skills and economic strategies.  The College comprising of Sunderland College, Hartlepool Sixth Form and Northumberland College has in excess of 20,000 students, 1,200 apprentices and circa 1000 employees.  Sector specialisms include Health, Social Care, Education, SEND, Sport and Public Services, Construction and Housing, Creative and Digital, Computing and IT Technology, Land and Animal Sciences, the Visitor Economy, Automotive and Electrification, Engineering and Manufacturing, Humanities and Science.  The College continually invest in new, world-class facilities across our campuses.  The College offers a wide range of academic and vocational courses for both school leavers and adult learners as well as a range of higher education programmes, some in partnership with universities.  For more general information, please visit:  educationpartnershipne.ac.uk  sunderlandcollege.ac.uk  hartlepoolsixth.ac.uk  northumberland.ac.uk |

# PRELIMINARY MARKET ENGAGEMENT

The Procurement Act 2023 allows for Preliminary Market Engagement to allow the Contracting Authority to acquire additional expertise to develop criteria, understand product offering, market development, technology available, and specification proportionate to the requirement. The College has identified below whether this has been applied.

|  |  |
| --- | --- |
| The College have engaged early with a supplier | The College have not engaged with a supplier |

Where the College has engaged with a supplier a Preliminary Market Engagement Notice (UK2) will be published

In line with PA2023, the College are sharing information on the engagement.

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# TENDER EVALUATION AND AWARD CRITERIA

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Each submitted Tender will be checked initially for compliance to all requirements of the Tender and the Conditions of Participation followed by an evaluation of Schedule 3. **Only those organisations that successfully pass Schedule 3 will be evaluated against Appendix 1.**  During the evaluation period, The College reserves the right to seek clarification in writing or by means of a clarification meeting from any or all of the Tenderers, to assist it in its consideration of their Tenders.  Tenders will be evaluated to determine the Most Advantageous Tender taking into consideration the following award criteria:   |  |  | | --- | --- | | Criteria | % | | Cost | 35% | | Quality | 40% | | Added Value | 15% | | Social Value | 10% |   Tender responses will be scored on a scale of 0-10 as detailed below:   |  |  | | --- | --- | | 0 | No response submitted | | 2 | Very limited response lacking in any relevant detail | | 4 | Response illustrates a basic understanding of the matter in question but lacks detail. | | 6 | Response illustrates a good understanding of the matter in question. Would benefit from further detail. | | 8 | Response of a high standard with a highly appropriate understanding of the question. | | 10 | Fully comprehensive and appropriate response |   The total weighting for Price in this ITT is 35**%**:  The method for calculating the final weighted score for price is as follows:  The College will give the lowest price submission 100% of the marks and will use the following methodology to evaluate the remaining offers:    (lowest price/tender price) x max score  The figures input by the Tenderer in **Appendix 1\_Pricing Schedule**; will be checked for arithmetical accuracy. If any errors or anomalies are identified the Tenderer will be given the option of allowing his figures to stand or to amend the figures to correct a genuine mathematical error. Tenderer’s may also be asked to explain any anomalies in the figures provided.  The College may (subject to compliance with PA2023) reject a Tender if in the reasonable opinion of the College the offer made by a Tenderer is abnormally low.  Sample stage – Once samples have been received and tested by the College, the relevant stakeholders may go back to the evaluation and update any quality scoring where necessary. |

# SCHEDULE 1 - SPECIFICATION

1. **Background**

City of Sunderland College have a requirement to contract with a sole supplier for the provision of Branded Sports Clothing for 36 months with the option to extend for a further 2x 12 months.

The College has a requirement to provide staff and students with high quality sports kit. Branding on the kit is utilised to help promote and market the College and its specific sports programmes, the expectation would be that authority is given to the College to do this.

The College are prioritising the sports academy brand and would prefer kit that can be provided with similar features for all sports (currently Basketball, Football, Netball and Rugby).

1. **Requirements**

The Tenderer must:

* Provide quality garments at an affordable price for students
* Provide a designated Account Manager
* Provide an online portal to enable students and staff to order directly with the suppliers
* work in partnership with City of Sunderland College to develop an incentive scheme to encourage staff and students to purchase the clothing and accessories
* Provide male and female Sizing Guides to the College and be available on the online portal. These guides must include all type of products such as trousers, gloves, top etc. and also details of "How to Measure"
* Provide samples to the College
* Be flexible to provide alternative kit where necessary
* Provide relevant case studies
* Evidence of delivering substantial orders within a reasonable timeframe
* Provide management information
  1. **Bundles for Sports Academy Staff & Student-Athletes and General Staff & Students**

*Table 1*

|  |  |  |  |
| --- | --- | --- | --- |
| **Discipline** | **Bundle Identification** | **Garments** | **Approximate volumes per discipline (per annum)** |
| *Sports Academy* | *Playing/Squad Kit* | *Rain jacket; midlayer; training top (x2); shorts; socks (x2); trackpants (or similar)* | *Basketball – 30*  *Netball – 40*  *Rugby – 50*  *Football – 150 (current partner(s) may provide own kit for majority of provision, e.g. Foundation of Light wear Sunderland AFC kit, Morpeth Town wear Morpeth Town kit, etc. The college have the right to amend this kit to suit).* |
| *General* | *Arts\** | *Midlayer, training pants* | *70* |
| *Sports Academy* | *TASS Bundle* | *Hoodie; T-shirt; Trackpants* | *20* |
| *Sports Academy/General* | *Staff Bundle* | *Tracksuit; T-shirt or polo* | *50* |
| *General* | *Sport and Public Services* | *T-shirt* | *250* |

**Note for Tenderers:** Other departments within the college may utilise the kit provider so approximate volumes may vary.

Tenderer to include any additional items in bundles where necessary to ensure a complete Bundle offer. (Please use additional item boxes in Appendix 1).

* 1. **Individual Items for purchase**

**Core Items -** As detailed above in Table 1 (Excluding Squad/player number, incl the Logo)

Sports Clothing items for optional purchase for Non Sports Academy Student-Athletes to incl as a min: Rain Jacket; Hoodie; Midlayer; Training Top; Polo Shirt; Shorts and Training pants (or similar).

**Catalogue Items**

The successful supplier will have the opportunity to market additional sports kit/equipment/merchandise at a discounted price to all staff and students.

* 1. **Badges and Logos**

Due to the diversity of the organisation each College has their own branding and this is detailed in Appendix 2\_logo. Please note: Hartlepool Sixth Form College and Northumberland College will have a similar Sports Academy and general student logo.

The sizing for each logo is 66.926mm wide and 66.931mm high. (Sizing may be subject to change)

* 1. **Colour & Embroidery**

Tenderers are requested to provide colour palettes for both the Staff and Students apparel taking into consideration the longevity of supply and the quality of the product and attach as Appendix 5\_Colour.

The College will provide the colour palettes for both staff apparel (corporate) and students apparel (informal) following award.

Only upper garments will be embroidered with the College (or Sports Academy) Logo and Squad/Player number.

* 1. **Brand/Range**

Tenderers must identify the Brand and Range of each garment proposed.

* 1. **Online Portal**

Students must have access to an online portal specific to this contract, it must be clear and identifiable which products are available to the students at the contracted price (incl the logo for upper garments). If delivery charges are applicable these must be clearly stated, summarising options.

Tenderer must detail in response key functionalities of the online portal that will benefit the end user and the College.

* 1. **Quality**

All sportswear supplied must be manufactured to a high standard from durable quality fabrics. All items must be machine washable at 40ºC in both domestic and commercial environments (i.e. 2/3 times per week) without fading, shrinking or in any way changing shape and be fit for purpose. Seams must be strong and pilling should not occur.

All garments must be labelled to show manufacturers name, country of origin, fabric content, size and care instructions.

Where clothing include design, these must be supplied in line with the College brand guidelines. (Attached in Appendix 2\_Logo)

* 1. **Sizes**

Sizes must be standard UK sizes for standard clothing, including sufficient sizing for both males and females. There may be a requirement for made-to-measure garments.

All items should be available in the following sizes:

Ladies – 6 - 18

Men's – XS – XXXL

* 1. **Ordering and Delivery**

Tenderers must be able to meet the delivery requirements of this contract.

There would be an expectation that the forecasted volumes will be notified to the selected supplier in July, confirmation order will be issued July and delivery will be required from August. All bulk deliveries would beexpected to be free of charge (If costs are associated they must be stipulated in Appendix 1\_Pricing Schedule). Any additional or individual items may be charged at your suggested rate.

Tenderers must have the ability to deliver bundles in identifiable packs per Squad Number/Name. (ie. No.7 pack to include Rain jacket; midlayer; training top (x2); shorts; socks (x2); trackpants)

Tenderer must provide timescales of ongoing large and small quantity kit orders

Tenderers will be required to provide alternative forms of delivery/collection opportunities available.

There is to be no minimum order value or quantity.

* 1. **Mobilisation**

The Tenderer should consider how both the client and the contractor can mobilise and develop the partnership.

Tenderer must provide timescales of implementing the new contract

The Tenderer should identify how they will engage initially with students, to assist in accessing the online portal.

* 1. **Performance Monitoring**

The successful Supplier's performance will be monitored on an on-going basis throughout the duration of the agreement. The information gathered will form part of the review process to ensure the College requirements are being consistently and reliably satisfied. Contract Review Meetings will be held quarterly. The College will not be responsible for, or pay for, expenses or loses, which may be incurred by the Suppliers in attending these meetings.

The purpose of the meeting is reviewing performance and by way of example will cover the following areas:

* Compliance with Service Level
* Quality
* Pricing
* New Products and innovation
* Delivery
* Alternatives offered
* Customer Service
* Sustainability
  1. **Management Information for each College/Discipline**

Tenderer to detail in response what management information can be provided to the College and what this must include.

This should be including but not limited to…

Details of spend broken down as per below:

* By product
* By specialism / Sports team / Departments
* Type of ordering e.g. online, purchase card
* Orders v's deliveries
* Details of items returned broken down into reasons
* Details of any complaints
* Additional relevant reports must be made available to the College
  1. **Key Performance Indicators (to be mutually agreed with successful tenderer)**

1. **Added Value**

Added Value - Tenderers must consider how they would provide tangible savings in this contract provision and how they would enhance the deliverables of this contract. These may include, but are not limited to (Branding, financial stability, free or discount options; incentives; complimentary products, advanced technology, replacement options).

Tenderers should also consider how they can support the College in obtaining better value through the Supply Chain.

To ensure consistency throughout the contract suppliers must confirm if they can provide at no cost to the College, 5 sizing sets for both men and women which will be held at the College during the contract period, the set must include all standard sizes in following items as a minimum:

* T shirt
* Trackpants
* Shorts
* Midlayer
* Rain Jacket

1. **Social Value**

Social Value - Tenderer must be able to demonstrate how they secure wider social, economic and environmental benefits for the local area, where not currently provided for, tenderer to propose the measures and opportunities which they would be prepared to offer. These may include, but are not limited to employment of local people to having an apprenticeship or work experience scheme in place; use of a local supply chain and supporting small businesses; charitable initiatives, support for community investment projects and reducing impact on the environment.

# SCHEDULE 2 – TENDER RESPONSE

## ALL SECTIONS TO BE COMPLETED BY TENDERER

Tenderers must complete all questions in Schedule 2. Failure to provide a response will result in exclusion from the evaluation process and opportunity

|  |  |  |  |
| --- | --- | --- | --- |
| S2 | **Essential Criteria**  Please note the College reserves the right to disqualify any participant that does not comply with the requirements of this Tender | | |
| 1.1 | Compliance with Specification | **Response** | |
| Please confirm you can meet in full the service specification as laid down in Schedule 1  Any variations or areas of non-compliance to the specification must be highlighted and details provided as below.  Clearly identify any variations or elements of the specification which cannot be met in part or in full (stating reasons for non-compliance). | | | Yes  No |
| Variations: | | | |
| 1.2 | Resource | **Response** | |
|  | This question is to be scored on a pass or fail basis.  Failure to answer Yes will result in exclusion. |  | |
| Please confirm that any sub-contractor you have identified or intend to identify will comply with the standards set out in this Tender. | | Yes  No | |
| 1.3 | Compliance with Terms and Conditions | **Response** | |
|  | Any variations must be clearly identify and state reason for any clause which cannot be met in part or full |  | |
|  | Please confirm your full compliance with and acceptance of Doc2\_Terms and Conditions | Yes  No | |
| Variations: | | | |

|  |  |  |
| --- | --- | --- |
| 1.4 | Information Governance | **Response** |
| **Suppliers must confirm their compliance with the below Information Governance criteria. It is a mandatory college requirement that suppliers are compliant with all sections.**  **Failure to Comply Will Automatically Eliminate You From Participating Further In This Process.** | | |
| 1.4a | The parties acknowledge their respective compliance obligations arising under the General Data Protection Regulation 2018 (GDPR), Data Protection Act 1998, Human Rights Act 1998, Freedom of Information Act 2000, and under the Common Law Duty of Confidentiality. | Yes  No |
| 1.4b | The supplier must report and publish any data and cyber incident breach’s in compliance with GDPR mandated timeframes and as their responsibilities as Data Processors and in compliance with College policies | Yes  No |
| 1.4c | The supplier must publish and maintain operational policies and procedures relating to confidentiality, data protection and information disclosures that comply with the relevant legislation. These must describe the contractual personal responsibilities of all employees processing personal data within their job roles with evidence of all processing activities and where necessary evidence how they apply those policies conscientiously. | Yes  No |
| 1.4d | The supplier must, where relevant, have a system and policy in place in relation to the retention and secure disposal of all personal information in compliance with GDPR. | Yes  No |
| 1.4e | The supplier will adhere to all relevant College policies, protocols and procedures in relation to Information Governance / data security whilst conducting duties on behalf of the College. | Yes  No |
| 1.4f | Please confirm that you have in place, or that you will have in place by contract award, the human and technical resources to perform the contract to ensure compliance with the General Data Protection Regulation and to ensure the protection of the rights of  data subjects. | Yes  No |
| 1.5 | Modern Slavery Act 2015 | **Response** |
| Are you a relevant commercial organisation as defined in Section 54 (“Transparency in supply chains etc.”) of the Modern Slavery Act 2015 (“the Act”) | | Yes  No |
| If you have answered **YES** are you compliant with the annual reporting requirements contained within Section 54 of the Act 2015? | | Yes  please provide relevant url to view the statement below  No  please provide an explanation below |
| URL: | |
| Note | Your Response will be rejected if you Are a relevant commercial organisation as defined by section 54 ("Transparency in supply chains etc.") of the Modern Slavery Act 2015 ("the Act") and you are not compliant with the annual reporting requirements contained within Section 54 of the Act 2015. |
| Explanation: | | |

SCHEDULE 2\_TECHNICAL QUESTIONS

Tenderers must provide a response to each of the questions set out below. The response to each question will be scored in accordance with *TENDER EVALUATION AND AWARD CRITERIA*

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **CRITERIA: QUALITY (Max word count 300 per question)** | | **40% Overall Weighting** | **Max Score Available** | |
|  | Tenderer to confirm they can provide sample kit to the College | |  |
|  | Response: | | Pass/Fail |
|  | Tenderer to confirm that the College has the authority to utilise the branding to promote the College | |  |
|  | Response: | | Pass/Fail |
|  | Tenderer to provide delivery timescales from point of order in Appendix 1\_Pricing Schedule  Tenderer to detail in response timescales for ongoing large and small quantity kit orders | |  |
|  | Response: | | 10 |
|  | Tenderer to provide details of the main contact (account manager) to support the college with the following: (Including but not limited to)  o Delivery  o Mobilisation  o Hand Over  o On-going support  o Remedy of issues | |  |
|  | Response: | | 10 |
|  | Tenderer to detail how they would handle quality issues should the buyer find garments that do not meet their requirements, detailing how such issues are rectified, your response should include the following scenarios as a minimum:   * Faulty items * Items that do not match agreed designs * Sizing issues * Consistency in colour / materials | |  |
|  | Response: | | 10 |
|  | Tenderers must attach pdf documents of all products detailed in the Bundles, clearly identifying the brand and range of the product and any additional items that have been included to ensure a complete solution. | |  |
|  | Response: (Please attach as Appendix 4\_Bundles) | | 10 |
|  | Tenderer to confirm they can provide the following sizes:   * Ladies – 6 -18 * Men's – S – XXXL * Made-to-measure garments/Special sizes   Tenderer must then provide details of how they will deal with request for "specials" these may range from outsized products to made to measure items, your response should include the following as a minimum:   * Ordering * Delivery * Lead times * Measuring services | |  |
|  | Response: | | 10 |
|  | Tenderer to provide details of their ordering policy in relation to Bundles, core and individual orders, the response should include the following  as a minimum:   * Tracking Orders * Urgent Order requirements * Lead times * Minimum order quantity/value, bulk deliveries/MOQ for no delivery charge) * Details of payment methods * Delivery and collection options | |  |
|  | Response: | | 10 |
|  | Tenderer to detail the process for designing team kit and training apparel, the response should include the following as a minimum:   * How designs are representative of the College’s needs * How brand guidelines are followed, how communication takes place * How the designs are visualised and shared; how they are approved/signed-off and estimated timeframe for agreeing garment designs | |  |
|  | Response: | | 10 |
|  | Tenderer to be flexible and confirm ability to provide alternative kit where necessary – The College are currently partnered with Sunderland Foundation of Light, if the kit sponsor was to change there would be an expectation that tenderer would follow suit to meet College needs | |  |
|  | Response: | | 10 |
|  | Tenderer to provide relevant case studies to demonstrate as a minimum:   * Service offering * Quality of kit * Previous provision of performance/competition clothing to a large range of sports * Delivery of substantial orders within a reasonable timeframe | |  |
|  | Response: | | 10 |
|  | Tenderer to detail how they will plan and execute the implementation of the contract; the response should include a draft timetable highlighting what resource and tasks will be carried out | |  |
|  | Response: | | 10 |
|  | Tenderer to evidence their ability to provide an online portal which meets the needs of this contract including but not limited to:   * How they will engage initially with students to access the portal * Ease of use, what is in place for users who struggle with accessibility * How queries are responded to and timescales * Ensuring communication direct from student to company with no College involvement * Images of portal | |  |
|  | Response: | | 10 |
|  | Tenderer to provide details of key functionalities of the online portal that will benefit the end user and the College, including but not limited to:   * Personalisation * Product Specification * Promotions * Admin Dashboard * Security & Data Protection | |  |
|  | Response: | | 10 |
|  | Tenderer to demonstrate the strength of their relationship with the proposed Branded Supplier(s) | |  |
|  | Response: | | 10 |
|  | Tenderer to detail they can provide management information and what this will include (Referring to 2.13.) | |  |
|  | Response: | | 10 |
| **Max Score for this section** | | | **140** | |

|  |  |  |  |
| --- | --- | --- | --- |
| **CRITERIA: ADDED VALUE (Max word count 300 per question)** | | **15% Overall Weighting** | **Max Score Available** |
|  | Risks – Tenderer to identify risk associated with the provision to include but not be limited to, how the risk or risk would impact the performance | |  |
|  | Response: | | 10 |
|  | Tenderer to confirm if they can provide 5 of the sizing sets identified in Added value [3] at no cost to the College | |  |
|  | Response: | | 10 |
|  | Tenderer to demonstrate what they consider will add value to this contract for the College (e.g. kit for coaches and staff, playing strips every academic year at no additional cost, bulk order discount etc.). | |  |
|  | Response: | | 10 |
| **Max Score for this section** | | | **30** |
| **CRITERIA: SOCIAL VALUE (Max word count 300 per question)** | | **10% Overall Weighting** | **Max Score Available** |
|  | Tenderers will be required to participate in National Careers Week, supporting students and offering insight into working practices, tenderer to demonstrate their commitment | |  |
|  | Response: | | 10 |
|  | Tenderers should evidence their commitment to Social Value through participation in, and support of local community events within the geographical area of the College group | |  |
|  | Response: | | 10 |
|  | Tenderers should include a copy of their Carbon Reduction Plan or their strategy to reduce Carbon in the Workplace | |  |
|  | Response: | | 10 |
| **Max Score for this section** | | | **30** |
| **Overall Score** | | | **200** |

|  |  |  |  |
| --- | --- | --- | --- |
| **CRITERIA: PRICING** | | **35% Overall Weighting** | **Max Score Available** |
| Note to Tenderer:  The College will only accept submissions aligned to the financial envelope | | |  |
|  | Tenderer to provide most advantageous tender response for Bundle items, Individual items and delivery. | |  |
|  | Respond in Appendix 1\_Pricing Schedule | | 25% |
|  | Bulk Discount/ Education Discount | |  |
|  | Respond in Appendix 1\_Pricing Schedule  Any further detail on breakdown of discount please include below: | | 10% |

# SCHEDULE 3 – CORE INFORMATION

## ALL SECTIONS TO BE COMPLETED BY TENDERER

|  |  |
| --- | --- |
| **Questions 1 – 16**  To prevent duplication of effort, Tenderers may provide the Unique Identifier [PPON]  By providing a PPON the College will assume that all information is accurate at the point of submitting Tender.  To obtain a PPON tenderers should access and register the Tendering Organisation at  [GOV.UK Supplier Guide to Registering Organisation](https://www.gov.uk/government/publications/procurement-act-2023-short-guides/suppliers-how-to-register-your-organisation-and-first-administrator-on-find-a-tender-in-three-easy-steps-html)  If the value does not exceed the Public Procurement Thresholds and Tenderer is not registered on the CDP then Tenderers may continue to complete the Core Information. | |
| Tenderer to confirm they will give access | Yes  No |
| PUBLIC PROCUREMENT ORGANISATION NUMBER (PPON) |  |

**Questions 17 – 24**

Tenderers must complete all questions in Schedule 3 [Q17-24]. Failure to provide a response will result in exclusion from the evaluation process and opportunity.

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Tendering organisation(s) details | | | | | | | |
| 1 | | Full name of the potential supplier submitting the information | | | |  | |
| 2 | | Registered office address (if applicable) | | | |  | |
| 3 | | Registered website address (if applicable) | | | |  | |
| 4 | | Trading status | | | | Choose an item. | |
| 5 | | Date of registration in country of origin | | | | Click or tap to enter a date. | |
| 6 | | Company registration number(if applicable): | | | |  | |
| 7 | | Charity registration number (if applicable) | | | |  | |
| 8 | | Head office DUNS number (if applicable) | | | |  | |
| 9 | | Registered VAT number | | | |  | |
| 10 | | If applicable, is your organisation registered with the appropriate professional or trade register(s) in the member state where it is established? | | | | Choose an item. | |
| If you responded yes please provide the relevant details, including the registration number(s). | | | |  | |
| 11 | | Is it a legal requirement in the state where you are established for you to possess a particular authorisation, or be a member of a particular organisation in order to provide the services specified in this procurement? | | | | Choose an item. | |
| If you responded yes, please provide additional details of what is required and confirmation that you have complied with this. | | | |  | |
| 12 | | Trading name(s) that will be used if successful in this procurement | | | |  | |
| 13 | | Relevant classifications (state whether you fall within one of these, and if so which one) | | | | Choose an item. | |
| 14 | | Connected Persons - Details of Persons of Significant Control (PSC), where appropriate: (Please select N/A if not applicable) | | | | N/A | |
| Name | |  | | | |
| Date of birth | | Click or tap to enter a date. | | | |
| Nationality | |  | | | |
| Country, state or part of the UK where the PSC usually lives | |  | | | |
| Service address | |  | | | |
| The date he or she became a PSC in relation to the company | | Click or tap to enter a date. | | | |
| Which conditions for being a PSC are met;  - Over 25% up to (and including) 50%,  - More than 50% and less than 75%,  - 75% or more. | |  | | | |
| 15 | | Details of parent company  (Please select N/A if not applicable) | | | | N/A | |
| Full name of the immediate parent company |  | | | | |
| Registered office address |  | | | | |
| Registration number |  | | | | |
| Head office DUNS number |  | | | | |
| Head office VAT number |  | | | | |
| This question only applies if you have indicated that you are part of a Parent Company.  If this question applies: Questions 15a and 15b are **Pass/Fail** – your bid will be rejected if you cannot answer “Yes” to one of these questions and will not be scored further. | | | | | | | |
| Are you able to provide parent company accounts if requested to at a later stage? | | | | | | Yes  No | |
| 15a | | If yes, would the parent company be willing to provide a guarantee if necessary? | | | | Yes  No | |
| 15b | | If no, would you be able to obtain a guarantee elsewhere (e.g. from a bank)? | | | | Yes  No | |
| 16 | Economic and Financial Standing | | | | | |
| The College will undertake a financial appraisal of your organisation which WILL include the use of an independent third party (such as Experian) to assess your financial standing in accordance with Funding Bodies rules. The financial evaluation will be assessed on a pass/fail basis.  **Tender submissions, which do not pass this initial stage will not be assessed further.**  **Note: To pass this criteria credit score must meet or exceed 50** | | | | | | |
| Are you able to provide a copy of your audited accounts for the last two years, if requested?  If no, can you provide **one** of the following: answer with Y/N in the relevant box. | | | | | Yes  No | |
| a) A statement of the turnover, Profit and Loss Account/Income Statement, Balance Sheet/Statement of Financial Position and Statement of Cash Flow for the most recent year of trading for this organisation. | | | | | Yes  No | |
| (b) A statement of the cash flow forecast for the current year and a bank letter outlining the current cash and credit position. | | | | | Yes  No | |
| (c) Alternative means of demonstrating financial status if any of the above are not available (e.g. forecast of turnover for the current year and a statement of funding provided by the owners and/or the bank, charity accruals accounts or an alternative means of demonstrating financial status). | | | | | Yes  No | |

|  |  |
| --- | --- |
| 17 | Technical and Professional Ability |
| Please provide details of up to three contracts that are relevant to our requirement. Contracts for supplies or services should have been performed during the past three years.  The named contact provided should be able to provide written evidence to confirm accuracy of the information provided below.  Where the supplier is a Special Purpose Vehicle, or a managing agent not intending to be the main provider of goods or services, the information requested should be provided in respect of the main intended provider(s) or sub-contractor(s) who will deliver the contract.  The College may at their discretion obtain written references from those contracts identified | |

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Contract 1** | **Contract 2** | **Contract 3** |
| **Name of Customer Organisation** |  |  |  |
| **Point of contact in Organisation** |  |  |  |
| **Position in Organisation** |  |  |  |
| **Email address** |  |  |  |
| **Description of Contract** |  |  |  |
| **Contract start Date** | Click or tap to enter a date. | Click or tap to enter a date. | Click or tap to enter a date. |
| **Contract Completion Date** | Click or tap to enter a date. | Click or tap to enter a date. | Click or tap to enter a date. |
| **Estimated Contract Value (GBP)** |  |  |  |

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| --- | --- | --- | --- |
| 18 | Subcontractors | | |
| Are you proposing to use sub-contractors? | | | Yes  No |
| If you responded **yes** please provide additional details for each sub-contractor in the following table: we may ask them to complete this form as well. (Repeat as necessary) | | | |
| Subcontractor Name and Address | | Proportion of Contract (%) | |
|  | |  | |
|  | |  | |
| Where you intend to sub-contract a proportion of the contract, please demonstrate how you have previously maintained healthy supply chains with your sub-contractor(s).  Evidence should include but is not limited to details of the supply chain management tracking systems to ensure performance of the contract and including prompt payment or membership of the UK Prompt Payment Code (or equivalent schemes in other countries) | | | |
| Response: | | | |

|  |  |  |
| --- | --- | --- |
| 19 | Insurance | |
| Please self-certify whether you already have, or can commit to obtain, **prior** to the commencement of the contract, the levels of insurance cover indicated below:  \*Employer’s (Compulsory) Liability insurance = **£5m**  Public/Product Liability Insurance = **£5m**  Professional Indemnity Insurance = **£5m**  \*It is a legal requirement that all companies hold Employers (compulsory) Liability Insurance of £5million as a minimum. Please note this requirement is not applicable to sole traders. | | Yes  No |

|  |  |  |
| --- | --- | --- |
| 20 | Grounds for Exclusion | |
| Whether the supplier or a connected person has been convicted of an offence referred to in Schedule 6 PA 2023 [Mandatory Exclusion Grounds](https://www.gov.uk/government/publications/procurement-act-2023-guidance-documents-procure-phase/guidance-exclusions-html#annex-1-ground-specific-guidance) | | Yes  No |
| If you have responded **Yes** this will be an immediate exclusion from further participation | | |
| Whether the supplier or a connected person has been the subject of an event referred to in Schedule 6 to the PA 2023 [Discretionary Exclusion Grounds](https://www.gov.uk/government/publications/procurement-act-2023-guidance-documents-procure-phase/guidance-exclusions-html#annex-1-ground-specific-guidance) | | Yes  No |
| If you have responded **Yes** to Discretionary Exclusion Grounds provide further details, Failure to provide further details will result in immediate exclusion from further participation. | | |

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| 21 | Health and Safety |
| The Tendering organisation must confirm compliance to:  Ensure that its entire workforce and subcontractors will comply with all relevant health and safety legislation as well as any requirements or instructions from the college.  Have appointed a competent person with overall responsibility for health and safety that is duly authorised in the organisation.  Have processes in place for the identification of training needs and delivery of training to its workforce appropriate to the work for which it is Tendering.  Have processes in place for the development of risk assessments and method statements relevant to the nature of the work for which it is Tendering that will identify, manage and mitigate associated risks and hazards.  *(If it is an organisation with five or more employees)* have in place a written health and safety policy as required by Section 2(3) of the Health and Safety at Work etc. Act 1974 and issue any codes of safe working practices to your workforce. This policy must provide details of the competent person or persons that have been appointed on behalf of the organisation to undertake the measures needed to comply with the requirements and prohibitions of the Management of Health and Safety at Work Regulations 1999.  The College may verify your compliance with the above requirements at any stage of the procurement process or during the life of the contract, by means of policy checking, validation of accreditations, site audits or any other method it deems appropriate | |
| *Please confirm as appropriate*  Yes  No | |
| *If you have responded No this will be an immediate exclusion from further participation* | |

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| --- | --- | --- |
| 22 | Equality and Diversity | |
| Does the Tendering organisation comply with its legal obligations under the Equality Act 2010 | | Yes  No |

|  |  |  |
| --- | --- | --- |
| 23 | Prevent | |
| The college expects the Provider to have robust procedures in place to ensure that the Provider is aware of the Prevent duty and does not inadvertently fund extremist organisations. The statutory Prevent duty guidance is available at <https://www.gov.uk/government/publications/prevent-duty-guidance>  The college has committed to ensure that its contracted providers have understood and embedded the Prevent duty and have practices/procedures in place to demonstrate it is compliant with the duty in the areas listed in the documentation, as a minimum. The college reserves the right to seek further information to enable it to decide whether to pass the organisation | | |
| The Tenderer must confirm that they will adhere to the Prevent Duty Requirements in order to pass this section | | Yes  No |
| **Failure to confirm adherence to the Prevent Duty Requirements will result in a Fail** | | |

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| --- | --- | --- | --- |
| 24 | Declarations | | |
| Declaration of Interest | | |
| Please provide full details of any relationship that you have with any entity in the college either in the past five years, current, or prospective | | |
|  | | |
| Taking into account past, current and future contracts **explain** the established controls and monitoring procedures that you have in place/would put in place to manage and mitigate any conflicts of interest | | |
|  | | |
| I declare that to the best of my knowledge the answers submitted and information contained in this document are correct and accurate.  I declare that, upon request and without delay I will provide the certificates or documentary evidence referred to in this document.  I understand that the information will be used in the selection process to assess my organisation’s suitability to be invited to participate further in this procurement.  I understand that the authority may reject this submission in its entirety if there is a failure to answer all the relevant questions fully, or if false/misleading information or content is provided in any section.  I am aware of the consequences of serious misrepresentation. | | |
| Certificate of Non-Canvassing and Non-Collusion | | |
| I hereby certify that I have not canvassed any member, Director, employee, representative or adviser of the college in connection with the proposed award of the Agreement by the college, and that no person employed by me/us or acting on my/our behalf, or advising me/us, has done any such act.  I further hereby undertake that I/we will not canvass any member, Director, employee, representative or adviser of the college in connection with the award of the Agreement and that no person employed by me or acting on my behalf, or advising me/us, will do any such act.  The essence of selective tendering for the Agreement is that the college shall receive bona fide competitive Tenders from all Tenderers.  In recognition of this principle, I certify that this is a bona fide offer, intended to be competitive and that I have not fixed or adjusted the amount of the offer in accordance with any agreement or arrangement with any other person (except any sub-contractor identified in this offer). I have not offered or agreed to pay or give or actually pay or give any sum of money, inducement or valuable consideration, directly or indirectly, to any person for doing or having done or having caused to be done in relation to any other offer or proposed offer, any act or omission. | | |
| Contact name | |  |
| Name of organisation | |  |
| Role in organisation | |  |
| Phone number | |  |
| E-mail address | |  |
| Signature (electronic is acceptable) | |  |
| Date | | Click or tap to enter a date. |