<u>**UoS/DH/25/26/QTR2/Industry Project Providers**</u>

Call for Industry Project Providers

Industry Engagement and Live Project Facilitation for MSc Dissertations

The University of Salford is seeking a specialist industry engagement company to identify, secure, and manage industry-sourced Live Dissertation Projects for MSc students in Data Science, Artificial Intelligence (AI), and IoT with Data Science. The appointed company will act as an intermediary between industry partners, students, and the University.

Scope of Services Required

The successful provider will be responsible for the following activities:

1. Industry Project Sourcing

- Identify and engage UK-based companies to provide **3-month unpaid dissertation projects**, with a target of **at least 80 projects per academic year** (40 commencing in January and 40 in May).

- Secure projects that are suitable in scope, academic depth, and technical level for MSc dissertations.

- Ensure projects align with Data Science or AI or IoT themes.

- Collect clear project briefs, expected outcomes, and company contact details.

2. Project Offering and Student Application Process

- Present approved projects by the university to MSc students through an agreed process.

- Manage the student application stage, including CV submission.

- Coordinate a selection process involving the host companies, such as shortlisting and interviews.

- Work with the University to formally assign projects to selected students.

3. Project Delivery Support (3-Month Duration)

- Support students and companies during the 3-month project period.

- Ensure students work directly with the host company while receiving academic supervision from the University.

4. Employability and Career Development Workshops

The provider must design and deliver professional workshops for students, including but not limited to:

- Understanding the UK graduate job market, specifically Data Science and AI related jobs

- UK employer expectations and workplace culture

- CV writing for UK tech and data roles

- Applying for graduate and entry-level roles

- Interview preparation and assessment centre readiness

Workshops may be delivered online or on campus, subject to agreement.

Key Requirements for the Provider

- Demonstrated experience working with UK employers and graduate recruitment.

- Ability to engage companies across relevant sectors.

- Understanding of UK employment culture and hiring practices.

- Capacity to manage multiple stakeholders professionally.

- Compliance with UK GDPR and student data protection requirements.

Contract Duration

Initial contract term: **2 years**, subject to performance and review.

Contract start date: Approx May 2026

Submission Requirements

Interested providers should submit a proposal outlining:

- Their methodology for sourcing and managing industry projects

- Workshop delivery approach

- Relevant experience and case studies

- Associated costs

Your quotation will be evaluated on:

Quality

Sustainability

Price

Relevant experience

Please contact **Kaveh Kiani** k.kiani@salford.ac.uk with your quotation and correspondence.

Feedback will only be provided after the quotation deadline, if feedback is requested.

Procurement Contact **Dion Horsfield** – d.horsfield2@salford.ac.uk