

UoS/DH/25/26/QTR2/ The provision of Intelligence Services

The provision of Intelligence Services to the University of Salford

1.0 Introduction

This document relates to the provision of Intelligence Services to the University of Salford for a 24-month period commencing 01 February 2026.

2.0 Services to be provided

The company quoting for the work shall provide high-quality intelligence, security monitoring and risk management support to safeguard University of Salford staff, students and assets. A named individual will act as the single point of contact for the duration of the project.

The services described within this document will be delivered using the expertise of the company and where applicable any approved, reputable third party whose services shall remain the full responsibility of the quoting company.

The intelligence services required by the University of Salford will include the following (note that this list is not exhaustive):

- Provision of near real-time alerts for demonstrations and protests taking place within Greater Manchester.
- Notification of declared Major Incidents within Greater Manchester.
- Provision of weekly reports relating to incidents across the UK Higher Education sector.
- Travel security reports (x5 per year).
- Due diligence reports on guest speakers (x2 per year).
- Any other similar work deemed as in scope by both parties.

3.0 Pricing

The pricing should be expressed as an annual fee based on the requirements detailed at 2.0 (above).

The pricing should also contain a 'per report rate' for any additional travel security reports or due diligence reports required beyond those included in the contract, as specified in 2.0 (above).

4.0 Evaluation

The quotations received by the University will be evaluated based on a combination of price and demonstrable evidence of previous experience in the provision of the intelligence services listed in 2.0 (above), within the context of a university environment.

Please send your quotations and correspondence to **Alan Cain, a.r.cain@salford.ac.uk**.

Feedback will only be provided after the quotation deadline, if feedback is requested.

Procurement Contact – Dion Horsfield, D.horsfield2@salford.ac.uk

