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Contract

## Pressure Area Care and Patient Handling

Supply Chain Coordination Limited

F03: Contract award notice

Notice identifier: 2025/S 000-086469

Procurement identifier (OCID): ocds-h6vhtk-04847b

Published 30 December 2025, 3:05pm

### Section I: Contracting authority

#### I.1) Name and addresses

Supply Chain Coordination Limited

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

#### Contact

Magdalena Krolik

#### Email

[magdalena.krolik3@supplychain.nhs.uk](mailto:magdalena.krolik3@supplychain.nhs.uk)

#### Country

United Kingdom

#### Region code

UKI4 - Inner London – East

**Internet address(es)**

Main address

<https://www.gov.uk/government/organisations/department-of-health>

Buyer's address

<https://www.gov.uk/government/organisations/department-of-health/about/procurement>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

National or federal Agency/Office

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Pressure Area Care and Patient Handling

#### **II.1.2) Main CPV code**

- 33192100 - Beds for medical use

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

NHS Supply Chain seeks to establish a Framework Agreement for Pressure Area Care and Patient Handling.

This includes the following requirements which have been sub-divided into Lots:

Lot 1: Beds, Mattresses, Pressure Reducing Products, Manual Handling Equipment and associated products.

Lot 2: Managed Service for Beds, Mattresses and associated products

Lot 3: Rental and Decontamination.

It is anticipated that in the first twelve months of the Framework, the total value of purchases under it will be around £42,110,000. For the full 48 month term, the anticipated value is around £198,450,000 . These values are approximate only and are based on the most recent historical usage information, with a forecasted level of usage. The value provided are for guidance only and are not a guarantee of business with successful Tenderers.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £198,450,000

## **II.2) Description**

### **II.2.1) Title**

Beds, Mattresses, Pressure Reducing Products and Manual Handling Equipment and associated products

Lot No

Lot 1

### **II.2.2) Additional CPV code(s)**

- 33190000 - Miscellaneous medical devices and products
- 33192100 - Beds for medical use
- 33192120 - Hospital beds
- 33192130 - Motorised beds
- 33192150 - Therapy beds
- 33192600 - Lifting equipment for health care sector
- 34946240 - Chairs and chair wedges
- 39143111 - Mattress supports
- 39143112 - Mattresses
- 39143116 - Cots
- 39512100 - Sheets
- 39512300 - Mattress covers
- 39516110 - Cushions
- 39541220 - Slings
- 42416300 - Hoists

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

#### **II.2.4) Description of the procurement**

This Lot is for the supply of Beds, Mattresses, Pressure Reducing Products and Manual Handling Equipment and associated products.

#### **II.2.5) Award criteria**

Quality criterion - Name: Operational and Supply Chain Arrangements / Weighting: 30%

Quality criterion - Name: Customer Service and Relationship Management / Weighting: 30%

Quality criterion - Name: Social Value / Weighting: 10%

Price - Weighting: 30%

#### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement will have the option for up to a total period of 4 years from the Commencement date.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £32,000,000 in the first year. These are approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

### **II.2) Description**

#### **II.2.1) Title**

Managed Service for Beds, Mattresses and associated products

Lot No

Lot 2

### **II.2.2) Additional CPV code(s)**

- 85111000 - Hospital services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

### **II.2.4) Description of the procurement**

This lot is for the provision of Managed Services to include Beds, Mattresses and associated products

### **II.2.5) Award criteria**

Quality criterion - Name: Repairs / Weighting: 10%

Quality criterion - Name: Delivery / Weighting: 10%

Quality criterion - Name: Value Add / Weighting: 10%

Quality criterion - Name: Sustainability / Weighting: 10%

Quality criterion - Name: Implementation of New Managed Service Agreement / Weighting: 10%

Quality criterion - Name: Service Implementation / Weighting: 10%

Quality criterion - Name: Service Planning / Weighting: 10%

Quality criterion - Name: Social Value / Weighting: 10%

Price - Weighting: 20%

### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement will have the option for up to a total period of 4 years from the Commencement date.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £10,000,000 in the first year. These are approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

### **II.2) Description**

#### **II.2.1) Title**

Rental and Decontamination

Lot No

Lot 3

#### **II.2.2) Additional CPV code(s)**

- 85110000 - Hospital and related services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

Various Locations in the UK

#### **II.2.4) Description of the procurement**

This Lot is to provide rental and decontamination services to include Beds, Mattresses

and associated products.

#### **II.2.5) Award criteria**

Quality criterion - Name: Repairs / Weighting: 10%

Quality criterion - Name: Delivery / Weighting: 10%

Quality criterion - Name: Sustainability / Weighting: 10%

Quality criterion - Name: Service Implementation / Weighting: 20%

Quality criterion - Name: Service Planning / Weighting: 10%

Quality criterion - Name: Social Value / Weighting: 10%

Price - Weighting: 30%

#### **II.2.11) Information about options**

Options: Yes

Description of options

This Framework Agreement will have the option for up to a total period of 4 years from the Commencement date.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £110,000 in the first year. These are approximate only and the values may vary depending on the requirements of those bodies purchasing under the Framework Agreement.

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Open procedure

#### IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-004824](#)

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## Section V. Award of contract

### Lot No

Lot 1

### Title

Beds, Mattresses, Pressure Reducing Products and Manual Handling Equipment and associated products

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

5 December 2025

#### V.2.2) Information about tenders

Number of tenders received: 68

Number of tenders received from SMEs: 43

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 67

Number of tenders received by electronic means: 68

The contract has been awarded to a group of economic operators: Yes

#### V.2.3) Name and address of the contractor

A.Algeo Limited

Liverpool

Country

United Kingdom

NUTS code

- UKD72 - Liverpool

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Accora Limited

Cambridge

Country

United Kingdom

NUTS code

- UKH12 - Cambridgeshire CC

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Agile Medical Ltd

Grimsby

Country

United Kingdom

NUTS code

- UKE13 - North and North East Lincolnshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Apollo Healthcare Technologies Limited

Morley

Country

United Kingdom

NUTS code

- UKE42 - Leeds

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Arjo UK Limited

Dunstable

Country

United Kingdom

NUTS code

- UKH - East of England

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

BES Healthcare Ltd

Bristol

Country

United Kingdom

NUTS code

- UKK11 - Bristol, City of

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Central Medical Supplies Ltd

Leek

Country

United Kingdom

NUTS code

- UKG24 - Staffordshire CC

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

C J Medical Limited

Truro

Country

United Kingdom

NUTS code

- UKK - South West (England)

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Croyde Medical Limited

Faringdon

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Delta Surgical Limited

Newcastle

Country

United Kingdom

NUTS code

- UKG24 - Staffordshire CC

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Direct Healthcare Group Limited

Caerphilly

Country

United Kingdom

NUTS code

- UKL16 - Gwent Valleys

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Direct Manufacturing Limited

Leeds

Country

United Kingdom

NUTS code

- UKE42 - Leeds

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Drive Devilbiss Healthcare Limited

Halifax

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Essential Healthcare Solutions (UK) Limited

Birstall

Country

United Kingdom

NUTS code

- UKE44 - Calderdale and Kirklees

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Etac Limited

Hartlebury

Country

United Kingdom

NUTS code

- UKG12 - Worcestershire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Felgains Ltd

Ipswich

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Form-AI group Ltd

Clopton

Country

United Kingdom

NUTS code

- UKH - East of England

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Frontier Therapeutics Limited

Tredegar

Country

United Kingdom

NUTS code

- UKL16 - Gwent Valleys

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

GBUK Ltd

Selby

Country

United Kingdom

NUTS code

- UKE22 - North Yorkshire CC

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Harvest Healthcare Limited

Rotherham

Country

United Kingdom

NUTS code

- UKE31 - Barnsley, Doncaster and Rotherham

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Health-Care Equipment and Supplies Co Ltd

Egham

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Hill-Rom Limited

Compton

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Hospital Direct (Marketing) Ltd

Clun

Country

United Kingdom

NUTS code

- UKG22 - Shropshire CC

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Howard Wright Europe Limited

Ilfracombe

Country

United Kingdom

NUTS code

- UKK43 - Devon CC

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Inspire Community Trust

Sidcup

Country

United Kingdom

NUTS code

- UKI51 - Bexley and Greenwich

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Interweave Textiles Limited

Huddersfield

Country

United Kingdom

NUTS code

- UKE44 - Calderdale and Kirklees

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Invacare Limited

Pencoed

Country

United Kingdom

NUTS code

- UKL17 - Bridgend and Neath Port Talbot

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

IQ Medical Limited

Stretton Under Fosse

Country

United Kingdom

NUTS code

- UKG13 - Warwickshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Iskus Health UK Ltd

Measham

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Linet UK Limited

Fareham

Country

United Kingdom

NUTS code

- UKJ35 - South Hampshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Liscare Limited

Belfast

Country

United Kingdom

NUTS code

- UKN06 - Belfast

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Live By Lulu Limited

Wetherby

Country

United Kingdom

NUTS code

- UKE42 - Leeds

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Medi-Plinth Equipment Limited

Egham

Country

United Kingdom

NUTS code

- UKJ2 - Surrey, East and West Sussex

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Medline Industries Limited

Warrington

Country

United Kingdom

NUTS code

- UKD61 - Warrington

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Medstrom Ltd

Castle Donington

Country

United Kingdom

NUTS code

- UKF11 - Derby

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Med-I-Pant (U.K.) Limited

Leighton

Country

United Kingdom

NUTS code

- UKH2 - Bedfordshire and Hertfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Molnlycke Health Care Limited

Oldham

Country

United Kingdom

NUTS code

- UKJ12 - Milton Keynes

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Montcalm International Limited

Wantage

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Nottingham Rehab Limited

Coalville

Country

United Kingdom

NUTS code

- UKF2 - Leicestershire, Rutland and Northamptonshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Oska Care Limited

Havant

Country

United Kingdom

NUTS code

- UKJ31 - Portsmouth

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Peacocks Medical Group Limited

Newcastle Upon Tyne

Country

United Kingdom

NUTS code

- UKC22 - Tyneside

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Performance Health International Limited

Sutton In Ashfield

Country

United Kingdom

NUTS code

- UKF14 - Nottingham

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Pressure Care Management Limited

Andover

Country

United Kingdom

NUTS code

- UKJ - South East (England)

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Prism UK Medical Limited

Wakefield

Country

United Kingdom

NUTS code

- UKE45 - Wakefield

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Promedics Orthopaedics Limited

London

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Prosys International Limited

London

Country

United Kingdom

NUTS code

- UKI6 - Outer London – South

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Renray Healthcare Limited

Winsford

Country

United Kingdom

NUTS code

- UKD6 - Cheshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Select Health Care (UK) Ltd

Nottingham

Country

United Kingdom

NUTS code

- UKF14 - Nottingham

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Silvalea Limited

Newton Abbot

Country

United Kingdom

NUTS code

- UKK43 - Devon CC

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Steris Solutions Limited

Leicester

Country

United Kingdom

NUTS code

- UKF21 - Leicester

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Stryker UK Limited

Newbury

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Talar-Made Limited

Chesterfield

Country

United Kingdom

NUTS code

- UKE32 - Sheffield

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Ultimate Healthcare Ltd

Totton

Country

United Kingdom

NUTS code

- UKJ32 - Southampton

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

V. Guldmann A/S

Aarhus

Country

Denmark

NUTS code

- DK042 - Østjylland

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Wealden Rehab Ltd

Chatham

Country

United Kingdom

NUTS code

- UKJ46 - West Kent

The contractor is an SME

Yes

#### **V.2.3) Name and address of the contractor**

Winncare Pac Limited

Oakenshaw

Country

United Kingdom

NUTS code

- UKE41 - Bradford

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £151,400,000

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## **Section V. Award of contract**

### **Lot No**

Lot 2

### **Title**

Managed Service for Beds, Mattresses and associated products

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

5 December 2025

### **V.2.2) Information about tenders**

Number of tenders received: 12

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from non-EU Member States: 12

Number of tenders received by electronic means: 12

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Arjo UK Limited

Dunstable

Country

United Kingdom

NUTS code

- UKH - East of England

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Direct Healthcare Group Limited

Caerphilly

Country

United Kingdom

NUTS code

- UKL16 - Gwent Valleys

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Drive Devilbiss Healthcare Limited

Halifax

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Essential Healthcare Solutions (UK) Limited

Birstall

Country

United Kingdom

NUTS code

- UKE44 - Calderdale and Kirklees

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Hill-Rom Limited

Compton

Country

United Kingdom

NUTS code

- UKJ11 - Berkshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

IQ Medical Limited

Stretton Under Fosse

Country

United Kingdom

NUTS code

- UKG13 - Warwickshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Linet UK Limited

Fareham

Country

United Kingdom

NUTS code

- UKJ35 - South Hampshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Medserve (South West) Ltd

Pill

Country

United Kingdom

NUTS code

- UKK11 - Bristol, City of

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Medstrom Ltd

Castle Donington

Country

United Kingdom

NUTS code

- UKF11 - Derby

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Montcalm International Limited

Wantage

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Winncare Pac Limited

Oakenshaw

Country

United Kingdom

NUTS code

- UKE41 - Bradford

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £46,500,000

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## Section V. Award of contract

### Lot No

Lot 3

### Title

Rental and Decontamination

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

5 December 2025

#### V.2.2) Information about tenders

Number of tenders received: 14

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from non-EU Member States: 14

Number of tenders received by electronic means: 14

The contract has been awarded to a group of economic operators: Yes

#### V.2.3) Name and address of the contractor

Arjo UK Limited

Dunstable

Country

United Kingdom

NUTS code

- UKH - East of England

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Direct Healthcare Group Limited

Caerphilly

Country

United Kingdom

NUTS code

- UKL16 - Gwent Valleys

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Drive Devilbiss Healthcare Limited

Halifax

Country

United Kingdom

NUTS code

- UKE4 - West Yorkshire

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Essential Healthcare Solutions (UK) Limited

Birstall

Country

United Kingdom

NUTS code

- UKE44 - Calderdale and Kirklees

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Frontier Therapeutics Limited

Tredegar

Country

United Kingdom

NUTS code

- UKL16 - Gwent Valleys

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Harvest Healthcare Limited

Rotherham

Country

United Kingdom

NUTS code

- UKE31 - Barnsley, Doncaster and Rotherham

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Inspire Community Trust

Sidcup

Country

United Kingdom

NUTS code

- UKI4 - Inner London – East

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

IQ Medical Limited

Stretton Under Fosse

Country

United Kingdom

NUTS code

- UKG13 - Warwickshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Linet UK Limited

Fareham

Country

United Kingdom

NUTS code

- UKJ35 - South Hampshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Medstrom Ltd

Castle Donington

Country

United Kingdom

NUTS code

- UKF11 - Derby

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Montcalm International Limited

Wantage

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Oska Care Limited

Havant

Country

United Kingdom

NUTS code

- UKJ31 - Portsmouth

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Winncare Pac Limited

Oakenshaw

Country

United Kingdom

NUTS code

- UKE41 - Bradford

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £550,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Not Applicable

Not Applicable

Country

United Kingdom