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Contract

Host Venue for VisitScotland Connect 2026 & 2027 Workshops

VisitScotland

F03: Contract award notice

Notice identifier: 2025/S 000-085851

Procurement identifier (OCID): ocds-h6vhtk-047d00

Published 23 December 2025, 1:41pm

Section I: Contracting authority

I.1) Name and addresses

VisitScotland

Waverley Court, 4 East Market Street

Edinburgh

EH8 8BG

Email

kirsty.strowes@visitscotland.com

Telephone

+44 1314722222

Country

United Kingdom

NUTS code

UKM75 - Edinburgh, City of

Internet address(es)

Main address

<http://www.visitscotland.org>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00118

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Other activity

Tourism

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Host Venue for VisitScotland Connect 2026 & 2027 Workshops

Reference number

VSEH24011

II.1.2) Main CPV code

- 79952000 - Event services

II.1.3) Type of contract

Services

II.1.4) Short description

This procurement is for a host venue for the VisitScotland Connect 2026 and 2027 workshops within the Central belt and South of Scotland area.

VisitScotland Connect is VisitScotland's travel trade workshop event that offers the perfect opportunity for all companies with a Scottish tourism product or service to showcase to prospective and regular buyers. The event is open to businesses from all sectors of the Scottish tourism industry and leisure buyers from all corners of the globe.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £447,937

II.2) Description

II.2.2) Additional CPV code(s)

- 79952000 - Event services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Central belt and South of Scotland

II.2.4) Description of the procurement

This procurement is for a host venue for the VisitScotland Connect 2024 and 2025 workshops within the Central belt and South of Scotland area.

VisitScotland Connect is VisitScotland's travel trade workshop event that offers the perfect opportunity for all companies with a Scottish tourism product or service to showcase to prospective and regular buyers. The event is open to businesses from all sectors of the Scottish tourism industry and leisure buyers from all corners of the globe.

II.2.5) Award criteria

Quality criterion - Name: Quality Criterion: Technical / Weighting: 60

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-021429](#)

Section V. Award of contract

Contract No

VSEH24011

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

12 November 2024

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

SEC Ltd

Exhibition Way, Finnieston

Glasgow

G3 8YW

Telephone

+44 1412756285

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £447,937

Section VI. Complementary information

VI.3) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

(SC Ref:819385)

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court

Edinburgh

Country

United Kingdom