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Contract

Delivery of Workshops, Surgeries and Expert Help to support Business Gateway

Renfrewshire Council

F03: Contract award notice

Notice identifier: 2025/S 000-085560

Procurement identifier (OCID): ocds-h6vhtk-058a91

Published 22 December 2025, 4:32pm

Section I: Contracting authority

I.1) Name and addresses

Renfrewshire Council

Renfrewshire House, Cotton Street

Paisley

PA1 1JB

Contact

Gillian Gordon

Email

gillian.gordon@renfrewshire.gov.uk

Telephone

+44 3003000300

Country

United Kingdom

NUTS code

UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

Internet address(es)

Main address

<http://www.renfrewshire.gov.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00400

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Delivery of Workshops, Surgeries and Expert Help to support Business Gateway

Reference number

RC-CPU-25-124

II.1.2) Main CPV code

- 80510000 - Specialist training services

II.1.3) Type of contract

Services

II.1.4) Short description

Contract award notice for the Delivery of Workshop, Surgeries and expert help to support Business Gateway. Renfrewshire Council have appointed a Service Provider who will deliver a package of services to support the delivery of start-up and growth Business Gateway Services in Renfrewshire. These services may include Start Up, Business Base, Specialist Workshops, Surgeries and Expert Help Consultations for growing businesses in areas such as Marketing, Finance, Innovation, Energy Efficiencies & Net Zero, Intellectual Property, Business Strategy, Procurement, Business Planning, Digital, Tourism, Exporting, Skills and Human Resource Management.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £196,000

II.2) Description

II.2.2) Additional CPV code(s)

- 80510000 - Specialist training services
- 80000000 - Education and training services
- 80500000 - Training services

II.2.3) Place of performance

NUTS codes

- UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

Main site or place of performance

Renfrewshire area

II.2.4) Description of the procurement

Contract award notice for the Delivery of Workshop, Surgeries and expert help to support Business Gateway. Renfrewshire Council have appointed a Service Provider who will deliver a package of services to support the delivery of start-up and growth Business Gateway Services in Renfrewshire. These services may include Start Up, Business Base, Specialist Workshops, Surgeries and Expert Help Consultations for growing businesses in

areas such as Marketing, Finance, Innovation, Energy Efficiencies & Net Zero, Intellectual Property, Business Strategy, Procurement, Business Planning, Digital, Tourism, Exporting, Skills and Human Resource Management.

II.2.5) Award criteria

Quality criterion - Name: Overall Approach / Weighting: 18

Quality criterion - Name: Innovation / Weighting: 10

Quality criterion - Name: Recruitment / Weighting: 5

Quality criterion - Name: Cyber Security / Weighting: 5

Quality criterion - Name: Sustainability / Weighting: 2

Quality criterion - Name: Fair Work First / Weighting: 5

Quality criterion - Name: Community Benefits / Weighting: 5

Quality criterion - Name: Project manager and resource / Weighting: 10

Price - Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

Additional workshops and expert help might be required

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

Accelerated procedure

Justification:

The tender titled “Delivery of Workshops, Surgeries and Expert Help to support Business Gateway RC-CPU-25-027” was abandoned due to a technical error following a modification that would have altered competition rules. The accelerated procedure is required to allow the Council to obtain the funding for this requirement. The Specification and funding will remain unchanged.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-059552](#)

Section V. Award of contract

Contract No

RC-CPU-25-124

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

17 December 2025

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Strategem (Scotland) Ltd

4 Woodside Place

Glasgow

G3 7QF

Telephone

+44 7707980795

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £196,000

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Section VI. Complementary information

VI.3) Additional information

(SC Ref:818677)

VI.4) Procedures for review

VI.4.1) Review body

Court of Session

Parliament Square

Edinburgh

EH1 1RQ

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

An economic operator that suffers, or risks suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015 (SSI 2105/446) (as amended) may bring proceedings in the Sheriff