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Contract

## **BCU-FCONC-61562 - Insourcing the Delivery of Cardiac Physiology Diagnostic Services**

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

F03: Contract award notice

Notice identifier: 2025/S 000-085224

Procurement identifier (OCID): ocds-h6vhtk-05fb21

Published 22 December 2025, 9:19am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

4-5 Charnwood Court,, Heol Billingsley, Parc Nantgarw

Cardiff

CF15 7QZ

#### **Email**

[gregg.roberts@wales.nhs.uk](mailto:gregg.roberts@wales.nhs.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UK - United Kingdom

## **Internet address(es)**

Main address

<http://nwssp.nhs.wales/ourservices/procurement-services/>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA0221](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0221)

## **I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

BCU-FCONC-61562 - Insourcing the Delivery of Cardiac Physiology Diagnostic Services

Reference number

BCU-FCONC-61562

#### **II.1.2) Main CPV code**

- 85121000 - Medical practice services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Betsi Cadwaladr University Health Board (BCUHB) is inviting proposals from interested Providers to support the delivery of echocardiography diagnostic services from the BCUHB hospital sites at Ysbyty Glan Clwyd in Bodelwyddan.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £72,500

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85150000 - Medical imaging services

#### **II.2.3) Place of performance**

NUTS codes

- UKL11 - Isle of Anglesey
- UKL12 - Gwynedd
- UKL13 - Conwy and Denbighshire
- UKL23 - Flintshire and Wrexham

#### **II.2.4) Description of the procurement**

Betsi Cadwaladr University Health Board (BCUHB) is inviting proposals from interested Providers to support the delivery of echocardiography diagnostic services from the BCUHB hospital sites at Ysbyty Glan Clwyd in Bodelwyddan.

BCUHB currently has three cardiac physiology departments across North Wales that provide various cardiac diagnostics which includes basic heart monitoring to implants. The service runs Monday to Friday with some weekend work. However, due to capacity and demand mismatch, long-term sickness and vacancies, there is insufficient capacity to meet the required 8-week diagnostic waiting time target. Current waiting times are excessive, and consequently, additional service capacity is required for a limited time to help reduce waiting times and support service delivery of the service.

This document sets out the specific requirements of the Health Board in terms of the services required and the associated terms and conditions that will underpin any

agreement entered into.

BCUHB require provision for performing and reporting echocardiography diagnostics. All clinicians are required to be suitably qualified with appropriate experience and accreditation to carry out the procedures listed. Services must comply with the standards and recommendations issued by the British Society of Echocardiography (BSE).

#### **II.2.5) Award criteria**

Quality criterion - Name: Collaboration and Service Sustainability, / Weighting: 10

Quality criterion - Name: Improving access and reducing health inequalities / Weighting: 10

Quality criterion - Name: Quality / Weighting: 40

Quality criterion - Name: Social Responsibility / Weighting: 15

Cost criterion - Name: Value / Weighting: 25

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

Betsi Cadwaladr University Health Board are looking to utilise a direct award via Shared Business Services (SBS) – Insourcing of Clinical Services – SBS102023. - Notice published in line with the Health Services (Provider Selection Regime) (Wales) Regulations 2025 (PSR Wales) intention to award notice.

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

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## Section V. Award of contract

### Contract No

BCU-DCO-61626

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

23 May 2025

#### V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

ELECTIVE SERVICES LTD

20-22 Wenlock Road

London

N17GU

Telephone

+44 02037718818

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £227,930

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## **Section VI. Complementary information**

### **VI.3) Additional information**

This is a Provider Selection Regime Wales (PSR Wales) intention to award notice. The awarding of this contract is subject to the Health

Services (Provider Selection Regime) (Wales) Regulations 2025. For the avoidance of doubt, the provisions of the Public Contracts

Regulations 2015/Procurement Act 2023 do not apply to this award. The publication of this notice marks the start of the standstill period.

Representations by providers must be made to decision makers by 11:59pm Wednesday 7th January 2026. This contract has not yet formally been

awarded; this notice serves as an intention to award under the PSR Wales.

-The successful provider detailed within this notice was assessed against both Basic Selection Criteria & Key Criteria as outlined below.

#### **Basic Selection Criteria**

- Activity
- Financial standing
- Technical ability

#### **Key Criteria**

- Quality (40%)
- Value (25%)
- Collaboration and Service Sustainability (10%)
- Improving access and reducing health inequalities (10%)
- Social responsibility (15%)
- No conflicts of interest were declared or identified as part of the conflicts assessment process.

(WA Ref:159706)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom