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Planning

HMRC NewCo IT4IT Hackathon & Delivery

HM Revenue & Customs

UK3: Planned procurement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-085131

Procurement identifier (OCID): ocds-h6vhtk-05fae6 ([view related notices](#))

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Scope

Description

HM Revenue & Customs (HMRC) is seeking to engage a supplier to support creating a new way of delivering change in a potential NewCo approach by testing how HMRC can move to quarterly planning. A NewCo approach means a reimagined CDIO, created from within to have modernised operations, culture and public service approach using its own internal strengths to become more transparent, efficient and customer focused without losing sight of its regulatory mandate.

This procurement will centre on how HMRC can utilise ServiceNow to support this process and move to quarterly planning. The key objectives are:

- a. Input to a successful Hackathon
- b. Participate in 2/3 day Hackathon
- c. Delivery of a minimum viable product and final proposal

d. Demonstrate experience in delivering IT4IT in ServiceNow at scale

e. Demonstrate experience of Agile delivery and best practice, including transitioning to quarterly planning

Total value (estimated)

- £795,000 excluding VAT
- £954,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 17 April 2026 to 16 April 2028
- 2 years

Main procurement category

Services

CPV classifications

- 72000000 - IT services: consulting, software development, Internet and support

Contract locations

- UK - United Kingdom
-

Participation

Technical ability conditions of participation

Participation in this tender will be restricted to those providers who have the required ServiceNow capabilities and experience enterprise wide Delivery.

ServiceNow Certification level: minimum level of "Specialist"

IT4IT Implementation track record in large Government Departments or national/ Multi national organisations.

Proven delivery capability in below, including but not restricted to:

- Strategic Portfolio Management, ITSM/DevOps, Intelligent Generative AI, Engagement (including workspaces, Portals etc)
- Significant experience in participating in Hackathons with a commercial outcome
- Supplier will have UK based resources

The supplier must be compliant with security requirements such as HMG's security policy framework:

<https://www.gov.uk/government/publications/security-policy-framework/hmg-security-policy-framework>

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Publication date of tender notice (estimated)

28 January 2026

Submission type

Requests to participate

Deadline for requests to participate

23 February 2026, 11:59pm

Languages that may be used for submission

English

Award decision date (estimated)

6 April 2026

Procedure**Procedure type**

Competitive flexible procedure

Competitive flexible procedure description

This procurement is being conducted under a Competitive Flexible Procedure in

accordance with the Procurement Act 2023.

It is anticipated that there will be two stages, the first of which will be an initial Supplier Qualification and Proposal stage to shortlist capable suppliers to be taken forward to the second stage. HMRC intends to select three (3) to five (5) suppliers to advance to the second stage, based on the highest scoring responses from the qualified suppliers.

In the second stage, shortlisted suppliers will be invited to a Hackathon to prototype business use cases and prepare for the final tender submission. There will be additional market engagement at this stage to provide further detail of HMRC's Service Now functionality to support the development. Following the Hackathon, suppliers will be required to submit detailed proposals, including price, delivery methodology, and any specific solutions they propose.

The information provided here is based on the latest available information but may be subject to changes prior to, or during, the procurement. HMRC reserves the right to update or confirm aspects of the procurement process and associated timetable at any stage during the procurement; or circulate updated documents in respect of the procurement process. If it exercises these rights, it will inform all participating Suppliers of the proposed changes and impact on the process and any related documents via the Portal during the tender process.

Reduced tendering period

Yes

Qualifying planned procurement notice - minimum 10 days

Contracting authority

HM Revenue & Customs

- Public Procurement Organisation Number: PVMW-8599-JZNJ

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London

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United Kingdom

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Region: UKI32 - Westminster

Organisation type: Public authority - central government