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Tender

## Virtual Environment Infrastructure

Royal Hospital Chelsea

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-085028

Procurement identifier (OCID): ocds-h6vhtk-05faac

Published 19 December 2025, 3:26pm

### Scope

### Reference

RHC-40

### Description

Please note that this advert will be closed on 18th January 2026. No further expressions of interest will be accepted after this date.

The Royal Hospital Chelsea is looking to upgrade/change the current virtual environment. The current virtual environment is hosted on a VMWare platform by 3 Host (cluster), hosting a total of 27 servers and two Non-federated SAN. Though we are happy with VMWare as a solution, constant changes on price for licenses and difficult access to support has made us want to look for alternative solutions, like Nutanix, that can provide scalability, easy management, great security, fault tolerance, good analytics across the environment. We are requesting from the supplier to provide the Royal Hospital Chelsea with a quote for VMWare, Nutanix and another alternative solution. For comparison, pros and cons.

Any alternative solution must be able to work with:

- Microsoft Windows
- SQL Server
- Mitel solutions
- Sophos
- Linux
- Cent OS

### Scope

The supplier is required to:

- To analyse the current environment to get a good understanding of what may be needed for the new solution(s) and for upgrading the VMWare
- Provide presentation of alternative solution(s)
- Provision of hardware for the new solution or upgrade of VMWare.
- Supplying, installing and configuring the new solution or upgrade of VMWare
- Migrate server and data from current system to the new solution or VMWare.
- Training staff on new solution (if the system is not VMWare).
- Test environment prior going live.
- Provision for working out hours is required in this project.
- Tools to easily update or updating host servers is a plus.

### **Total value (estimated)**

- £0 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 24 March 2026 to 23 March 2029
- Possible extension to 23 March 2031
- 5 years

Description of possible extension:

2 x 1 year options available

### **Main procurement category**

Services

### **CPV classifications**

- 72222300 - Information technology services

### **Contract locations**

- UKI - London

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## **Participation**

### **Legal and financial capacity conditions of participation**

Please note that this advert will be closed on 18th January 2026. No further expressions of interest will be accepted after this date.

Must have "Find a tender" Registration Number in order for the issue of the ITT document. The ITT will not be issued without this.

The registration number must be provided when requesting the tender document

## **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Submission type**

Tenders

### **Tender submission deadline**

16 February 2026, 10:00am

### **Submission address and any special instructions**

Please email [david.williams@chelsea-pensioners.org.uk](mailto:david.williams@chelsea-pensioners.org.uk) to request the invitation to tender document.

Must have "Find a tender" Registration Number in order for the issue of the ITT document. The ITT will not be issued without this.

[www.chelsea-pensioners.org.uk](http://www.chelsea-pensioners.org.uk) (Not to be used for submission)

## **Tenders may be submitted electronically**

Yes

## **Languages that may be used for submission**

English

## **Award decision date (estimated)**

11 March 2026

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## **Award criteria**

<b>Name</b>	<b>Type</b>
Quality	Quality
Price	Price

## **Weighting description**

The lowest 'Price' will be given the maximum score 40.00 and the remaining Tenderers will receive pro-rata scores in relation to how much higher their price is when compared to the lowest.

The response to the quality questions located at Appendix 1 to Annex A Notice to Tenderers, will be awarded a score using a weighted marking system; and has a maximum score of 60.00

All details are contained in the ITT document.

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## **Other information**

### **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Competitive flexible procedure

### **Competitive flexible procedure description**

#### **STAGE 1**

The RHC is evaluating your responses to identify that a bidder understands the RHC's requirement and determine the level of service that the bidder will provide in fulfilling the requirement.

The top 3 bidders will progress to Stage 2

#### **STAGE 2.**

Stage two consists of a presentation that will be delivered to a team from the Royal Hospital Chelsea. Following stage 1, the three highest scoring tenders from that stage will be invited to participate for stage 2.

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## **Contracting authority**

## **Royal Hospital Chelsea**

- Public Procurement Organisation Number: PHMD-6978-XGQN

Royal Hospital Road

London

SW3 4SR

United Kingdom

Contact name: David Williams

Telephone: 02078815245

Email: [david.williams@chelsea-pensioners.org.uk](mailto:david.williams@chelsea-pensioners.org.uk)

Region: UKI33 - Kensington & Chelsea and Hammersmith & Fulham

Organisation type: Public authority - sub-central government