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Planning

Provision of a Heat Purchase Agreement (HPA) for NHS Greater Glasgow & Clyde (GG&C), Queen Elizabeth University Hospital and neighbouring sites.

The Common Services Agency (more commonly known as NHS National Services Scotland) (NSS)

F01: Prior information notice

Prior information only

Notice identifier: 2025/S 000-084276

Procurement identifier (OCID): ocds-h6vhtk-05f8dd

Published 18 December 2025, 11:49am

Section I: Contracting authority

I.1) Name and addresses

The Common Services Agency (more commonly known as NHS National Services Scotland) (NSS)

1 South Gyle Crescent

Edinburgh

EH12 9EB

Email

josh.foggo@nhs.scot

Telephone

+44 1312756000

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.nss.nhs.scot/browse/procurement-and-logistics>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA11883

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

Additional information can be obtained from the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of a Heat Purchase Agreement (HPA) for NHS Greater Glasgow & Clyde (GG&C), Queen Elizabeth University Hospital and neighbouring sites.

Reference number

HPA001-27

II.1.2) Main CPV code

- 09323000 - District heating

II.1.3) Type of contract

Supplies

II.1.4) Short description

The Common Services Agency (more commonly known as National Services Scotland) (NSS) are acting on behalf of NHS Greater Glasgow & Clyde (NHSGG&C) seeking expressions of interest from parties capable of assisting in the achievement of carbon reduction goals. NHS Scotland targets are to reduce greenhouse gas emissions from our buildings by at least 75% by 2030 compared to a 1990 baseline; use renewable heating systems by 2038 for all NHS-owned buildings; and for all our estate to have net-zero emissions by 2040 or earlier where possible.

This will be accomplished by increasing energy efficiency of our built environment and transitioning away from fossil fuels.

There is no requirement for proposals at this time although they could be provided as an example of possible options.

This PIN is issued to inform the market of our future intentions and to facilitate the formation of a successful partnerships with suppliers who can provide fully funded solutions with no financial capital expenditure required from the Health Board.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 71314000 - Energy and related services

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

The following sites are being considered to reduce carbon emissions for heat consumption.

- Caledonia House
- Govan HC & Elderpark Clinic
- Hillington Laundry
- Queen Elizabeth University Hospital

II.2.4) Description of the procurement

NHS GG&C are exploring the potential procurement of a low/zero carbon heat supply for the noted properties.

The primary objectives are:

- Sustainability Goals
- Net Zero Carbon &
- Reduce Energy Costs

The supplies must be delivered directly to the Queen Elizabeth University Hospital campus and meet specific technical and delivery requirements.

NHS GG&C are also interested in phased delivery plans to connect and supply the additional buildings in the local area with low/zero carbon heating or district heating solutions:

- Caledonia House

- Govan HC & Elderpark Clinic
- Hillington Laundry

In particular, the authority is seeking to understand the extent to which the market can provide:

- A low/zero carbon heat supply of 44 GWh per annum for use at QEUH campus;
- A low/zero carbon heat supply of 14 GWh per annum for use at Caledonia House, Govan HC & Elderpark Clinic and Hillington Laundry;
- Delivery of heat to the noted sites and connection to the buildings/sites;
- Full commissioning and operational readiness of the solution for QEUH campus should be during Financial Year 2027/2028.

This early market engagement exercise is intended to inform the authority's understanding of local market capability and to determine whether a competitive procurement procedure is appropriate. This PIN is not a call for competition but forms part of a preliminary market consultation. This market engagement is being conducted by NHS Greater Glasgow & Clyde, with NHS National Services Scotland acting in an advisory capacity.

The estimated total value is indicative over a 10-year period based on current prices and will be indexed over time.

Please refer to Appendices 1 & 2 for selected site information and energy demand.

Supplier Requirements:

- A company with a minimum of five years of trading history, with evidence of financial and economic standing, capability and capacity to construct and deliver large scale projects. i.e. District/communal heating systems with capacities exceeding 30 GWh per annum.
- A proven track record and experience in delivering fully funded innovative technology projects.
- Demonstrated ability to provide innovative and cost-effective solutions.
- Capability to conduct comprehensive site assessments, manage projects, manage procurement and installations, and maintain ongoing maintenance programs.
- A history of successful partnerships in similar projects with comparable organizations i.e.

local councils/authorities, Scottish Water and other public bodies or large companies/businesses.

- Evidence work to NHS Scotland guidance documents for example SHTM and SHTN
- An understanding of public sector timelines and complexities.
- Proven experience in understanding and supporting Heat Purchase Agreements (HPAs).

Suppliers interested in this opportunity are requested to express their interest, and provide the following information in a single document to Josh.Foggo@nhs.scot:

- A brief overview of your company and relevant experience.
- High level proposals using the limited site data provided
- Examples of similar projects successfully delivered.
- An outline of your approach to delivering fully funded technology solutions.
- Details of the specific solutions you can offer the board (such as net zero/low carbon heat, heat supplies, district/communal heating etc.)

The purpose of this PIN is to gauge market interest and capabilities in delivering fully funded services. It also serves to inform potential suppliers of our forthcoming plans and to invite expressions of interest.

II.2.14) Additional information

Suppliers who are interested in this opportunity are requested to express their interest by Friday the 20th of February 2026. Please note that this PIN does not constitute a formal procurement process and does not commit NHS Scotland Health Boards to undertake any future procurement activity.

II.3) Estimated date of publication of contract notice

29 May 2026

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section VI. Complementary information

VI.3) Additional information

See attached:

Appendix 1 Site boundaries

Appendix 2 Listed sites' HH Energy Demand 01.04.2023-31.03.2025

The Authority considers it necessary for the purposes of market engagement, for future procurement activity to hold a 'Supplier Information Day' to take place on the Tuesday the 3rd of February at the Teaching & Learning Centre, Queen Elizabeth University Hospital, Govan Road, Glasgow. G51 4TF. Spaces will be limited to two persons per company.

Start time 10.00, End time 12.00.

To confirm attendance, please contact the below.

Josh.Foggo@nhs.scot

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

http://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=776149.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=818493.

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