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Award

## **Print and Distribution Services**

Royal Borough of Greenwich

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-083805

Procurement identifier (OCID): ocds-h6vhtk-05d012 ([view related notices](#))

Published 17 December 2025, 12:35pm

### **Scope**

### **Description**

The Royal Borough of Greenwich (RBG) is seeking a qualified service provider to deliver printing and distribution services for ad-hoc communications. The objective of this contract is to appoint a supplier to fully manage the Council's end-to-end print and distribution requirements. RBG has a requirement to communicate to all its residents. Due to accessibility not all residents are able to access communications online or via smart phones/tablets. One of the most effective ways to communicate to residents is through printed materials, such as letters or leaflets, which can be delivered door to door

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### **Contract 1. Print and Distribution Services**

## **Supplier**

- BETA DISTRIBUTION (SOUTH) LTD

## **Contract value**

- £450,000 excluding VAT
- £540,000 including VAT

Above the relevant threshold

## **Award decision date**

17 December 2025

## **Date assessment summaries were sent to tenderers**

17 December 2025

## **Standstill period**

- End: 30 December 2025
- 8 working days

## **Earliest date the contract will be signed**

12 January 2026

## **Contract dates (estimated)**

- 1 February 2026 to 31 January 2029

- Possible extension to 31 January 2031
- 5 years

Description of possible extension:

Extension option of up to an additional 24 months in increments of 12 month periods.

## **Main procurement category**

Services

## **CPV classifications**

- 79800000 - Printing and related services

## **Contract locations**

- UKI51 - Bexley and Greenwich

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## **Information about tenders**

- 4 tenders received
- 4 tenders assessed in the final stage:
  - 4 submitted by small and medium-sized enterprises (SME)
  - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 3 suppliers unsuccessful (details included for contracts over £5 million)

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## Procedure

### Procedure type

Open procedure

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## Supplier

### **BETA DISTRIBUTION (SOUTH) LTD**

- Companies House: 04312971
- Public Procurement Organisation Number: PVXY-9341-MPYJ

Albany House

Esher

KT10 9FQ

United Kingdom

Email: [iwona@lboxcomms.com](mailto:iwona@lboxcomms.com)

Website: <https://www.lboxcomms.com/>

Region: UKJ25 - West Surrey

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Print and Distribution Services

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## **Contracting authority**

### **Royal Borough of Greenwich**

- Public Procurement Organisation Number: PXBB-6689-HZVL

The Woolwich Centre, 35 Wellington Street

London

SE18 6HQ

United Kingdom

Email: [procurement@royalgreenwich.gov.uk](mailto:procurement@royalgreenwich.gov.uk)

Region: UKI51 - Bexley and Greenwich

Organisation type: Public authority - sub-central government