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Contract

Pathology Rapid PCR testing systems, reagents & maintenance

Salisbury NHS Foundation Trust

UK7: Contract details notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-083629

Procurement identifier (OCID): ocds-h6vhtk-05d4c7 ([view related notices](#))

Published 17 December 2025, 9:44am

Scope

Reference

GS/10997/CSS/EO/1221

Description

Pathology Rapid PCR testing systems, reagents and maintenance

Contract 2. Pathology Rapid PCR testing systems, reagents &

maintenance

Supplier

- [Cepheid UK Limited](#)

Contract value

- £516,000 excluding VAT
- £619,200 including VAT

Above the relevant threshold

Date signed

12 December 2025

Contract dates

- 13 December 2025 to 14 December 2026
- 1 year, 2 days

Main procurement category

Goods

CPV classifications

- 38951000 - Real-time Polymerase Chain Reaction (PCR) equipment

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Direct award justification

Single supplier - technical reasons

Salisbury Hospital have historically procured and leased molecular testing platforms, maintenance and tests from Cepheid UK Ltd for the provision of MTB/RIF, C.Diff, CarbaR, MRSA, HIV, CT/NG Norovirus, Flu and Covid testing. Following a recent tender process, a new contract has been awarded for a Managed Service Contract for molecular diagnostics to Roche Diagnostics Limited. This contract constitutes Lot 5 of the South 6 Network Pathology Solution for Southern Counties Pathology (SCP) of which SFT is a participating member, and will expire co-terminus on 19th July 2031. Lot 5 consists of sub-categories of microbiology and SCP intend to award molecular diagnostics as the first sub-category. Lot 5 represented the final Lot in the Pathology network solution. Cepheid is a third party supplier as part of this new contract and the current equipment is due to be retained in the new contract. In order to bridge the time between the new contract being signed and implemented a new twelve month contract with Cepheid is to be agreed in order to continue with the service up to the new contract with Roche Diagnostics being implemented and thus preventing any disruption or risk to the patient in the interim.

Supplier

Cepheid UK Limited

- Companies House: 04422108

Unit 4,Blythe Valley Innovation Centre,Central Boulevard,Blythe Valley Business Park

Solihull

B90 8AJ

United Kingdom

Telephone: 44 7515 283 227

Email: alison.tilley@cepheid.com

Website: <http://www.cepheid.com>

Region: UKG32 - Solihull

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 2. Pathology Rapid PCR testing systems,reagents & maintenance

Contracting authority

Salisbury NHS Foundation Trust

- Public Procurement Organisation Number: PHNB-6299-PVMY

Odstock Road

Salisbury

SP2 8BJ

United Kingdom

Contact name: Christine Chambers, Procurement Manager

Email: christinechambers3@nhs.net

Website: <https://www.salisbury.nhs.uk/>

Region: UKK15 - Wiltshire CC

Organisation type: Public authority - central government