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Tender

## **The Supply of Orthotic Products**

Mid South Essex NHS Foundation Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-083415

Procurement identifier (OCID): ocds-h6vhtk-05f6d3

Published 16 December 2025, 2:15pm

### **Scope**

### **Reference**

PR-4534

### **Description**

The BSOL Procurement Collaborative, hosted by University Hospitals Birmingham NHS Foundation Trust (UHB) intends to tender for a Framework Agreement that aims to provide a full product offering for the Orthotic service inclusive of Made to Measure/Modular/Off the Shelf products for BSOL Procurement Collaborative hosted by University Hospital Birmingham NHS Foundation Trust (Lead Customer) and health care partners set out below.

Birmingham Community Healthcare NHS Foundation Trust

Birmingham and Solihull Mental Health NHS Foundation Trust

Birmingham Women's and Children's NHS Foundation Trust

Royal Orthopaedic Hospital NHS Foundation Trust

The intention is to enter into a Framework for an initial period of 24 months with an options to extend for 2 x 12 month periods.

The Goods/Services have been divided into the following (Lots):

Lot 1 Bespoke Footwear and Insoles

Lot 2 Modular Footwear and Insoles

Lot 3a M2M - Lower Limb (Plastic)

Lot 3b M2M - Lower Limb (Carbon Fibre)

Lot 4a M2M - Spinal (Rigid)

Lot 4b M2M - Spinal (Fabric)

Lot 4c M2M - Helmets

Lot 5 M2M - Upper Limb

Lot 6 OTS – Lower - Foot & Foot/Ankle

Lot 7 OTS - Lower -Hip/Leg/Knees

Lot 8 OTS - Upper - Shoulder to Wrist

Lot 9 OTS - Upper - Head Neck and Trunk

Lot 10 Insoles

Lot 11 Associated Orthotic Equipment

A previous Prior Information Notice has been released by University Hospitals Birmingham NHS Foundation Trust (UHB) under Notice: 2024/S 000-024548 & Procurement identifier (OCID): ocds-h6vhtk-0487bf

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A previous Preliminary Market Engagement Notice has been released by University Hospitals Birmingham NHS Foundation Trust (UHB) under Notice: 2025/S 000-050997 & Procurement identifier (OCID): ocds-h6vhtk-058d25

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £15,000,000 excluding VAT
- £18,000,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 1 April 2026 to 31 March 2028
- Possible extension to 31 March 2030
- 4 years

Description of possible extension:

The intention is to establish a framework for an initial period of 24 months with an options to extend for 2 x 12 month periods.

## **Options**

The right to additional purchases while the contract is valid.

The Authority reserves the right to make multiple purchases under each subsequent call off contract

## **Main procurement category**

Goods

### **CPV classifications**

- 33141740 - Orthopaedic footwear
- 33141700 - Orthopaedic supplies

### **Contract locations**

- UKG31 - Birmingham

### **Lot constraints**

Description of how multiple lots may be awarded:

NA

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## **Lot Lot 1. Made to Measure (Bespoke) Footwear and Insoles**

### **Description**

The supplier shall provide fully bespoke, made-to-measure orthotic footwear and insoles manufactured to individual patient casts or measurements. The supplier shall provide a repair and alteration service for bespoke footwear.

### **Lot value (estimated)**

- £2,200,000 excluding VAT
- £2,640,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot Lot 2. Modular Footwear and Insoles**

### **Description**

The supplier shall provide modular orthotic footwear and insoles, including associated repairs and adaptations

### **Lot value (estimated)**

- £1,200,000 excluding VAT
- £1,440,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot Lot 3a. Made-to-Measure (M2M) Lower Limb - Plastic**

### **Description**

The Supplier will provide of custom-made lower limb orthoses manufactured from plastic materials, including repairs and adaptations. Products will include but not be limited to AFOs, KAFOs, and similar devices - Thermoplastic materials (e.g., polypropylene, polyethylene).

### **Lot value (estimated)**

- £1,240,000 excluding VAT
- £1,488,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot Lot 3b. Made-to-Measure (M2M) Lower Limb Carbon Fibre**

### **Description**

The Supplier will provide custom-made lower limb orthoses manufactured from using carbon fibre or composite materials, including repairs and adaptations. Products will be lightweight, high-strength and patient specific; suitable for high-demand or active users

### **Lot value (estimated)**

- £1,000,000 excluding VAT
- £1,200,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot Lot 4a. Made-to-Measure (M2M) Spinal Rigid**

### **Description**

The Supplier will provide rigid spinal orthoses made to patient specification, products include but no limited to TLSOs, LSOs, and cervical-thoracic braces made from Thermoplastic or Composite rigid shells

### **Lot value (estimated)**

- £400,000 excluding VAT
- £480,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot Lot 4b. Made-to-Measure (M2M) Spinal Fabric**

### **Description**

The Supplier will provide made to measure soft or semi-rigid spinal orthoses including but not limited to Corsets, belts, and semi-rigid braces.

### **Lot value (estimated)**

- £400,000 excluding VAT
- £480,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot Lot 5. Lycra**

### **Description**

The Supplier will provide custom-made and off the shelf lycra orthoses including Full-body Lycra suits, Segmental garments (e.g. upper limb, lower limb, trunk) and Custom-fitted orthoses tailored to individual patient measurements.

### **Lot value (estimated)**

- £200,000 excluding VAT

- £240,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot Lot 6. Off-the-Shelf (OTS) Lower Limb: Foot & Foot/Ankle**

### **Description**

The Supplier will provide pre-fabricated, off the shelf orthoses for foot and ankle conditions including but not limited to AFOs, foot drop splints, ankle stabilisers

### **Lot value (estimated)**

- £2,400,000 excluding VAT
- £2,880,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot Lot 7. Off-the-Shelf (OTS) Lower Limb: Hip, Leg, Knee**

## Description

The Supplier will provide pre-fabricated, off the shelf orthoses for hip, leg, and knee support including but not limited to knee braces, hip abduction orthoses, post-op supports

### Lot value (estimated)

- £2,400,000 excluding VAT
- £2,880,000 including VAT

Framework lot values may be shared with other lots

### Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## Lot Lot 8. Off-the-Shelf (OTS) Upper Limb: Shoulder to Wrist

### Description

The Supplier will provide pre-fabricated, off the shelf orthoses for upper limb support including but not limited to shoulder immobilisers, elbow braces, wrist splints

### Lot value (estimated)

- £1,280,000 excluding VAT
- £1,536,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot Lot 9. Off-the-Shelf (OTS) Upper Limb: Head, Neck, and Trunk**

### **Description**

The Supplier will provide prefabricated, off the shelf orthoses for upper limb support including but not limited to Cervical collars, spinal supports and cranial helmets

### **Lot value (estimated)**

- £1,280,000 excluding VAT
- £1,536,000 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot Lot 10. Insoles**

### **Description**

The Supplier will provide both off the shelf and bespoke Insoles that are designed to support foot health, improve gait, and alleviate pressure-related conditions for patients across a range of clinical settings

### **Lot value (estimated)**

- £480,000 excluding VAT
- £576,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Lot Lot 11. Associated Orthotic Equipment**

### **Description**

The Supplier will provide orthotic devices designed to support, align, prevent, or correct musculoskeletal deformities and/or improve the function of movable parts of the body

### **Lot value (estimated)**

- £320,000 excluding VAT
- £384,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

## **Lot 4c. Helmets**

### **Description**

An orthotic helmet (cranial orthosis) is a custom-fabricated medical device designed to correct or manage cranial deformities or to support post-operative cranial remodeling following surgery. The helmet applies gentle, passive pressure to prominent areas of the skull while allowing space for growth, promoting symmetrical head shape.

### **Lot value (estimated)**

- £200,000 excluding VAT
- £240,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

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## **Framework**

### **Maximum number of suppliers**

Unlimited

### **Maximum percentage fee charged to suppliers**

3%

### **Framework operation description**

The Participating Authority shall complete a Direct Award in accordance with the terms set out in the Framework Schedule 7b

### **Award method when using the framework**

Either with or without competition

### **Contracting authorities that may use the framework**

BSOL Procurement Collaborative hosted by University Hospital Birmingham NHS Foundation Trust (Lead Customer) and health care partners set out below.

Birmingham Community Healthcare NHS Foundation Trust

Birmingham and Solihull Mental Health NHS Foundation Trust

Birmingham Women's and Children's NHS Foundation Trust

Royal Orthopaedic Hospital NHS Foundation Trust

### **Contracting authority location restrictions**

- UKG31 - Birmingham

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## **Participation**

## **Particular suitability**

**Lot Lot 1. Made to Measure (Bespoke) Footwear and Insoles**

**Lot Lot 2. Modular Footwear and Insoles**

**Lot Lot 3a. Made-to-Measure (M2M) Lower Limb - Plastic**

**Lot Lot 3b. Made-to-Measure (M2M) Lower Limb Carbon Fibre**

**Lot Lot 4a. Made-to-Measure (M2M) Spinal Rigid**

**Lot Lot 4b. Made-to-Measure (M2M) Spinal Fabric**

**Lot Lot 5. Lycra**

**Lot Lot 6. Off-the-Shelf (OTS) Lower Limb: Foot & Foot/Ankle**

**Lot Lot 7. Off-the-Shelf (OTS) Lower Limb: Hip, Leg, Knee**

**Lot Lot 8. Off-the-Shelf (OTS) Upper Limb: Shoulder to Wrist**

**Lot Lot 9. Off-the-Shelf (OTS) Upper Limb: Head, Neck, and Trunk**

**Lot Lot 10. Insoles**

**Lot Lot 11. Associated Orthotic Equipment**

**Lot 4c. Helmets**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

9 January 2026, 3:00pm

### **Tender submission deadline**

29 January 2026, 12:00pm

## Submission address and any special instructions

Via the Bravo Solutions Portal ONLY -

<https://healthtrusteurope.bravosolution.co.uk/web/login.shtml>

## Tenders may be submitted electronically

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

1 April 2026

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## Award criteria

Name	Type	Weighting
Price	Price	35%
Service	Quality	25%
Quality	Quality	20%
Social Value	Quality	20%

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## Other information

### Payment terms

The Customer shall verify and pay each valid and undisputed invoice received within thirty (30) days of receipt of such invoice at the latest. However, the Customer shall use its reasonable endeavours to pay such undisputed invoices sooner in accordance with any applicable government prompt payment targets.

### **Conflicts assessment prepared/revised**

Yes

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### **Procedure**

#### **Procedure type**

Open procedure

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### **Contracting authority**

#### **Mid South Essex NHS Foundation Trust**

- NHS Organisation Data Service: RAJ

Nether Mayne

Basildon

SS16 5NL

United Kingdom

Contact name: Customer Care

Telephone: 01268 524900

Email: [customercare@htepg.com](mailto:customercare@htepg.com)

Website: <https://www.mse.nhs.uk/>

Region: UKH37 - Essex Thames Gateway

Organisation type: Public authority - central government

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

### HealthTrust Europe LLP

Summary of their role in this procurement: On 11th August 2021, Mid and South Essex NHS Foundation Trust (MSE) published a contract notice for procurement partner services. HealthTrust Europe LLP (HTE) was selected to provide these services under the MSE Framework, including access to HTE's public sector frameworks. HTE is now conducting this procurement exercise as part of its services to the Customers under the MSE Framework.

- Companies House: OC358224

19 George Road

Birmingham

B15 1NU

United Kingdom

Contact name: Customer Care

Telephone: 08458875000

Email: [customercare@htepg.com](mailto:customercare@htepg.com)

Website: <https://www.healthtrusteurope.com>

Region: UKG31 - Birmingham

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## Contact organisation

Contact HealthTrust Europe LLP for any enquiries.