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Tender

The FitzWimarc School - Cleaning Tender

The FitzWimarc School

UK4: Tender notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-083299

Procurement identifier (OCID): ocds-h6vhtk-05f694

Published 16 December 2025, 12:05pm

Scope

Description

The FitzWimarc School is a mixed comprehensive of approximately 1800 pupils. It has served the town of Rayleigh for approaching 90 years and has a long tradition of excellence in education.

The school has consistently achieved examination results that have been well above national averages. Our traditional values, where a caring, supportive environment is reinforced by high standards of behaviour, allow each and every child to develop a lifelong love of learning

We believe in a balanced curriculum that introduces and develops a wide range of skill areas to ensure stability and flexibility of learning. A high emphasis is placed upon the literacy and numeracy skills that are essential for success, whilst maintaining a wide range of academic, sporting and cultural opportunities. At FitzWimarc, our students can discover and develop talents and interests that they never knew they had.

The school has been selected by the Department for Education for inclusion in the School Rebuilding Programme and will undergo significant demolition and reconstruction. The project is currently at the planning stage, with proposals scheduled for submission early next year, and is expected to run for approximately five years. Works will be delivered in two main phases, during which a substantial proportion of teaching space will be housed

in temporary accommodation. As the project evolves, the site layout and building footprint will change, with existing single-storey blocks being replaced initially by modular units and subsequently by permanent three-storey buildings. Given the scale and complexity of the programme, unforeseen challenges are likely. The successful contractor will therefore need to demonstrate a high degree of flexibility and responsiveness to ensure that safe, clean, and fit-for-purpose teaching and learning environments are maintained throughout the duration of the works for our students, staff, and wider community.

Further information regarding the School can be obtained here: https://www.fitzwimarc.com/

Tender information:

The successful tenderer will be required to provide excellent cleaning services at FitzWimarc School, which has 1784 pupils and 229 teaching and support staff.

The contract term being tendered for 3 years, from 01/09/2026 - 31/08/2029. There is an option for a further extension period for up to two additional years to 31/08/2031.

The contract offers an excellent opportunity to review and propose enhancements to the current cleaning services at the schools. This includes both core term time cleaning and periodic deep cleaning throughout the year.

The school is keen to secure a high quality cleaning service whereby its students are able to enjoy excellence in education, supported by excellently kept facilities.

The school expects both a tightly managed service and high levels of productivity to be delivered by the cleaning staff at all times, and the school expects a management style delivered by the successful contractor that supports, encourages and develops the cleaning staff.

It is of keen importance that the school's cleaning provider is flexible and responsive, and is able to work in partnership with the school during its rebuild program.

The school is not obliged to accept the lowest price submitted for this tender, rather the school is keen to secure best value from this contract and to deliver best value to its students. Innovative and creative ideas as to how the cleaning services can be developed and improved, will be welcomed. The school seeks a contractor that is keen to work in partnership and who will deliver to its highest abilities, at all times.

Competitive Flexible Procedure

This procurement will be run under the Competitive Flexible Procedure. This will follow a two stage approach, with stage 1 being the Procurement Specific Questionnaire (PSQ).

Here a minimum of 5 candidates (or less, in the event less than 5 meet the minimum criteria) and a maximum of 10 candidates, will progress to stage 2. Any selection of tenderers will be based solely on the criteria set out for the procurement and a minimum score of 60% must be achieved.

Selected tenderers will then be invited to stage 2, the Invitation To Tender (ITT). Here, the evaluation of tender response will be set as 35% price and 65% quality.

Value of contract:

The annual value of the current contract is £288,307.20

Therefore the value of this contract is £1,441,536.00

The contract shall be a fixed price contract with invoices raised monthly to the school. The tender process will be run under a two stage Competitive Flexible procedure.

Additional requirements and information:

- •The school has a minimum requirement for a contractor's employers' liability and public liability insurances of £5 million
- ullet The minimum annual turnover that your company must have achieved to be considered for this opportunity is ${\mathfrak L}1$ million
- •There are not incumbent cleaning staff currently within the Local Government Pension Scheme
- The cleaning services are currently contracted to Birkin Group

For more information about this opportunity, please visit the Delta eSourcing portal at:

https://www.delta-esourcing.com/tenders/UK-UK-Essex:-School-cleaning-services./X9T95P7U5W

To respond to this opportunity, please click here:

https://www.delta-esourcing.com/respond/X9T95P7U5W

Total value (estimated)

- £1,441,536 excluding VAT
- £1,729,843.20 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 September 2026 to 31 August 2029
- Possible extension to 31 August 2031
- 5 years

Description of possible extension:

There is an option for a further extension period for up to two additional years to 31/08/2031.

Main procurement category

Services

CPV classifications

• 90919300 - School cleaning services

Contract locations

• UKH3 - Essex

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

23 January 2026, 12:00pm

Submission type

Tenders

Deadline for requests to participate

23 January 2026, 12:00pm

Submission address and any special instructions

To respond to this opportunity, please click here: https://www.delta-esourcing.com/respond/X9T95P7U5W

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

22 May 2026

Award criteria

Name	Туре	Weighting
Quality	Quality	65%
Price	Price	35%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

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Contracting authority

The FitzWimarc School

Public Procurement Organisation Number: PVWD-3878-THRQ

Hockley Road, Rayleigh

Essex

SS6 8EB

United Kingdom

Contact name: Rachel OGrady

Telephone: +44 1252 977017

Email: tenders@rivapartnership.co.uk

Region: UKH37 - Essex Thames Gateway

Organisation type: Public authority - sub-central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

RIVA Partnership Ltd

Summary of their role in this procurement: Procurement Consultancy supporting the Contracting Authority

Public Procurement Organisation Number: PPWL-9222-MYRJ

Hones Business Park, 1 Waverley Lane

Farnham

GU9 8BB

United Kingdom

Contact name: Rachel OGrady

Telephone: +44 1252 977017

Email: tenders@rivapartnership.co.uk

Region: UKJ25 - West Surrey

Contact organisation

Contact The FitzWimarc School for any enquiries.