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Tender

## **The Supply of Signs, Cones and Barriers**

Scottish Water

F05: Contract notice – utilities

Notice identifier: 2025/S 000-082972

Procurement identifier (OCID): ocds-h6vhtk-05f5e8

Published 15 December 2025, 2:52pm

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

Scottish Water

The Bridge, 6 Buchanan Gate, Stepps

Glasgow

G33 6FB

#### **Contact**

Euan Doig

#### **Email**

[euan.doig@scottishwater.co.uk](mailto:euan.doig@scottishwater.co.uk)

#### **Telephone**

+44 7721859756

#### **Country**

United Kingdom

**Region code**

UKM - Scotland

**Internet address(es)**

Main address

<https://www.scottishwater.co.uk/>

Buyer's address

<https://www.scottishwater.co.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

[https://atamis-scottishwater.my.salesforce-sites.com/ProSpend\\_\\_CS\\_PublicLandingPage?SearchType=Projects](https://atamis-scottishwater.my.salesforce-sites.com/ProSpend__CS_PublicLandingPage?SearchType=Projects)

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted to the above-mentioned address

**I.6) Main activity**

Water

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

The Supply of Signs, Cones and Barriers

Reference number

SW26/SM/1531

#### **II.1.2) Main CPV code**

- 34928460 - Road cones

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

Scottish Water is looking for a supplier for signs, cones and barriers for temporary works. The supply includes but is not limited to road signage (Road Traffic Management Signs), SW courtesy signs, road cones and barriers along with required barrier parts.

The scope of the framework is for design, supply and delivery of signs, cones and barriers across all Scottish Water operational areas, including remote regions such as the Highlands and Islands. The scope includes after-sales support, reactivity to emergency situations and reliable end-to-end delivery.

The supplier shall provide all services necessary to deliver the above scope, including:

- Design
- Delivery
- Product testing and failure prevention

Close collaboration will be required with:

- Scottish Water's internal Operations and Maintenance teams
- Scottish Water's selected stores and distribution partner

The Supplier is expected to actively support Scottish Water's Beyond Net Zero strategy by:

- Minimising waste generation
- Applying circular economy principles—reduce, reuse, recycle
- Minimising waste sent to landfill

All products must comply with:

- Scottish Water product specifications and branding
- Relevant British Standards (BSI)
- Applicable regulatory requirements

The initial framework will be for 4 years with the option to extend for another 4 x12 month periods subject to the sole discretion of Scottish Water. The annual spend through this framework will be circa £400,000.

#### **II.1.5) Estimated total value**

Value excluding VAT: £1,600,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 34928110 - Road barriers

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland Wide

#### **II.2.4) Description of the procurement**

Scottish Water is looking for a supplier for signs, cones and barriers for temporary works. The supply includes but is not limited to road signage (Road Traffic Management Signs), SW courtesy signs, road cones and barriers along with required barrier parts.

The scope of the framework is for design, supply and delivery of signs, cones and barriers across all Scottish Water operational areas, including remote regions such as the Highlands and Islands. The scope includes after-sales support, reactivity to emergency situations and reliable end-to-end delivery.

The supplier shall provide all services necessary to deliver the above scope, including:

- Design
- Delivery
- Product testing and failure prevention

Close collaboration will be required with:

- Scottish Water's internal Operations and Maintenance teams
- Scottish Water's selected stores and distribution partner

The Supplier is expected to actively support Scottish Water's Beyond Net Zero strategy by:

- Minimising waste generation
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- Minimising waste sent to landfill

All products must comply with:

- Scottish Water product specifications and branding
- Relevant British Standards (BSI)
- Applicable regulatory requirements

The initial framework will be for 4 years with the option to extend for another 4 x12 month periods subject to the sole discretion of Scottish Water. The annual spend through this framework will be circa £200,000.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £1,600,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

96

This contract is subject to renewal

No

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 20

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

[https://atamis-scottishwater.my.salesforce-sites.com/ProSpend\\_\\_CS\\_PublicLandingPage?SearchType=Projects](https://atamis-scottishwater.my.salesforce-sites.com/ProSpend__CS_PublicLandingPage?SearchType=Projects)

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

##### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

##### **III.1.4) Objective rules and criteria for participation**

List and brief description of rules and criteria

See Procurement Documents for further information

#### **III.2) Conditions related to the contract**

##### **III.2.2) Contract performance conditions**

See Procurement Documents for further information

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

19 January 2026

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

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### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court

1 Carlton Place

Glasgow

G5 9DA

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Scottish Water

The Bridge, 6 Buchanan Gate, Stepps

Glasgow

G33 6FB



Email

[help@scottishwater.co.uk](mailto:help@scottishwater.co.uk)

Country

United Kingdom

Internet address

<https://www.scottishwater.co.uk/>