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Tender

Provision of an Outpatient Pharmacy at Royal United Hospital, Bath (RUH)

Royal United Hospitals Bath NHS Foundation Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-082920

Procurement identifier (OCID): ocds-h6vhtk-05f5c3

Published 15 December 2025, 1:57pm

Scope

Reference

C397826

Description

Contract for the provision of a outpatient pharmacy dispensing service at Royal United Hospital, Bath.

Total value (estimated)

- £6,500,000 excluding VAT
- £7,800,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 13 August 2026 to 12 August 2031
- Possible extension to 12 August 2033
- 7 years

Description of possible extension:

The contract will include the option to extend by two periods of one year. (1+1)

Main procurement category

Services

CPV classifications

- 85149000 - Pharmacy services

Contract locations

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area
- UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Participation

Legal and financial capacity conditions of participation

Legal and Financial Conditions of Participation

Current Status

- The bidder must confirm is not subject to insolvency, administration, receivership, or equivalent proceedings.

? Confirmed

? Not confirmed

Confirmed = PASS Not confirmed = FAIL

Contingent Liabilities

- The bidder must list any material contingent liabilities not evident in the accounts (e.g., pending litigation, guarantees, indemnities).

Please provide additional detail:

? Confirmed - no material contingent liabilities

? The bidder has material contingent liabilities and has provided details.

Not scored but answer and detail is required for review.

Material Adverse Changes

- Disclose any anticipated changes (e.g., debt refinancing, large dividend distributions, major asset disposals) that may affect financial stability during the contract term.

Please provide additional detail:

? Confirmed - no anticipated changes

? Not confirmed (provide details) - changes are anticipated, and the bidder has provided additional detail.

Not scored but answer and detail is required for review

Parent Guarantee

- Confirm if your organisation is prepared to provide a parent company guarantee, if requested, prior to contract commencement.

Scoring: Pass = Yes with confirmation; Fail = No.

? Confirmed

? No

Performance Bond

- Confirm if your organisation is prepared to provide a performance bond, if requested, prior to contract commencement.

Scoring: Pass = Yes with confirmation; Fail = No.

? Confirmed

? No

Technical ability conditions of participation

Technical Conditions of Participation

Please provide details of at three contracts to meet conditions of participation relating to technical ability. The bidder is asked to supply three examples of provision of an Outpatient Pharmacy Dispensing Service, preferably in an NHS environment but as a minimum, in a Public Sector setting, for example HMPS.

The examples must be from the past three years.

The bidder must not use examples from BSW Hospital Alliance Trusts.

The named contact provided should be able to provide written evidence to confirm the accuracy of the information provided.

a) Relevant experience

Does your organisation have specific relevant experience of developing a service that promotes a reduction in patients attending the hospital site to collect medication and supports the "Care Closer to Home" Agenda.

Please provide a brief description or supporting document if "Yes".

Scoring: Pass = Yes with at least one qualifying example; Fail = No cannot provide at least one qualifying example.

b) Statutory and Regulatory Compliance

Does your organisation fully comply with all relevant statutory and regulatory requirements for operating an Outpatient Pharmacy Dispensing Service?

[Insert Yes or No]

Please provide a brief statement or evidence of compliance.

Scoring: Pass = Yes with confirmation; Fail = No.

c) Acceptance of minimum standards - KPIs

Please review the enclosed document containing the Trust's minimum standard KPIs. Please confirm that you accept these KPIs as the minimum standard required to perform this service.

? Yes

? No

Scoring: Pass = Yes Fail = No.

Submission

Enquiry deadline

31 December 2025, 12:00pm

Submission type

Requests to participate

Deadline for requests to participate

9 January 2026, 3:00pm

Submission address and any special instructions

RUH requests the submission of expressions of interest and the return of a completed PSQ by the participation deadline. Please submit here:

https://atamis-1928-prospend.vf.force.com/apex/CS_ContractPage?filters=&page=1&Preview=Yes&searchString=&SearchType=Projects&sortString=Alphabetical&uid=a07Sr00000lbCUOIA2&sfid=FrameOrigin=https://atamis-1928.lightning.force.com

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Suppliers to be invited to tender

1 to 3 suppliers

Selection criteria:

Completion of PSQ and all conditions of participation scored as a PASS

Award decision date (estimated)

15 April 2026

Recurring procurement

Publication date of next tender notice (estimated): 16 April 2026

Award criteria

Name	Description	Type
Technical/Quality	50%	Quality
Social Value	10%	Quality
Service Charge	40% weighting	Price

Weighting description

The award criteria weighting description is

60% Technical/Quality including 10% allocated to Social Value

40% Cost

Other information

Payment terms

TBA

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

This procurement is being delivered using the Competitive Flexible Procedure and includes two individual stages, with a stated option to add further stages if required. The objective of the procurement is to select and award a provider for the provision of an Outpatient Pharmacy at Royal United Hospital, Bath. (RUH)

The Procurement approach

A Pipeline Notice was published on 21/05/2025, under notice number UK1244. A Preliminary Market Engagement Notice was subsequently published on 28/05/2025, under notice number UK1912, to invite interested providers to complete a Supplier Questionnaire and meet the Project Team to further discuss their responses. Information was collated during this event and has been used to inform the following stages.

Stage 1

RUH would like to invite potential bidders to express an interest in this opportunity. A Procurement Specific Questionnaire (PSQ) containing Conditions of Participation, is located via the Atamis link below and potential bidders are requested to complete and return this document within the timeframe specified. To assist potential bidders, a draft specification, including data captured from the existing outpatient pharmacy dispensing service, has been published.

The responses will be evaluated and the three highest scoring potential bidders, that meet all conditions of participation, will be asked to enter Stage 2, Invitation To Tender. The ITT

will also contain the full Tender Response Pack.

Stage 2

During Stage 2, a maximum of three potential bidders will be invited to view the existing premises and meet the Project Team for further discussion. Bidders will be asked to submit their tender responses and evaluation will take place. RUH will identify a Preferred Bidder, continue further negotiation and proceed to Board Approval, Standstill and Contract Award.

Optional Stage 3

Post the receipt of tenders in Stage 2, RUH may opt to exclude the lowest scoring bidder, request further clarification meetings to refine the solution and/or pricing and request a tender further submission. The bidders will be informed if this stage is required.

Justification for not publishing a preliminary market engagement notice

Notices were published. See narrative.

Contracting authority

Royal United Hospitals Bath NHS Foundation Trust

- Public Procurement Organisation Number: PXRL-3879-BBGR

Procurement Team, E9 Mezzanine, Combe Park

Bath

BA1 3NG

United Kingdom

Contact name: Debbie Parin

Telephone: 07876744674

Email: debbie.parin@nhs.net

Website: <https://www.ruh.nhs.uk/>

Region: UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Organisation type: Public authority - central government