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Contract

## **sportscotland Learning and Development Framework**

The Scottish Sports Council trading as sportscotland

F03: Contract award notice

Notice identifier: 2025/S 000-082797

Procurement identifier (OCID): ocids-h6vhtk-04ed4f

Published 15 December 2025, 10:47am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Scottish Sports Council trading as sportscotland

Doges, Templeton on the Green, 62 Templeton Street

Glasgow

G40 1DA

#### **Contact**

Procurement Manager

#### **Email**

[procurement@sportscotland.org.uk](mailto:procurement@sportscotland.org.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKM82 - Glasgow City

**Internet address(es)**

Main address

<http://www.sportscotland.org.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00433](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00433)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Recreation, culture and religion

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

sportscotland Learning and Development Framework

#### **II.1.2) Main CPV code**

- 80420000 - E-learning services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

sportscotland is the national agency for sport. We are the lead agency for the development of sport in Scotland.

sportscotland is seeking to establish a multi Supplier Learning and Development Framework comprising of suitably qualified and experienced Suppliers to provide training and learning and development opportunities across a wide range of subject material to partner organisations across Scotland.

This project covers seven main areas (Lots) of learning and development:

Lot 1: Driving business success in sport

Lot 2: Enhancing communication skills

Lot 3: Developing personal effectiveness skills

Lot 4: Meeting Community Needs

Lot 5: Leadership Development

Lot 6: Moving to Inclusion

Lot 7: Non-core services

Tenderers may bid for one or more Lots and should indicate at the start of their submission which Lots they are bidding for. Any successful appointments on the

Framework (Lots 1-6) will automatically result in placement on Lot 7.

It is anticipated that the contract will commence in June 2025 for a period of two years with two optional extension periods of up to 12 months each.

As part of the scored Tender submission, Suppliers will be required to demonstrate how they intend to deliver elements within each Lot they are bidding for.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,144,000

### **II.2) Description**

#### **II.2.1) Title**

Lot 1: Driving business success in sport

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 800000000 - Education and training services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

#### **II.2.4) Description of the procurement**

As per ITT Section 2 - Project Brief

#### **II.2.5) Award criteria**

Quality criterion - Name: Meeting the Needs of the Organisation / Weighting: 30

Quality criterion - Name: Understanding of Requirements / Weighting: 30

Quality criterion - Name: Interview / Weighting: 30

Quality criterion - Name: Fair Work First / Weighting: 10

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

As per ITT

### **II.2) Description**

#### **II.2.1) Title**

Lot 2: Enhancing communication skills

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 800000000 - Education and training services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

#### **II.2.4) Description of the procurement**

As per ITT Section 2 - Project Brief

#### **II.2.5) Award criteria**

Quality criterion - Name: Meeting the Needs of the Organisation / Weighting: 30

Quality criterion - Name: Understanding of Requirements / Weighting: 30

Quality criterion - Name: Interview / Weighting: 30

Quality criterion - Name: Fair Work First / Weighting: 10

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

As per ITT

### **II.2) Description**

#### **II.2.1) Title**

Lot 3: Developing personal effectiveness skills

Lot No

3

#### **II.2.2) Additional CPV code(s)**

- 800000000 - Education and training services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

#### **II.2.4) Description of the procurement**

As per ITT Section 2 - Project Brief

#### **II.2.5) Award criteria**

Quality criterion - Name: Meeting the Needs of the Organisation / Weighting: 30

Quality criterion - Name: Understanding of Requirements / Weighting: 30

Quality criterion - Name: Interview / Weighting: 30

Quality criterion - Name: Fair Work First / Weighting: 10

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

As per ITT

### **II.2) Description**

#### **II.2.1) Title**

Lot 4: Meeting community needs

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

#### **II.2.4) Description of the procurement**

As per ITT Section 2 - Project Brief

### **II.2.5) Award criteria**

Quality criterion - Name: Meeting the Needs of the Organisation / Weighting: 30

Quality criterion - Name: Understanding of Requirements / Weighting: 30

Quality criterion - Name: Presentation / Weighting: 30

Quality criterion - Name: Fair Work First / Weighting: 10

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

As per ITT

## **II.2) Description**

### **II.2.1) Title**

Lot 5: Leadership development

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland



#### **II.2.4) Description of the procurement**

As per ITT Section 2 - Project Brief

#### **II.2.5) Award criteria**

Quality criterion - Name: Meeting the Needs of the Organisation / Weighting: 30

Quality criterion - Name: Understanding of Requirements / Weighting: 30

Quality criterion - Name: Presentation / Weighting: 30

Quality criterion - Name: Fair Work First / Weighting: 10

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

As per ITT

### **II.2) Description**

#### **II.2.1) Title**

Lot 6: Moving to inclusion

Lot No

6

#### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

#### **II.2.4) Description of the procurement**

As per ITT Section 2 - Project Brief

#### **II.2.5) Award criteria**

Quality criterion - Name: Meeting the Needs of the Organisation / Weighting: 30

Quality criterion - Name: Understanding of Requirements / Weighting: 30

Quality criterion - Name: Presentation / Weighting: 30

Quality criterion - Name: Fair Work First / Weighting: 10

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

As per ITT

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-009441](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lot 1: Driving business success in sport

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

8 September 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 15

Number of tenders received from SMEs: 13

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Actify Training and Technology CIC

24 Sandyford Place

Glasgow

G3 7NG

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Cosensa Learning and Development

Adelaide House, 1 Falcon Road

Belfast

BT12 6SJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Elite Training and Consultancy (Scotland) Ltd

144 West Regent Street

Glasgow

G2 2RQ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Equity Coach

59 Greenbank Crescent

Edinburgh

EH10 5TD

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Firstport

7 Montgomery Street Lane

Edinburgh

EH7 5JT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Tara McGregor and Associates

Collabor8te, 22 Montrose Street, 22 Montrose Street

Glasgow

G1 1RE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £176,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Lot 2: Enhancing communication skills

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

8 September 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 14

Number of tenders received from SMEs: 13

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 14

Number of tenders received by electronic means: 14

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Cosensa Learning and Development

Adelaide House, 1 Falcon Road

Belfast

BT12 6SJ

Country



United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Elite Training and Consultancy (Scotland) Ltd

144 West Regent Street

Glasgow

G2 2RQ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

St Andrews Management Centre Ltd

14 St Catherine Street

Cupar

KY15 4HH

Country

United Kingdom

NUTS code

- UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

UK Body Talk

78 York Street

London

W1H 1DP

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £110,000

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**Section V. Award of contract**

**Lot No**

3

**Title**

Lot 3: Developing personal effectiveness skills

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

8 September 2025

### **V.2.2) Information about tenders**

Number of tenders received: 29

Number of tenders received from SMEs: 26

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 29

Number of tenders received by electronic means: 29

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Cosensa Learning and Development

Adelaide House, 1 Falcon Road

Belfast

BT12 6SJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Elite Training and Consultancy (Scotland) Ltd

144 West Regent Street

Glasgow

G2 2RQ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Firstport

7 Montgomery Street Lane

Edinburgh

EH7 5JT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

LLSE Community Interest Company Ltd

Office 47-49, B940 Innovation Building, , Popjack Road, Kent Science Park

Sittingbourne

ME9 8PS

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.3) Name and address of the contractor**

The Social Marketing Gateway

Suites 106 & 107, Central Chambers, 109 Hope Street

Glasgow

G2 6LL

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £110,000

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## **Section V. Award of contract**

### **Lot No**

5

### **Title**

Lot 5: Leadership development

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

8 September 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 24

Number of tenders received from SMEs: 22

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 24

Number of tenders received by electronic means: 24

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Leaderbeing

Building 1000, Cambridge Research Park

Cambridge

CB25 9PD

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

LLSE Community Interest Company Ltd

Office 47-49, B940 Innovation Building, , Popjack Road, Kent Science Park

Sittingbourne

ME9 8PS

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Tara McGregor and Associates

Collabor8te, 22 Montrose Street, 22 Montrose Street

Glasgow

G1 1RE

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £264,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Lot 4: Meeting community needs

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

8 September 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No



**V.2.3) Name and address of the contractor**

Firstport

7 Montgomery Street Lane

Edinburgh

EH7 5JT

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £264,000

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**Section V. Award of contract**

**Lot No**

6

**Title**

Lot 6: Moving to inclusion

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

8 September 2025

### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Plan4Sport

PO Box 3578

Lichfield

WS13 9XZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £220,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:818450)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court

Glasgow

Country

United Kingdom