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Award

## **383\_25 Managed Learning Services**

Leicestershire County Council, trading as ESPO

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-082540

Procurement identifier (OCID): ocids-h6vhtk-04ffd7 ([view related notices](#))

Published 12 December 2025, 2:28pm

### **Scope**

### **Reference**

383\_25

### **Description**

The procurement has been undertaken as per UK4 Tender notice identifier: 2025/S 000-058426; Procurement identifier (OCID): ocids-h6vhtk-04ffd7.

The framework provides access to Managed Service Providers (MSPs) for the sourcing, administration and management of customers' training requirements.

The framework also provides Learning Management System (LMS) providers, allowing for the administration, documentation, tracking, reporting and delivery of training requirements, and this is intended for customers who plan on retaining the sourcing and booking of their organisation's training requirements in house and require a system to administer these requirements.

The Framework is divided into 2 lots.

## **Commercial tool**

Establishes a framework

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## **Lot 1. Managed Service Provider (MSP)**

### **Description**

A single Managed Service Provider (MSP) takes responsibility for the Customer's training requirements, as opposed to the customer managing a selection of individual training Service Providers themselves.

For further details, please refer to the procurement/tender documents.

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## **Lot 2. Learning Management System (LMS)**

### **Description**

A Learning Management System (LMS) allows for the administration, documentation, tracking, reporting and delivery of training requirements.

For further details, please refer to the procurement/tender documents.

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## **Contract 1. Lot 1. Managed Service Provider (MSP)**

### **Lots**

Lot 1. Managed Service Provider (MSP)

### **Suppliers (9)**

- CAPITA BUSINESS SERVICES LTD
- ELITE TRAINING & CONSULTANCY (SCOTLAND) LIMITED
- INSPIRO LEARNING LIMITED
- INTERTRAIN UK LTD.
- Premier People Solutions Ltd t/a Premier Partnership
- QA LIMITED
- REED LEARNING LIMITED
- SOTERIA INTERNATIONAL GROUP LTD.
- WDR Ltd (CORRECT COMPANY REG 02625137)

### **Contract value**

- £90,000,000 including VAT

Framework lot values may be shared with other lots

Above the relevant threshold

### **Award decision date**

4 December 2025

### **Date assessment summaries were sent to tenderers**

12 December 2025

### **Standstill period**

- End: 23 December 2025
- 8 working days

### **Earliest date the contract will be signed**

24 December 2025

### **Contract dates (estimated)**

- 2 January 2026 to 1 January 2028
- Possible extension to 1 January 2030
- 4 years

Description of possible extension:

The framework agreement has the option to extend for up to a further 24 months (under normal circumstances this will be completed in full, or potentially in 12-month periods, and is subject to the performance of the framework).

The total estimated values captured in this notice include the option to extend the framework as noted above.

## **Main procurement category**

Services

## **Options**

The right to additional purchases while the contract is valid.

This framework includes a number of options that provide flexibility for Customers throughout the life of the framework. These options apply across all Lots and are designed to ensure the framework remains responsive to evolving needs and market conditions. The key options are as follows:

### **Additional Services**

Customers may request additional services beyond the core specification, as outlined in the pricing schedule. These include optional modules, system integrations, or bespoke training solutions. These options are not scored during evaluation but may be selected at call-off stage based on individual customer needs.

## **CPV classifications**

- 79420000 - Management-related services
- 79632000 - Personnel-training services
- 79633000 - Staff development services
- 80000000 - Education and training services
- 92312212 - Services related to the preparation of training manuals

## **Contract locations**

- UK - United Kingdom
-

## **Contract 2. Lot 2. Learning Management System (LMS)**

### **Lots**

Lot 2. Learning Management System (LMS)

### **Suppliers (8)**

- AWTG LIMITED
- COGRAMMAR LTD (prev HYPERIONDEV LTD)
- Excelsoft Technologies
- JZero Solutions (GIB)
- Me Learning Ltd
- NEW MEDIA WAREHOUSE LTD (t/a Synergy Learning)
- Premier People Solutions Ltd t/a Premier Partnership
- WDR Ltd (CORRECT COMPANY REG 02625137)

### **Contract value**

- £10,000,000 including VAT

Framework lot values may be shared with other lots

Above the relevant threshold

### **Award decision date**

4 December 2025

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## **Main procurement category**

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## CPV classifications

- 48931000 - Training software package
- 79420000 - Management-related services
- 80000000 - Education and training services

## Contract locations

- UK - United Kingdom

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## Information about tenders

### Lot 1. Managed Service Provider (MSP)

- 23 tenders received

- 9 tenders assessed in the final stage:
    - 6 submitted by small and medium-sized enterprises (SME)
    - 0 submitted by voluntary, community and social enterprises (VCSE)
  - 9 suppliers awarded contracts
  - 0 suppliers unsuccessful (details included for contracts over £5 million)
- 

## **Lot 2. Learning Management System (LMS)**

- 23 tenders received
  - 8 tenders assessed in the final stage:
    - 7 submitted by small and medium-sized enterprises (SME)
    - 0 submitted by voluntary, community and social enterprises (VCSE)
  - 8 suppliers awarded contracts
  - 0 suppliers unsuccessful (details included for contracts over £5 million)
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## **Procedure**

### **Procedure type**

Open procedure

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## **Suppliers**

## **AWTG LIMITED**

- Companies House: 05793772
- Public Procurement Organisation Number: PRQN-2658-LDRD

8 Canham Mews, Canham Road

London

W3 7SR

United Kingdom

Email: [tenderinfo@awtg.co.uk](mailto:tenderinfo@awtg.co.uk)

Website: <https://awtg.co.uk/>

Region: UKI73 - Ealing

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (2 under 'Officers') as well as Persons with significant control listed (Mr Abolfazal Alidoosti).

Contract 2. Lot 2. Learning Management System (LMS)

## **CAPITA BUSINESS SERVICES LTD**

- Companies House: 02299747
- Public Procurement Organisation Number: PGJV-4881-DTGT

First Floor, 2 Kingdom Street, Paddington

London

W2 6BD

United Kingdom

Email: [engagewithus@capita.com](mailto:engagewithus@capita.com)

Website: <http://www.Capita.com>

Region: UKI32 - Westminster

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (5 under 'Officers') as well as Persons with significant control listed (Capita Holdings Limited).

Contract 1. Lot 1. Managed Service Provider (MSP)

## **COGRAMMAR LTD (prev HYPERIONDEV LTD)**

- Companies House: 10493520

- Public Procurement Organisation Number: PDPY-8569-GLRW

20-22 Wenlock Road

London

N1 7GU

United Kingdom

Email: [skillstenders@hyperiondev.com](mailto:skillstenders@hyperiondev.com)

Website: <http://httphttps://cogrammar.com/>

Region: UKI41 - Hackney and Newham

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (1 under 'Officers') as well as Persons with significant control listed (Mr Riaz Moola).

Contract 2. Lot 2. Learning Management System (LMS)

## **ELITE TRAINING & CONSULTANCY (SCOTLAND) LIMITED**

- Companies House: SC303680
- Public Procurement Organisation Number: PDCD-2624-YGBP

1 Blythswood Square

Glasgow

G2 4AD

United Kingdom

Email: [smcdade@elitetc.co.uk](mailto:smcdade@elitetc.co.uk)

Website: <http://WWW.ELITETC.CO.UK>

Region: UKM82 - Glasgow City

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (2 under 'Officers') as well as Persons with significant control listed (Elite Holdings Scotland Ltd).

Contract 1. Lot 1. Managed Service Provider (MSP)

## **Excelsoft Technologies**

- Public Procurement Organisation Number: PDBL-3862-CPHR

1-B, Hootagalli Industrial Area Mysuru (Karnataka) 570018 India

Mysuru (Karnataka)

570018

India

Email: [rakesh.sharma@excelsoftcorp.com](mailto:rakesh.sharma@excelsoftcorp.com)

Website:

<https://www.excelsoftcorp.com/assessmentandproctoringsolutions/products/test-and-assessment/>

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Director or individual with same responsibilities (as captured from the CDP Supplier information provided): Sudhanva DHANANJAYA - Date of birth December 1962 - Registered address No. 4 Sukanya, Near Netaji Circle, Dattagalli, Mysore (Karnataka, India), 570023, India

Contract 2. Lot 2. Learning Management System (LMS)

## **INSPIRO LEARNING LIMITED**

- Companies House: 08058712
- Public Procurement Organisation Number: PWTM-1946-GLJY

Inspiro Learning Centre Rands Lane, Armthorpe

Doncaster

DN3 3EW

United Kingdom

Email: [contact@inspirolearning.co.uk](mailto:contact@inspirolearning.co.uk)

Website: <https://www.inspirolearning.co.uk>

Region: UKE31 - Barnsley, Doncaster and Rotherham

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (2 under 'Officers') as well as Persons with significant control listed (Inspirit Tulip Bidco Limited).

Additionally, as per the CDP Supplier information provided for Connected organisation information (Parent or subsidiary company - 2 additional entries captured):

Inspirit Tulip Midco Limited - Companies House number 14290609 - Registered address 2 Babmaes Street, London, SW1Y 6HD

Inspirit Tulip Topco Limited - Companies House number 14290558 - Registered address 2 Babmaes Street, London, SW1Y 6HD

Contract 1. Lot 1. Managed Service Provider (MSP)

**INTERTRAIN UK LTD.**

- Companies House: 04696164
- Public Procurement Organisation Number: PXCQ-2548-XWQM

Balby Court, Carr Hill

Doncaster

DN4 8DE

United Kingdom

Email: [bidsintertrain@cityandguilds.com](mailto:bidsintertrain@cityandguilds.com)

Website: <https://www.railway-training-courses.com>

Region: UKE31 - Barnsley, Doncaster and Rotherham

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (3 under 'Officers') as well as Persons with significant control listed (City & Guilds Limited).

Contract 1. Lot 1. Managed Service Provider (MSP)

## **JZero Solutions (GIB)**

- Public Procurement Organisation Number: PZXX-8639-PHJW

Suite 23 Portland House, Glacis Road

Gibraltar

GX11 1AA

Gibraltar

Email: [marketing@jzero.com](mailto:marketing@jzero.com)

Website: <http://www.jzero.com>

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Person with significant control (as captured from the CDP Supplier information provided):  
Digant Val - Date of birth December 1972 - Registered address 34 Parsons Road, Slough,  
SL3 7GU

Contract 2. Lot 2. Learning Management System (LMS)

## **Me Learning Ltd**

- Companies House: 05842638
- Public Procurement Organisation Number: PXMB-9561-QMXJ

1st Floor, Europa House, Southwick Square,

Brighton

BN42 4FJ

United Kingdom

Email: [tenders@melearning.co.uk](mailto:tenders@melearning.co.uk)

Website: <https://www.melearning.co.uk/>

Region: UKJ27 - West Sussex (South West)

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (3 under 'Officers') as well as Persons with significant control listed (Mr Peter Murr and Mr Nicholas Richards).

Contract 2. Lot 2. Learning Management System (LMS)

## **NEW MEDIA WAREHOUSE LTD (t/a Synergy Learning)**

- Companies House: NI055784
- Public Procurement Organisation Number: PXQQ-3572-LTWW

The Innovation Centre, Queens Road

Belfast

BT3 9DT

United Kingdom

Email: [tenders@synergy-learning.com](mailto:tenders@synergy-learning.com)

Website: <http://www.synergy-learning.com>

Region: UKN06 - Belfast

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (1 under 'Officers') as well as Persons with significant control listed (Mr Roy Kerley).

Contract 2. Lot 2. Learning Management System (LMS)

## **Premier People Solutions Ltd t/a Premier Partnership**

- Companies House: 5997338
- Public Procurement Organisation Number: PZJN-1714-XYHJ

3 Derwent House, Richmond Business Park, Sidings Court

Doncaster

DN4 5NL

United Kingdom

Email: [tenders@premier-partnership.co.uk](mailto:tenders@premier-partnership.co.uk)

Website: <http://www.premier-partnership.co.uk>

Region: UKE31 - Barnsley, Doncaster and Rotherham

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (4 under 'Officers') as well as Persons with significant control listed (Mr Alan Woodcock and Mr David John Pearson).

Contract 1. Lot 1. Managed Service Provider (MSP)

Contract 2. Lot 2. Learning Management System (LMS)

## **QA LIMITED**

- Companies House: 02413137
- Public Procurement Organisation Number: PLCZ-7371-DXGG

International House, Third Floor, 1 St Katharine's Way

London

E1W 1UN

United Kingdom

Email: [tenders@qa.com](mailto:tenders@qa.com)

Website: <https://www.qa.com/>

Region: UKI42 - Tower Hamlets

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (2 under 'Officers') as well as Persons with significant control listed (Seckloe 208 Limited).

Additionally, as per the CDP Supplier information provided for Connected organisation information (Parent or subsidiary company): IndigoCyan Holdings Jersey Ltd - Registered address 27 Esplanade, St Helier, JE1 1SG

Contract 1. Lot 1. Managed Service Provider (MSP)

## **REED LEARNING LIMITED**

- Companies House: 11359910
- Public Procurement Organisation Number: PBCH-2975-LDRX

Academy Court, 94 Chancery Lane

London

WC2A 1DT

United Kingdom

Email: [jenny.begley@reedlearning.com](mailto:jenny.begley@reedlearning.com)

Website: <http://www.reed.com/learning>

Region: UKI31 - Camden and City of London

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (3 under 'Officers') as well as Persons with significant control listed (Mr James Andrew Reed and Reed Learning (Holdings) Limited).

Contract 1. Lot 1. Managed Service Provider (MSP)

## **SOTERIA INTERNATIONAL GROUP LTD.**

- Companies House: 06647104
- Public Procurement Organisation Number: PNZZ-8594-CZML

4 Beaulieu Close,

Twickenham

TW1 2JR

United Kingdom

Email: [hello@soteriabusiness.com](mailto:hello@soteriabusiness.com)

Website: <http://www.soteriabusiness.com>

Region: UKI75 - Hounslow and Richmond upon Thames

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - includes Active Directors (1 under 'Officers') as well as Persons with significant control listed (Miss Beulah Iriele).

Contract 1. Lot 1. Managed Service Provider (MSP)

## **WDR Ltd (CORRECT COMPANY REG 02625137)**

- Companies House: 02621537
- Public Procurement Organisation Number: PMYN-7437-ZLLV

60 London Road

Horsham

RH12 1AY

United Kingdom

Email: [accounts@wdr.co.uk](mailto:accounts@wdr.co.uk)

Website: <http://www.wdr.co.uk>

Region: UKJ28 - West Sussex (North East)

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Connected people/organisations:

Please refer to all details captured on Companies House (under 'People') - PLEASE SEE COMPANY NUMBER 02625137 - includes Active Directors (2 under 'Officers') as well as Persons with significant control listed (Miss Christina Jane Dennis and Mr John Michael Dennis).

Contract 1. Lot 1. Managed Service Provider (MSP)

Contract 2. Lot 2. Learning Management System (LMS)

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## **Contracting authority**

### **Leicestershire County Council, trading as ESPO**

- Public Procurement Organisation Number: PYDD-1122-TCVN

Barnsdale Way, Grove Park, Enderby

Leicester

LE19 1ES

United Kingdom

Contact name: Corporate Solutions Procurement Team

Email: [tenders@espo.org](mailto:tenders@espo.org)

Website: <https://www.espo.org/>

Region: UKF22 - Leicestershire CC and Rutland

Organisation type: Public authority - sub-central government