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Planning

Pre-Market Engagement - ERP System

Places for People

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-082030

Procurement identifier (OCID): ocds-h6vhtk-05f3ef

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Scope

Description

Places for People are looking to engage with the market to obtain further information about SaaS offerings for an ERP system. We are keen to understand the market(s) to refine our requirements and shape our proposal for a potential formal tender process.

Places for People are undertaking a pre-market engagement to consult with several potential suppliers. This is a pre-market engagement only and is intended to help inform our thinking and support us in determining our next steps.

Please note that this should be deemed as market research to assist Places for People. This should not be deemed as a formal part to the procurement process. It is not a negotiation and should not be seen as one or interpreted as one.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Preston:-Enterprise-resource-planning-software-package./8F27MKCHNP>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/8F27MKCHNP>

Total value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 19 October 2026 to 18 October 2036
- Possible extension to 17 October 2041
- 14 years, 11 months, 30 days

Main procurement category

Services

CPV classifications

- 48451000 - Enterprise resource planning software package
- 72222000 - Information systems or technology strategic review and planning services

Contract locations

- UK - United Kingdom
-

Engagement

Engagement deadline

9 January 2026

Engagement process description

Places for People's current ERP contract has been in place for a decade, providing the backbone for our core business operations and supporting our strategic objectives across the organisation. This long-standing partnership has allowed us to manage our processes efficiently; however, as the contract is set to expire in 2029, it is essential that we begin to look ahead and evaluate the evolving technology landscape to ensure we continue to meet the needs of our business and stakeholders.

Recognising the significance of a potential transition, we are actively reaching out to the market as part of a comprehensive pre-market engagement exercise. Our aim is to assess the latest advancements in ERP solutions, including new functionalities, system architectures, and integration capabilities, as well as to understand the direction of industry best practices. This proactive approach will help us identify opportunities to enhance our operations, improve value for money, and ensure compatibility with both current and future organisational priorities.

By consulting with a range of potential suppliers, we hope to gather critical insights into the strengths and limitations of modern SaaS ERP offerings. These insights will directly inform the drafting of our tender documents, helping us to articulate requirements that are both ambitious and realistic, and aligned with the latest technological innovations. This process is designed not only to ensure a seamless transition when our current contract concludes, but also to position Places for People at the forefront of digital transformation within our sector.

Ultimately, our goal is to ensure that our next ERP investment provides a robust, flexible, and future-proof platform capable of underpinning our continued growth and success, while supporting our mission to deliver aspirational homes and communities.

Key Dates:

Submission Deadline: Friday 9th January

Shortlist for Demos: Friday 16th January

Demos and Clarifications: 21st January - 30th January

Please note: Participation in this preliminary market engagement does not guarantee involvement in subsequent stages. Places for People reserves the right to determine the scope and format of engagement activities, including demonstrations. We may not invite all respondents to follow-up sessions or demos, and selection will be based on relevance to the requirements and the objectives of the engagement.

Submission

Publication date of tender notice (estimated)

20 April 2026

Contracting authority

Places for People

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Organisation type: Public authority - sub-central government