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Contract

## High Impact Communications 2025

Defence Science and Technology Laboratory

UK7: Contract details notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-081891

Procurement identifier (OCID): ocds-h6vhtk-0551ff ([view related notices](#))

Published 11 December 2025, 11:48am

### Scope

### Reference

RQ0000082745

### Description

As part of Dstl's strategy we have 4 key themes; Enabling Operational Advantage at Pace; Preparing for the Future; Shaping the Defence and Security Landscape and Leveraging and Influencing Internationally. Underpinning Dstl's ability to deliver against this strategy is our ability to communicate with our stakeholders. We need to continually improve the way our people (with particular reference to our scientists, analysts and engineers) communicate the impact and value of our science and technology to our customers and stakeholders. This includes being able to translate deep scientific/technical information into something understandable for our stakeholders, as well as demonstrate the reasons behind it and impact it has. We are looking for design and delivery of learning interventions to give our staff the skills to communicate the impact of our work effectively with stakeholders, verbally and in writing, using a range of different communications channels.

All expression of interest MUST be received no later than 07/07/2025 midday

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## **Contract 1**

### **Supplier**

- Emphasis Training Ltd

### **Contract value**

- £370,000 excluding VAT
- £444,000 including VAT

Above the relevant threshold

### **Date signed**

8 December 2025

### **Contract dates**

- 8 December 2025 to 31 March 2028
- Possible extension to 31 March 2030
- 4 years, 3 months, 24 days

Description of possible extension:

At the end of the contract there are 2 x 12 month optional extensions available

## **Main procurement category**

Services

## **Options**

The right to additional purchases while the contract is valid.

At the end of the contract there are 2 x 12 month optional extensions available

## **CPV classifications**

- 80511000 - Staff training services

## **Contract locations**

- UK - United Kingdom

## **Justification for not setting key performance indicators**

The requirement is below 5 million

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## **Other information**

## **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Open procedure

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## **Supplier**

### **Emphasis Training Ltd**

- Companies House: 03588428

PLATF9RM Hove Town Hall Church Road

Hove

BN3 2AF

United Kingdom

Email: [info@writing-skills.com](mailto:info@writing-skills.com)

Region: UKJ21 - Brighton and Hove

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

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## **Contracting authority**

### **Defence Science and Technology Laboratory**

- Public Procurement Organisation Number: PDDM-1961-MTLN

Porton Down

Salisbury

SP4 0JQ

United Kingdom

Email: [trainingandhr@dstl.gov.uk](mailto:trainingandhr@dstl.gov.uk)

Website:

<https://www.gov.uk/government/organisations/defence-science-and-technology-laborator>

Region: UKK15 - Wiltshire CC

Organisation type: Public authority - central government