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Contract

Provision of APMS Services at Gordon Street Surgery

NHS Staffordshire and Stoke-on-Trent Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-081458

Procurement identifier (OCID): ocds-h6vhtk-04e9ec

Published 10 December 2025, 12:13pm

Section I: Contracting authority

I.1) Name and addresses

NHS Staffordshire and Stoke-on-Trent Integrated Care Board

1 Staffordshire Place

Stafford

ST16 2LP

Contact

Kurtis O'Sullivan

Email

kurtis.osullivan1@nhs.net

Country

United Kingdom

Region code

UKG24 - Staffordshire CC

Internet address(es)

Main address

https://www.staffsstoke.icb.nhs.uk/

Buyer's address

https://www.staffsstoke.icb.nhs.uk/

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of APMS Services at Gordon Street Surgery

Reference number

AG23022

II.1.2) Main CPV code

• 85121100 - General-practitioner services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Staffordshire and Stoke-on-Trent Integrated Care Board intend to award a contract to East Staffs Primary Care Network for the Provision of APMS Services at Gordon Street

Surgery following a robust Competitive Process.

Representations by providers must be made to the relevant authority by 2400hrs (Midnight) on 23rd December 2025.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £11,207,097

II.2) Description

II.2.3) Place of performance

NUTS codes

UKG24 - Staffordshire CC

Main site or place of performance

72 Gordon Street Burton-on-Trent DE14 2JA

II.2.4) Description of the procurement

NHS Staffordshire and Stoke-on-Trent Integrated Care Board intend to award a contract to East Staffs Primary Care Network for the Provision of APMS Services at Gordon Street Surgery following a robust Competitive Process.

The contract is for a duration of 5 years, the start date is 7th May 2026 and will run until 6th May 2031 with an option for the commissioner to extend for a further 4 years until 6th May 2035.

The estimated lifetime value of the contract (including extensions) is £11,207,097.

This is an existing service and has been awarded to an existing provider.

II.2.5) Award criteria

Quality criterion - Name: Quality and Innovation / Weighting: 10.00%

Quality criterion - Name: Integration, Collaboration & Service Sustainability / Weighting: 38.00%

Quality criterion - Name: Improving access, reducing health inequalities and facilitating Choice / Weighting: 30.00%

Quality criterion - Name: Social Value / Weighting: 10.00%

Cost criterion - Name: Value / Weighting: 12.00%

II.2.11) Information about options

Options: Yes

Description of options

The contract is for a duration of 5 years, the start date is 7th May 2026 and will run until 6th May 2031 with an option for the commissioner to extend for a further 4 years until 6th May 2035.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: 2025/S 000-041619

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 November 2025

V.2.2) Information about tenders

Number of tenders received: 8

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

East Staffs Primary Care Network

G4-G5 Bellringer Road, Trentham

Stoke-On-Trent

ST4 8GB

Country

United Kingdom

NUTS code

• UKG23 - Stoke-on-Trent

National registration number

10947575

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £10,000,071

Total value of the contract/lot: £10,000,071

Section VI. Complementary information

VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act 2023 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to the relevant authority by 2400hrs on 23rd December 2025. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

Written representations need to be sent via the Atamis e-tendering portal, Project Reference: C341036 - COMPETITIVE: Provision of APMS Services at Gordon Street Surgery

The award decision makers are as below:

Boards:

Strategic Commissioning and Transformation Committee

NHS Staffordshire and Stoke-on-Trent Integrated Care Board

Project Group:

Senior Primary Care Manager – Commissioning Lead & Evaluator – NHS Staffordshire and Stoke-on-Trent ICB

Primary Care Programme Lead – SIRO & Evaluator – NHS Staffordshire and Stoke-on-Trent ICB

Procurement Officer - Procurement Lead - Arden & GEM CSU

Senior Procurement Manager - Procurement Support - Arden & GEM CSU

Evaluators:

Primary Care Support Manager - Evaluator - NHS Staffordshire and Stoke-on-Trent ICB

Senior Project Manager - Evaluator - NHS Staffordshire and Stoke-on-Trent ICB

Primary Care Finance Manager – Evaluator – NHS Staffordshire and Stoke-on-Trent ICB

Lead Nurse for Quality and Patient Safety – Evaluator – NHS Staffordshire and Stoke-on-Trent ICB

Senior Clinical Quality Improvement & Assurance Manager – Evaluator – NHS Staffordshire and Stoke-on-Trent ICB

Equality Diversity Inclusion (EDI) Business Partner – Evaluator – NHS Staffordshire and Stoke-on-Trent ICB

Designated Nurse for Safeguarding Children – Evaluator – NHS Staffordshire and Stokeon-Trent ICB

Lead IPC Nurse - Evaluator - NHS Staffordshire and Stoke-on-Trent ICB

Primary Care Contract Manager – Evaluator – NHS Staffordshire and Stoke-on-Trent ICB

Planning and Development Lead – Evaluator – NHS Staffordshire and Stoke-on-Trent ICB

Safeguarding Clinician – Evaluator – NHS Staffordshire and Stoke-on-Trent ICB

Head of Programme Finance Primary Care – Evaluator – NHS Staffordshire and Stoke-on-Trent ICB

HR Business Partner – Evaluator – NHS Midlands & Lancashire Commissioning Support Unit

GP Partner – Evaluator – Sutton Coldfield Group Practice

There was 1 perceived Conflict of interest identified throughout the process whereby an evaluator has a family member who is employed with a potential provider / bidder for this contract. This was acknowledged and logged and would be reviewed once the names of the bidders were disclosed with potential removal of the evaluator from the process, as

the particular provider did not submit a bid the evaluator was able to maintain their position on the evaluation panel.

The Key Criteria were weighted as follows;

- Quality & Innovation 10.00%
- Value 12.00%
- Integration, Collaboration and Service Sustainability 38.00%
- Improving Access, Reducing Health Inequalities and Facilitating Choice 30.00%
- Social Value 10.00%

The weightings for the 5 key criteria were determined by the procurement panel to give appropriate relative importance to each of the sections in line with the commissioning expectations for the service. The criteria were weighted and prioritised based on the needs of the service.

The preferred provider scored a pass on all of the Pass / Fail questions within the Basic Selection Criteria. The preferred provider also scored the highest overall for the Key Criteria Questions against the published scoring criteria (as set out at paragraph 27.3.2 of the 'Document 1 - Competitive Process – Overview and Instructions').

VI.4) Procedures for review

VI.4.1) Review body

NHS England Independent Patient Choice and Procurement Panel

London

London

SE1 8UG

Country

United Kingdom

Internet address

https://www.england.nhs.uk/commissioning/how-commissioning-is-changing/nhs-provider-selection-regime/independent-patient-choice-and-procurement-panel/