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Tender

## **BT412 - Commercial Diagnostic (Westminster 2030 - Fit for the Future)**

Westminster City Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-081106

Procurement identifier (OCID): ocids-h6vhtk-05f1e6

Published 9 December 2025, 2:58pm

### **Scope**

### **Reference**

BT412

### **Description**

WCC is commissioning a partner to deliver an organisation-wide diagnostic of commercial practices particularly in contract management, and to design a commercial function and commercial strategy. This work will provide the foundation for a whole-council approach that is flexible, commercially robust, and aligned to strategic priorities.

The diagnostic is a strategic enabler designed to:

- Improve commercial capability and governance
- Reduce duplication and inefficiencies
- Enhance value for money

- Strengthen commercial engagement
- Drive commercial value through contract management
- Support the development of a commercially astute organisation

This work will cover all directorates and service areas, including demand-led services (Housing, Adult Social Care, Children's Services, Environment and Communities) and corporate functions.

if you would like more details, please register here: <https://wcc.ukp.app.jaggaer.com/>

Once registered, please visit:

<https://wcc.ukp.app.jaggaer.com/go/34471636019B039644DA>

### **Total value (estimated)**

- £99,000 excluding VAT
- £118,800 including VAT

Below the relevant threshold

### **Contract dates (estimated)**

- 26 January 2026 to 31 March 2026
- Possible extension to 30 April 2026
- 3 months, 6 days

Description of possible extension:

4 weeks for time only

### **Main procurement category**

## Services

### **CPV classifications**

- 79410000 - Business and management consultancy services
- 79411000 - General management consultancy services
- 79412000 - Financial management consultancy services
- 79415200 - Design consultancy services
- 79996000 - Business organisation services
- 79990000 - Miscellaneous business-related services

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## **Submission**

### **Enquiry deadline**

2 January 2026, 11:59pm

### **Tender submission deadline**

7 January 2026, 12:00pm

### **Submission address and any special instructions**

Please register here: <https://wcc.ukp.app.jaggaer.com/>

Once registered, download the tender pack here:

<https://wcc.ukp.app.jaggaer.com/go/34471636019B039644DA>

## **Tenders may be submitted electronically**

Yes

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## **Award criteria**

Relevant experience and track record (20%)

Methodology and approach (10%)

Team capability and capacity (10%)

Delivering diagnostics for savings (15%)

Ongoing tailoring (10%)

Social Value and Responsible Procurement (5%)

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## **Procedure**

### **Procedure type**

Below threshold - open competition

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## **Contracting authority**

## **Westminster City Council**

- Public Procurement Organisation Number: PJVD-6261-BPPJ

64 Victoria Street

London

SW1E 6QP

United Kingdom

Email: [buyingteam@westminster.gov.uk](mailto:buyingteam@westminster.gov.uk)

Website: <https://www.westminster.gov.uk/>

Region: UKI32 - Westminster

Organisation type: Public authority - sub-central government