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Planning

Managed Service for Cardiac Catheterisation Laboratory Estate

Guy's and St Thomas' NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-080554

Procurement identifier (OCID): ocds-h6vhtk-05e8d8

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Scope

Reference

C403423

Description

Guy's and St Thomas' NHS Foundation Trust (GSTT), including Royal Brompton and Harefield Hospitals, is exploring the feasibility of implementing a managed service contract for its cardiac catheterisation laboratory (cath lab) estate. This preliminary market engagement exercise does not constitute a tender and any information provided by prospective suppliers will be deemed indicative and does not constitute an offer.

Responses to this questionnaire will inform a strategic outline case currently under development which shall evaluate available options. There are two key contextual drivers underpinning this appraisal:

- Capital Constraints and Estate Condition: The Trust has an established multi-year cath lab refurbishment programme, with annual allocations within its Medium-Term Capital Plan. However, the Trust's overall capital budget is insufficient to meet all organisational needs, and any unspent allocations cannot be carried forward from one financial year to the next. Delivery of the refurbishment programme has been delayed due to the impact of COVID-19 and additional compliance requirements introduced by the Building Safety Act. As a result, the Trust is operating with an ageing cath lab estate that is increasingly unreliable and in need of significant investment.

- Financial Pressures and Operational Efficiency: Like all NHS providers, the Trust is operating in a financially constrained environment. There is a pressing need to reduce costs while simultaneously improving productivity to address current waiting lists and meet future demand. A managed service model may offer opportunities to optimise resource utilisation and support long-term financial sustainability.

Total value (estimated)

- £1,284,000,000 excluding VAT
- £1,540,800,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2028 to 31 March 2038
- Possible extension to 31 March 2043
- 15 years

Main procurement category

Services

CPV classifications

- 85121231 - Cardiology services
- 85121230 - Cardiology services or pulmonary specialists services

Contract locations

- UKI - London

Engagement

Engagement deadline

17 December 2025

Engagement process description

Please respond using the questionnaire

Submission

Publication date of tender notice (estimated)

1 April 2027

Contracting authority

Guy's and St Thomas' NHS Foundation Trust

- Public Procurement Organisation Number: PDZC-6438-DGPX

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Region: UKI44 - Lewisham and Southwark

Organisation type: Public authority - central government