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Tender

## **Supply Only and Supply and Distribution of Frozen Foods**

Scotland Excel

F02: Contract notice

Notice identifier: 2025/S 000-080242

Procurement identifier (OCID): ocds-h6vhtk-0557fe

Published 5 December 2025, 2:48pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scotland Excel

Renfrewshire House, Cotton Street

Paisley

PA1 1AR

#### **Email**

[Education.Corporate@scotland-excel.org.uk](mailto:Education.Corporate@scotland-excel.org.uk)

#### **Telephone**

+44 3003001200

#### **Fax**

+44 1416187423

#### **Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.scotland-excel.org.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10383](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10383)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.publictendersscotland.publiccontractsscotland.gov.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Supply Only and Supply and Distribution of Frozen Foods

Reference number

0825

#### **II.1.2) Main CPV code**

- 15000000 - Food, beverages, tobacco and related products

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

This Contract Notice is in relation to the renewal framework for The Supply Only and Supply and Distribution of Frozen Foods.

It is anticipated that the scope of materials covered under the framework will include, but not be limited to frozen bakery products, meat products & meat substitute products, poultry, seafood, savoury products, fruit & vegetables, potato products, pizza, ice cream & desserts.

Full details are contained in the tender documentation available in the relevant PCS-T project for this procurement exercise.

#### **II.1.5) Estimated total value**

Value excluding VAT: £170,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

### **II.2) Description**

### **II.2.1) Title**

Supply Only of Frozen Foods

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 15220000 - Frozen fish, fish fillets and other fish meat
- 15221000 - Frozen fish
- 15229000 - Frozen fish products
- 15251000 - Frozen crustaceans
- 15311000 - Frozen potatoes
- 15311200 - Diced, sliced and other frozen potatoes
- 15331100 - Fresh or frozen vegetables
- 15331170 - Frozen vegetables
- 15896000 - Deep-frozen products
- 15555000 - Ice cream and similar products

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating Councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

The scope of materials covered under The Supply Only and Supply and Distribution of Frozen Foods framework will include, but not limited to frozen bakery products, meat, meat substitute products, poultry, seafood, savoury products, fruit & vegetables, potato products, pizza, ice cream & desserts.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

### **II.2.6) Estimated value**

Value excluding VAT: £51,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

## **II.2) Description**

### **II.2.1) Title**

Distribution of Frozen Foods

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 15220000 - Frozen fish, fish fillets and other fish meat
- 15221000 - Frozen fish
- 15229000 - Frozen fish products
- 15251000 - Frozen crustaceans
- 15311000 - Frozen potatoes
- 15311200 - Diced, sliced and other frozen potatoes
- 15896000 - Deep-frozen products
- 15331170 - Frozen vegetables
- 15555000 - Ice cream and similar products

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating Councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

This Contract Notice is in relation to a renewal framework for Frozen Foods. This lot is for distribution of products awarded on Lot 1 Supply Only.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

### **II.2.6) Estimated value**

Value excluding VAT: £8,500,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: No

**II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

**II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

**II.2) Description**

**II.2.1) Title**

Supply & Distribution of Frozen Foods

Lot No

3

**II.2.2) Additional CPV code(s)**

- 15555000 - Ice cream and similar products

- 15220000 - Frozen fish, fish fillets and other fish meat
- 15229000 - Frozen fish products
- 15251000 - Frozen crustaceans
- 15311000 - Frozen potatoes
- 15311200 - Diced, sliced and other frozen potatoes
- 15331100 - Fresh or frozen vegetables
- 15331170 - Frozen vegetables
- 15896000 - Deep-frozen products
- 15811000 - Bread products
- 15612500 - Bakery products

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating Councils and associate members within Scotland.

### **II.2.4) Description of the procurement**

The scope of materials covered under the framework will include, but not limited to frozen bakery products, meat, meat substitute products, poultry, seafood, savoury products, fruit & vegetables, potato products, pizza, ice cream & desserts.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 25

Price - Weighting: 75

### **II.2.6) Estimated value**

Value excluding VAT: £110,500,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**



Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.2) Economic and financial standing**

List and brief description of selection criteria

List and brief description of selection criteria:

1.SPD (Scotland) Questions 4B.5.1b and 4B.5.2: Insurance Requirements

2.SPD (Scotland) Question 4B.6: Other Economic and Financial Requirements

In accordance with Regulation 59(12), as this proposed Framework Agreement is divided into Lots, these Economic and Financial Standing selection criteria apply separately in

relation to each individual lot.

Minimum level(s) of standards possibly required

It is a requirement of this contract that tenderers hold, or can commit to obtain prior to the commencement of any subsequently awarded contract, the types and levels of insurance indicated below:

#### ALL LOTS

EMPLOYERS (COMPULSORY) LIABILITY – a minimum indemnity limit of 5 million GBP for each and every claim.

PUBLIC/PRODUCTS LIABILITY – minimum level of 10 million GBP, each and every claim and in the aggregate for products.

MOTOR VEHICLE INSURANCE – statutory Third Party motor vehicle insurance to a minimum indemnity limit of GBP 5 million in respect of each claim and without limit to the number of claims for property damage, and unlimited for Third Party injury.

For tenderers who will sub contract parts of the business, it is a requirement that the tenderer requires to provide a letter signed by a person of appropriate authority confirming that the tenderer has ongoing arrangements in place to ensure that subcontractors' vehicles are appropriately insured and maintained .

#### OTHER ECONOMIC AND FINANCIAL REQUIREMENTS

Tenderers will pass the economic and financial standing test where Scotland Excel is assured of the tenderer's financial viability and sustainability for participation in the contract. As such, an Equifax search of the tenderer must not identify financial risk by means of: an adverse rating; or warning; or caution code.

Where such a risk is identified at any stage of the exercise, the tenderer will fail selection and be excluded from award. At Scotland Excel's sole discretion, alternative means of proof may be considered in accordance with Regulation 61 of the Public Contracts (Scotland) Regulations 2015.

SCOTLAND EXCEL MUST BE NOTIFIED OF ANY CHANGE OF CIRCUMSTANCES WHICH IMPACTS ON THE ECONOMIC AND FINANCIAL STANDING TEST. AWARD RECOMMENDATIONS ARE SUBJECT TO CONTINUED COMPLIANCE WITH THE TENDER REQUIREMENTS.

Tenderers relying on the financial standing of a parent company who are unable to commit to obtaining a parent company guarantee may be assessed as a FAIL and will be

excluded from the competition.

### **III.1.3) Technical and professional ability**

List and brief description of selection criteria

In accordance with Regulation 59(12), as this proposed Framework Agreement is divided into Lots, these Technical and Professional Ability selection criteria apply:

1. SPD (Scotland) Question 4C.1: Supply & Services Contracts
2. SPD (Scotland) Question 4C.10: Subcontracting
3. SPD (Scotland) Question 4D.1: Quality Assurance Scheme
4. SPD (Scotland) Question 4D.1: Health and Safety Procedures
5. SPD (Scotland) Question 4D.2: Environmental Management Standards

Minimum level(s) of standards possibly required

Minimum level(s) of standards required:

Further to the identified selection criteria outlined above, full guidance and the minimum levels of standards required are outlined in the "0825 III.1.3 Technical and Professional Ability" document, which can be found in the "Information and Instructions" folder in the Buyer Attachment area, within ITT 61766 of project 30605.

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

For full details of the conditions relevant to the proposed Framework Agreement and contracts to be called off thereunder (to the extent known or settled at this stage), please refer to the tender documents (details of how to access these are outlined in "Section I.3 Communication" of this Contract Notice).

Tenderers require to confirm their acceptance of the terms and conditions. TENDERS MADE SUBJECT TO CONDITIONS MAY NOT BE CONSIDERED AND MAY BE REFUSED ON THE GROUNDS OF SUCH CONDITIONS ALONE.

Further information on this section is contained in the document "0825 Technical and Professional Ability Attachment" which is located in the "Contract Notice" folder of the attachments area of itt\_61766

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### **IV.1.6) Information about electronic auction**

An electronic auction will be used

Additional information about electronic auction

Whether an electronic auction will be used is at the discretion of each Scotland Excel Council, Associate Member or other Bodies Participating which will be settled by them during the procedure for the call-off of a contract under this proposed framework agreement.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-036980](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

16 January 2026

Local time

12:00pm

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 12 (from the date stated for receipt of tender)

**IV.2.7) Conditions for opening of tenders**

Date

16 January 2026

Local time

12:00pm

Place

Scotland Excel Offices, Renfrewshire House, Cotton Street, Paisley, PA1 1AR

Information about authorised persons and opening procedure

Tenders will be opened electronically, using PCS-Tender, via Scotland Excel's offices at the address shown in section I.1 (Contracting Authority) of this Notice

Information about authorised persons and opening procedure:

Officers permitted to open tenders on behalf of Scotland Excel under its governance arrangements

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

This procurement process is subject to the Law and Guidance applicable in Scotland relative to the award of public contracts including (without limitation) as set out in the Public Contracts (Scotland) Regulations 2015 as currently in force.

Scotland Excel is a central purchasing body and is procuring this framework on behalf of the following contracting authorities (and successor bodies):

-The 32 local authorities in Scotland as listed at <http://www.scotland-excel.org.uk/home/aboutus/ourmembers.aspx>

-Scotland Excel associate members as listed at <http://www.scotland-excel.org.uk/home/Aboutus/Ourmembers/Associate-members.aspx>

-any Integration Authority, or other body, established pursuant to the Public Bodies (Joint Working) (Scotland) Act 2014. -Any Scottish Registered Social Landlords listed on the public register of the Scottish Housing Regulator:  
<http://directory.scottishhousingregulator.gov.uk/Documents/Landlord%20Register.pdf> as at the date of publication of this notice.

-Tayside Contracts

-Advanced Procurement for Universities and Colleges & their member organisations across the higher and further education sector in Scotland and their associated and affiliated bodies.

-Scottish Prison Service (SPS)

-Scottish National Health Service Authorities, including any body created pursuant to the National Health Service Scotland Act (1978)

-Transport Scotland

-Scottish Government & Scottish Central Government Bodies.

The above is subject to each contracting authority entering into and maintaining a relevant membership agreement or other access agreement with Scotland Excel.

Tenderers should note:

Retrospective rebates apply to this Framework; details are in the Special Conditions and Information and Instructions to Tenderers, including the Evaluation Methodology.

Use of electronic ordering, invoicing, and payment is at the discretion of each Member Authority or Associate Member and will be agreed at call-off stage.

The maximum number of participants stated in section IV.1.3 of the contract notice is indicative only. Scotland Excel may appoint more or fewer tenderers than this number.

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 30605. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

A sub-contract clause has been included in this contract. For more information see:

<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2363>

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

In accordance with section 25(3) of the Procurement Reform (Scotland) Act 2014 note that Scotland Excel intends to include community benefit requirements. As part of your response within the Technical criteria, Tenderers will be requested to commit to delivery of community benefits in accordance with the methodology outlined in the tender documents

(SC Ref:815359)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Court of Session

Edinburgh

EH1 1RQ

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Precise information on deadline(s) for review procedures:

An economic operator that suffers, or risks suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland)

Regulations 2015 (SSI 2015/446) (as amended) may bring proceedings in the Sheriff Court or the Court of Session.