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Contract

6 Provision of CHC Fast Track Services for Nursing Home Beds

NHS Norfolk & Waveney Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-080226

Procurement identifier (OCID): ocds-h6vhtk-056205

Published 5 December 2025, 2:24pm

Section I: Contracting authority

I.1) Name and addresses

NHS Norfolk & Waveney Integrated Care Board

County Hall, Martineau Ln

Norwich

NR1 2DH

Contact

Karen Martin

Email

karen.martin31@nhs.net

Country

United Kingdom

Region code

UKH15 - Norwich and East Norfolk

Internet address(es)

Main address

<https://www.improvinglivesnw.org.uk/about-us/our-nhs-integrated-care-board-icb/icb-contact/>

Buyer's address

<https://www.improvinglivesnw.org.uk/about-us/our-nhs-integrated-care-board-icb/icb-contact/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

6 Provision of CHC Fast Track Services for Nursing Home Beds

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

This notice is an intention to award notice under the Provider Selection Regime competitive process.

The purpose of this Service is to deliver care within a Residential Care Home with Nursing

(referred to from this point as a Nursing Home) for those patients who have been assessed as eligible for NHS Fast Track funded care, have expressed a preference for care in a Nursing Home and whose needs can be safely and appropriately managed in a Nursing Home. The Service is commissioned to provide dignity and assurance to people and their families when they are entering their final weeks of life and is expected to be safe, responsive and efficient. This includes enabling patients to achieve the best possible quality of life whatever their disease or disability, gender, ethnic background, or sexual orientation.

This will be achieved through the application of a holistic person-centred approach to care which is integrated seamlessly with all other health services, especially GP primary medical services and specialist palliative care services.

The aims of this Service are:

- To deliver a responsive, caring and person-centred service for patients and their loved ones in the last weeks of life.
- To facilitate prompt commencement of care in a Nursing Home, for patients identified as in the end stages of life under the NHS Continuing Healthcare Fast Track pathway.
- To commission end of life care which is delivered by staff with enhanced levels of training and competencies in relation to end of life care.
- To prevent inappropriate or avoidable admissions to hospital for end-of-life care.

Please note that all Lots are restricted to a maximum of 2 beds per nursing home, except for Lot 2 (which is 3 beds). You must be able to deliver the maximum number of beds stated for the Lot you are bidding for. Bids received with less than the maximum or more than the maximum stated Beds will be excluded. You may bid for any Lot, but will only be awarded a single Lot per nursing home.

- Lot 1- West Norfolk 2 x nursing beds circa £114,000 per annum (VAT is not chargeable for this service)
- Lot 2 – North Norfolk 3 x nursing beds circa £171,600 per annum (VAT is not chargeable for this service)
- Lot 3 – Norwich 2 x nursing beds circa £114,000 per annum (VAT is not chargeable for this service)
- Lot 4 – Norwich 2 x nursing beds circa £114,000 per annum (VAT is not chargeable for this service)
- Lot 5 – Norwich 2 x nursing beds circa £114,000 per annum (VAT is not chargeable for this service)
- Lot 6 – Norwich 2 x nursing beds circa £114,000 per annum (VAT is not chargeable for this service)
- Lot 7 – South Norfolk 2 x nursing beds circa £114,000 per annum (VAT is not chargeable for this service)

The contract is for a period of 2 years with the option to extend for up to an additional 2

years.

The contract will be based upon a bed price of £1100.00 per bed per week.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £457,600

II.2) Description

II.2.1) Title

D. Lot 2- NW2025-96 Provision of CHC Fast Track Services for Nursing Home Beds

Lot No

2

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH1 - East Anglia

Main site or place of performance

North Norfolk

II.2.4) Description of the procurement

This is an intention to award notice under the Provider Selection Regime competitive process.

The purpose of this Service is to deliver care within a Residential Care Home with Nursing (referred to from this point as a Nursing Home) for those patients who have been assessed as eligible for NHS Fast Track funded care, have expressed a preference for care in a Nursing Home and whose needs can be safely and appropriately managed in a Nursing Home. The Service is commissioned to provide dignity and assurance to people

and their families when they are entering their final weeks of life and is expected to be safe, responsive and efficient. This includes enabling patients to achieve the best possible quality of life whatever their disease or disability, gender, ethnic background, or sexual orientation.

This will be achieved through the application of a holistic person-centred approach to care which is integrated seamlessly with all other health services, especially GP primary medical services and specialist palliative care services.

The aims of this Service are:

- To deliver a responsive, caring and person-centred service for patients and their loved ones in the last weeks of life.
- To facilitate prompt commencement of care in a Nursing Home, for patients identified as in the end stages of life under the NHS Continuing Healthcare Fast Track pathway.
- To commission end of life care which is delivered by staff with enhanced levels of training and competencies in relation to end of life care.
- To prevent inappropriate or avoidable admissions to hospital for end-of-life care.

Please note that all Lots are restricted to a maximum of 2 beds per nursing home, except for Lot 2 (which is 3 beds). You must be able to deliver the maximum number of beds stated for the Lot you are bidding for. Bids received with less than the maximum or more than the maximum stated Beds will be excluded. You may bid for any Lot, but will only be awarded a single Lot per nursing home.

Lot 2 – North Norfolk 3 x nursing beds circa £171,600 per annum (VAT is not chargeable for this service)

The contract is for a period of 2 years with the option to extend for up to an additional 2 years

II.2.5) Award criteria

Quality criterion - Name: Quality and Innovation / Weighting: 55

Quality criterion - Name: Integration Collaboration and Service sustainability / Weighting: 15

Quality criterion - Name: Improving access reducing health inequality / Weighting: 20

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Value / Weighting: 0

II.2.11) Information about options

Options: Yes

Description of options

The contract is for a period of 2 years with the option to extend for up to an additional 2 years.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This is a Provider Selection Regime (PSR) intention to award notice.

The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act 2023 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 23:59 on the 17th December 2025. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

Written representations should be sent to: nwicb.enquiries@nhs.net

Award decision-makers - NHS Norfolk and Waveney Integrated Care Board Contracting and Procurement Steering Group approved the award on 3rd December 2025

Conflicts of Interest: No conflicts of interest raised.

The lifetime value of the contract is expected to be:

Lot 2: £686,400

The Key Criteria used and weighted by the authority were as follows:

Quality and Innovation 55%

Value This was evaluated on a Pass/Fail basis

Integration, collaboration, and service sustainability 15%

Improving access, reducing health inequalities, and facilitating choice 20%

Social value 10%

The rationale for this was based on the detailed list of all requirements according to the specification and requirements of the integrated care system with the winning bidder awarded the highest combined weighted score across the 5 key criteria.

II.2) Description

II.2.1) Title

E. Lot 3-NW2025-96 Provision of CHC Fast Track Services for Nursing Home Beds

Lot No

3

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH1 - East Anglia

II.2.4) Description of the procurement

This notice is an intention to award notice under the Provider Selection Regime competitive process.

The purpose of this Service is to deliver care within a Residential Care Home with Nursing (referred to from this point as a Nursing Home) for those patients who have been assessed as eligible for NHS Fast Track funded care, have expressed a preference for care in a Nursing Home and whose needs can be safely and appropriately managed in a Nursing Home. The Service is commissioned to provide dignity and assurance to people and their families when they are entering their final weeks of life and is expected to be safe, responsive and efficient. This includes enabling patients to achieve the best possible quality of life whatever their disease or disability, gender, ethnic background, or sexual orientation.

This will be achieved through the application of a holistic person-centred approach to care which is integrated seamlessly with all other health services, especially GP primary

medical services and specialist palliative care services.

The aims of this Service are:

- To deliver a responsive, caring and person-centred service for patients and their loved ones in the last weeks of life.
- To facilitate prompt commencement of care in a Nursing Home, for patients identified as in the end stages of life under the NHS Continuing Healthcare Fast Track pathway.
- To commission end of life care which is delivered by staff with enhanced levels of training and competencies in relation to end of life care.
- To prevent inappropriate or avoidable admissions to hospital for end-of-life care.

Please note that all Lots are restricted to a maximum of 2 beds per nursing home, except for Lot 2 (which is 3 beds). You must be able to deliver the maximum number of beds stated for the Lot you are bidding for. Bids received with less than the maximum or more than the maximum stated Beds will be excluded. You may bid for any Lot, but will only be awarded a single Lot per nursing home.

Lot 3 – Norwich 2 x nursing beds circa £114,000 per annum (VAT is not chargeable for this service

The contract is for a period of 2 years with the option to extend for up to an additional 2 years.

The contract will be based upon a bed price of £1100.00 per bed per week.

II.2.5) Award criteria

Quality criterion - Name: Quality and innovation / Weighting: 55

Quality criterion - Name: Integration and collaboration and service sustainability / Weighting: 15

Quality criterion - Name: Improving access reducing health inequalities / Weighting: 20

Quality criterion - Name: Social value / Weighting: 10

Cost criterion - Name: Value / Weighting: 0

II.2.11) Information about options

Options: Yes

Description of options

The contract is for a period of 2 years with the option to extend for up to an additional 2 years.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This is a Provider Selection Regime (PSR) intention to award notice.

The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act 2023 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 23:59 on the 17th December 2025. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

Written representations should be sent to: nwicb.enquiries@nhs.net

Award decision-makers - NHS Norfolk and Waveney Integrated Care Board Contracting and Procurement Steering Group approved the award on 3rd December 2025

Conflicts of Interest: No conflicts of interest raised.

The lifetime value of the contract is expected to be:

Lot 3: £456,000

The Key Criteria used and weighted by the authority were as follows:

Quality and Innovation 55%

Value This was evaluated on a Pass/Fail basis

Integration, collaboration, and service sustainability 15%

Improving access, reducing health inequalities, and facilitating choice 20%

Social value 10%

The rationale for this was based on the detailed list of all requirements according to the specification and requirements of the integrated care system with the winning bidder awarded the highest combined weighted score across the 5 key criteria.

II.2) Description

II.2.1) Title

Lot 7 -NW2025-96 Provision of CHC Fast Track Services for Nursing Home Beds

Lot No

7

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKH1 - East Anglia

II.2.4) Description of the procurement

This notice is an intention to award notice under the Provider Selection Regime competitive process.

The purpose of this Service is to deliver care within a Residential Care Home with Nursing (referred to from this point as a Nursing Home) for those patients who have been assessed as eligible for NHS Fast Track funded care, have expressed a preference for care in a Nursing Home and whose needs can be safely and appropriately managed in a Nursing Home. The Service is commissioned to provide dignity and assurance to people and their families when they are entering their final weeks of life and is expected to be safe, responsive and efficient. This includes enabling patients to achieve the best possible quality of life whatever their disease or disability, gender, ethnic background, or sexual orientation.

This will be achieved through the application of a holistic person-centred approach to care which is integrated seamlessly with all other health services, especially GP primary medical services and specialist palliative care services.

The aims of this Service are:

- To deliver a responsive, caring and person-centred service for patients and their loved

ones in the last weeks of life.

- To facilitate prompt commencement of care in a Nursing Home, for patients identified as in the end stages of life under the NHS Continuing Healthcare Fast Track pathway.
- To commission end of life care which is delivered by staff with enhanced levels of training and competencies in relation to end of life care.
- To prevent inappropriate or avoidable admissions to hospital for end-of-life care.

Please note that all Lots are restricted to a maximum of 2 beds per nursing home, except for Lot 2 (which is 3 beds). You must be able to deliver the maximum number of beds stated for the Lot you are bidding for. Bids received with less than the maximum or more than the maximum stated Beds will be excluded. You may bid for any Lot, but will only be awarded a single Lot per nursing home.

Lot 7 – South Norfolk 2 x nursing beds circa £114,000 per annum (VAT is not chargeable for this service)

The contract is for a period of 2 years with the option to extend for up to an additional 2 years.

The contract will be based upon a bed price of £1100.00 per bed per week.

II.2.5) Award criteria

Quality criterion - Name: Quality and Innovation / Weighting: 55

Quality criterion - Name: Integration and collaboration and service sustainability / Weighting: 15

Quality criterion - Name: Improving access reducing health inequality / Weighting: 20

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Value / Weighting: 0

II.2.11) Information about options

Options: Yes

Description of options

The contract is for a period of 2 years with the option to extend for up to an additional 2 years.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

This is a Provider Selection Regime (PSR) intention to award notice.

The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act 2023 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 23:59 on the 17th December 2025. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

Written representations should be sent to: nwicb.enquiries@nhs.net

Award decision-makers - NHS Norfolk and Waveney Integrated Care Board Contracting and Procurement Steering Group approved the award on 3rd December 2025

Conflicts of Interest: No conflicts of interest raised.

The lifetime value of the contract is expected to be:

Lot 7: £456,000

The Key Criteria used and weighted by the authority were as follows:

Quality and Innovation 55%

Value This was evaluated on a Pass/Fail basis

Integration, collaboration, and service sustainability 15%

Improving access, reducing health inequalities, and facilitating choice 20%

Social value 10%

The rationale for this was based on the detailed list of all requirements according to the specification and requirements of the integrated care system with the winning bidder awarded the highest combined weighted score across the 5 key criteria.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-041251](#)

Section V. Award of contract

Lot No

2

Title

Lot 2- NW2025-96 Provision of CHC Fast Track Services for Nursing Home Beds

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 December 2025

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Oakwood Care Operations Ltd

103 Norwich Road Fakenham Norfolk NR21 8HH

norfolk

NR21 8HH

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £686,400

Lowest offer: £1 / Highest offer: £686,400 taken into consideration

Section V. Award of contract

Lot No

3

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 December 2025

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Countrywide Care Homes

Westcourt Geldered Road Leeds LS12 6DB

Norfolk

LS12 6DB

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £456,000

Lowest offer: £1 / Highest offer: £456,000 taken into consideration

Section V. Award of contract

Lot No

7

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

3 December 2025

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Sanford House Limited

886 The Crescent Colchester Business Park Colchester Essex

Norfolk

CO4 9YQ

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £114,000

Lowest offer: £1 / Highest offer: £114,000 taken into consideration

Section VI. Complementary information

VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice.

The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act 2023 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 23:59 on the 17th December 2025. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

Written representations should be sent to: nwicb.enquiries@nhs.net

Award decision-makers - NHS Norfolk and Waveney Integrated Care Board Contracting and Procurement Steering Group approved the award on 3rd December 2025

Conflicts of Interest: No conflicts of interest raised.

The lifetime value of the contract is expected to be:

Lot 2: £686,400

Lot 3: £456,000

Lot 7: £456,000

The Key Criteria used and weighted by the authority were as follows:

Quality and Innovation 55%

Value This was evaluated on a Pass/Fail basis

Integration, collaboration, and service sustainability 15%

Improving access, reducing health inequalities, and facilitating choice 20%

Social value 10%

The rationale for this was based on the detailed list of all requirements according to the specification and requirements of the integrated care system with the winning bidder awarded the highest combined weighted score across the 5 key criteria.

VI.4) Procedures for review

VI.4.1) Review body

NHS England

7&8 Wellington Place

Leeds

LS1 4AP

Country

United Kingdom

Internet address

<https://www.england.nhs.uk//>