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Tender

CPG/12895/2025 - Provision of Hard Facilities Management and Associated Services for the British Embassy in Washington DC

Foreign, Commonwealth and Development Office

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-079949

Procurement identifier (OCID): ocds-h6vhtk-05dec7 ([view related notices](#))

Published 4 December 2025, 9:15pm

Scope

Description

The British Embassy in Washington is seeking to consolidate FM Hard Services to reduce procurement and contract management related workloads of Estates Team.

The scope of Services covered in this Service Specification comprises:

- a) Management Services ("Management Services")
- b) Hard FM Services - Staff Residential Properties ("Hard FM Services - Staff Residential Property")
- c) Hard FM Services - Embassy Compound ("Hard FM Services - British Embassy Washington"); and
- d) Project Related Services ("Project Management and Minor Works")

The steps of the Competitive flexible procedure are the following:

Stage 1: ITT Stage

Stage 2: Site Visit

Stage 3: Invitation to Negotiate Tenders & Negotiation Period

Stage 4: Invitation to Submit Best and Final Offer (BAFO)

Stage 5: Award of Final Tender

Please note the forecasted contract value is broken down as follows:

The fixed term of 5 years:

Fixed Costs - £8.07M

Discretionary Costs - £3.88 M

Possible extensions 2 years:

Fixed Costs - £2.43M

Discretionary Costs - £1.17M

Total value (estimated)

- £15,550,000 excluding VAT
- £15,550,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 October 2026 to 30 September 2031
- Possible extension to 30 September 2033
- 7 years

Description of possible extension:

Optional extensions of 1 year + 1 year included in the original tender.

Extensions will be actioned with Supplier and Authority's agreement.

Main procurement category

Services

CPV classifications

- 79993100 - Facilities management services

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

18 December 2025, 11:59pm

Submission type

Tenders

Tender submission deadline

8 January 2026, 11:59pm

Submission address and any special instructions

FCDO Portal (Jaggaer e-Portal)

<https://fcdo.bravosolution.co.uk/web/login.html>

Tenders may be submitted electronically

No

Languages that may be used for submission

English

Award decision date (estimated)

2 June 2026

Recurring procurement

Publication date of next tender notice (estimated): 1 September 2032

Award criteria

Name	Description	Type	Weighting
Technical	60%	Quality	59.99%
Commercial	40%	Price	39.99%
Qualification		Quality	0.02%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

Stage 1: ITT Stage

Stage 2: Site Visit

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Stage 5: Award of Final Tender

Documents

Documents to be provided after the tender notice

Through the Jaggaer e-Portal (Volume 001-Cover Letter)

Contracting authority

Foreign, Commonwealth and Development Office

- Public Procurement Organisation Number: PXRR-8771-PHVX

King Charles Street

London

SW1A 2AH

United Kingdom

Email: ame.procurement2@fcdo.gov.uk

Website:

<https://www.gov.uk/government/organisations/foreign-commonwealth-development-office>

Region: UKI32 - Westminster

Organisation type: Public authority - central government

