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Planning

Haigh Hall Hospitality Services - Pre-Market Engagement

Wigan Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-079861

Procurement identifier (OCID): ocds-h6vhtk-05eeff

Published 4 December 2025, 3:53pm

Scope

Reference

PA020

Description

Wigan Council are looking to identify a long-term partner to deliver Hospitality Services at Haigh Hall, Wigan. A description of the Authority's vision for the use of each of the Hospitality Area's the Hospitality Services will include:

- (a) food and beverage provision at a café/restaurant space, rooftop bar and terrace, both for general customers and customers attending events at Haigh Hall;
- (b) hosting Events such as weddings, family celebrations and business conferences;
- (c) liaising closely with the Authority on Events convened and/or hosted by the Authority; and
- (d) the provision of 10/11 boutique bedroom accommodation.

The below sets out a summary of the Authority's vision for the Hospitality Areas,

Ground Floor Café and restaurant:

It is envisaged that this will be a vibrant, daytime offering in a relaxed setting designed to cater to park visitors and Hall guests. The menu features quality coffee, premium teas, cold beverages, fresh bakes, hot breakfast options, and light lunches. Afternoon tea is offered as a signature experience.

- Audience: Day visitors, families, walkers, light lunch guests
- Style: Counter service with indoor and seasonal outdoor seating
- Atmosphere: Casual, bright, community-oriented

During the evening, this space becomes a refined but approachable dining space open for dinner and Sunday lunch, highlighting local produce and seasonal British dishes. Flexible service formats including à la carte and set dinner options with potentially a short tasting menu. All offerings should be focused on Haigh Hall produce and local artisanal producers.

- Audience: Destination diners, local foodies, event attendees
- Style: Full table service
- Atmosphere: Relaxed fine dining, warm and contemporary, during the warmer months there will be the possibility of opening up the terrace with spectacular views over the landscape.

On selected evenings the:

(a) the restaurant will deliver serious and high-quality food and quality dining, but without pretension.

(b) the restaurant will become a "destination" to travel to, attracting visitors from across the region and beyond.

Rooftop Terrace and Bar:

The vision for the rooftop terrace and bar is that this will be a standout feature with panoramic views – Mediterranean style/feel bar with global influences. The Rooftop Bar offers an elevated, yet relaxed experience focused on creative cocktails, curated wines, craft beer, and bar snacks, and summer-specific items during warm months.

- Audience: Adults, tourists, pre/post-dinner guests, private hire
- Style: Bar-led with casual seating, table service at peak
- Atmosphere: Stylish, seasonal, upbeat

Events Experience

Weddings will offer bespoke F&B experiences including canapés, multi-course plated meals, buffet options, and late-night snacks. Coordination with events team ensures tailored offerings.

- Audience: Wedding parties, typically 70–200 guests
- Style: Formal, plated or buffet depending on the package
- Atmosphere: Elegant, celebratory

OTHER EVENTS:

Events range from corporate meetings and private dining to seasonal markets and food-led experiences. Menus are designed per event, with flexibility for bespoke offerings and dietary requirements.

- Audience: Corporates, groups, tour operators, themed events
- Style: Flexible—buffet, canapés, formal dinners
- Atmosphere: Adaptive to event needs

Bedroom Accommodation:

There will be 10/11 bookable luxury, boutique bedrooms in the Hall linked to restaurant reservations and events bookings (e.g. weddings, conferences, conventions etc). The Contract sets out the detailed requirements, but it is important to note here that the bedrooms will not be available for 'general use' reservations. The bedrooms will be tastefully finished to a high standard with the design and fit out determined between the hospitality partner and design team. The rooms will be serviced, and guests will be able to access the café or roof top bar for breakfast.

PLEASE NOTE: The nominal contract value figure amount has been stated for publication purposes only and will ultimately be determined by bidders responses. Wigan Council reserves the right to update this amount as and when required, as well as amend the procurement regime.

Total value (estimated)

- £1 excluding VAT
- £1 including VAT

Above the relevant threshold

Contract dates (estimated)

- 4 August 2026 to 3 August 2041
- 15 years

Main procurement category

Services

CPV classifications

- 55000000 - Hotel, restaurant and retail trade services

Contract locations

- UKD36 - Greater Manchester North West

Engagement

Engagement deadline

9 February 2026

Engagement process description

The purpose of this exercise is to gauge the level of interest in this opportunity and obtain information from the market, so all responses are very much appreciated. Interested parties are able to express their interest in the opportunity, up to the publication of the UK4 Tender Notice for this contract (if required).

As part of the Pre-Market Engagement process, Wigan Council will be holding two separate events at The Edge, Wigan, Riveredge, WN3 5AB on Tuesday 27th January 2026 and Wednesday 28th January 2026, from 3:00pm.

If your organisation is interested in attending these events please 'Register an Interest' via The Chest Procurement Portal (www.the-chest.org.uk) DN799269 and use to messaging facility to let us know which of the days you will be attending.

Wigan Council also reserve the right, during the Pre-Market Engagement period, to:

? Have meetings in person or virtually with a range of interested parties or one to one meetings.

? Issue a series of requests for information which may relate to: the Council's requirements, the procurement process and documents, and the terms of the contract.

For the avoidance of doubt, the whole process is for the purpose of conducting a pre-market engagement and does not formally begin a procurement process or constitute any commitment by Wigan Council to undertake any procurement exercise.

Furthermore, potential bidders will not be prejudiced by not responding to this pre-market engagement notification. Potential bidders must also note that a response to this notice does not guarantee an invitation to participate in this, or any future procurement that Wigan Council may conduct. Any costs involved in responding to this pre-market engagement will be borne by the responders.

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

16 February 2026

Contracting authority

Wigan Council

- Public Procurement Organisation Number: PCGG-6481-TZPW

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Region: UKD36 - Greater Manchester North West

Organisation type: Public authority - sub-central government