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Tender

GWR - Class 387 Supply of LED Lights

FIRST GREATER WESTERN LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-079801

Procurement identifier (OCID): ocds-h6vhtk-05eee0

Published 4 December 2025, 2:46pm

Scope

Description

First Greater Western (GWR) require the supply of LED Lighting for their fleet of Class 387 Rolling Stock.

This requirement is for Supply only, as installation will be completed on Depot by GWR Engineering colleagues.

There is a requirement for deliveries of the goods to be made six monthly, at a rate of 14x 4-car vehicles worth of lighting per delivery - spanning an 18 month period (42x 4-car vehicles in total).

Proposed products must meet the latest standards/legislation for passenger railway vehicles.

Total value (estimated)

- £450,000 excluding VAT

- £500,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 29 May 2026 to 31 December 2027
- 1 year, 7 months, 3 days

Main procurement category

Goods

CPV classifications

- 34600000 - Railway and tramway locomotives and rolling stock and associated parts

Contract locations

- UKI - London
- UKJ - South East (England)
- UKK - South West (England)
- UKL - Wales

Participation

Legal and financial capacity conditions of participation

This procurement process is being advertised and run by GWR on its own behalf and on behalf of the successor operator of the rail passenger transport services in respect of GWR. That successor operator will be a public sector company, is expected to be a wholly owned subsidiary of DfT OLR Holdings Limited and will be ultimately owned by the Secretary of State for Transport.

The date for transfer of the current operations to the successor operator is not yet confirmed. Where the transfer is completed before contract award under this procurement process, the successor operator may elect (but will not be obliged) to carry on with this procurement process in place of GWR, by taking on the role of contracting entity from the date of completion of the transfer (with this notice and all other procurement documents to be interpreted accordingly).

Where the transfer is not yet completed by the time of contract award, contractual rights may be included in the contractual arrangement to enable transfer to the successor operator.

Bidders should note that this procurement process (if ongoing), or any awarded contract, may be included in a transfer scheme made by the Secretary of State under section 12 of the Railways Act 2005, or the transfer may be effected outside of, or separate from, such a scheme.

If transfer takes place before the contract award, the successor operator shall assume all the rights of the Client set out in this document. All references to GWR shall be deemed to refer to the successor operator for the purposes of this procurement and the successor operator shall be entitled to continue or terminate this procurement as if it was involved from the outset.

Submission

Submission type

Requests to participate

Deadline for requests to participate

9 January 2026, 4:00pm

Submission address and any special instructions

<https://s2c-uk62.waxdigital.com/FirstGroupPlc/DisplayModules/TradeModules/Negotiations/Opportunities/ViewOpportunityEvent.aspx?EventID=4920&Culture=en-GB>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

27 April 2026

Award criteria

Name	Type	Weighting
Quality	Quality	55%
Price	Price	40%
Terms and Conditions	Quality	5%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

This will be a two stage process with Pre Qualification Stage (PQQ).

Following the evaluation of the PQQ responses, GWR will shortlist the Applicants it will invite to negotiate in accordance with the terms of the PQQ.

GWR reserves the right to limit the number of Applicants that are invited to negotiate to four Applicants. Only Applicants that score a "Pass" for all non-qualitatively scored questions in this PQQ will be considered and places will be awarded in order of highest to lowest score. GWR reserves the right, in its absolute discretion, to invite more Applicants if there is a tie in the scores between two or more Applicants for the final place.

The PQQ will be followed by an Invitation to Negotiate (ITN) with shortlisted bidders being taken forward to a presentation stage (optional) before final evaluation and award.

The final scores for each Tender will be added together, after application of the relevant weightings, to receive a final score for each Tender. The Tenders will then be ranked according to the final scores received to identify the Most Advantageous Tender.

Contracting authority

FIRST GREATER WESTERN LIMITED

- Companies House: 05113733
- Public Procurement Organisation Number: PXVG-2764-GZCQ

Milford House 1 Milford Street

Wiltshire

SN1 1HL

United Kingdom

Email: procurement@gwr.com

Region: UKK14 - Swindon

Organisation type: Private utility

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

FIRST RAIL HOLDINGS LIMITED

Summary of their role in this procurement: Procurement Manager

- Companies House: 05154485
- Public Procurement Organisation Number: PPVJ-1479-GGLX

8th Floor The Point

London

W2 1AF

United Kingdom

Email: danielle.sweeney@firstrail.com

Website: <http://www.firstgroupplc.com>

Region: UKI32 - Westminster

Contact organisation

Contact FIRST RAIL HOLDINGS LIMITED for any enquiries.