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Contract

Lean & Business Agility Specialist Support

Scottish Water

F06: Contract award notice – utilities

Notice identifier: 2025/S 000-079753

Procurement identifier (OCID): ocds-h6vhtk-046dee

Published 4 December 2025, 1:38pm

Section I: Contracting entity

I.1) Name and addresses

Scottish Water

6 Buchanan Gate, Stepps

Glasgow

G336FB

Contact

Paul McDonald

Email

paul.mcdonald@scottishwater.co.uk

Country

United Kingdom

Region code

UKM84 - North Lanarkshire

Justification for not providing organisation identifier

Not on any register

Internet address(es)

Main address

<https://www.scottishwater.co.uk>

I.6) Main activity

Water

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Lean & Business Agility Specialist Support

Reference number

SW24/CON/1470

II.1.2) Main CPV code

- 80510000 - Specialist training services

II.1.3) Type of contract

Services

II.1.4) Short description

Scottish Water seeks to appoint Lean and Agile specialist partners to provide proven high-quality Lean support and agile coaching support to build our Lean and Business Agility capabilities across the business for an initial 3 year period, subject to ongoing performance review and being able to demonstrate value for money.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £9,600,000

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

II.2.4) Description of the procurement

Scottish Water seeks to appoint Lean and Agile specialist partners to provide proven high-quality Lean support and agile coaching support to build our Lean and Business Agility capabilities across the business for an initial 3 year period, subject to ongoing performance review and being able to demonstrate value for money. Further information in respect of the Scope and Specification is detailed within the tender documentation

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 50

Cost criterion - Name: Commercial / Weighting: 50

II.2.11) Information about options

Options: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-017580](#)

Section V. Award of contract

Contract No

SW24/CON/1470

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

16 June 2025

V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Calba Limited

Edinburgh

Country

United Kingdom

NUTS code

- UKM - Scotland

Companies House

SC141565

The contractor is an SME

Yes

Section V. Award of contract

Contract No

SW24/CON/1470

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

16 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

PA Consulting Services Limited

London

Country

United Kingdom

NUTS code

- UKI - London

Companies House

00414220

The contractor is an SME

No

Section V. Award of contract

Contract No

SW24/CON/1470

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

16 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

IBM United Kingdom Limited

Hampshire

Country

United Kingdom

NUTS code

- UKJ - South East (England)

Companies House

007414598

The contractor is an SME

No

Section V. Award of contract

Contract No

SW24/CON/1470

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

16 June 2025

V.2.2) Information about tenders

Number of tenders received: 6

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

SA Partners LLP

Newport

Country

United Kingdom

NUTS code

- UKL - Wales

Companies House

OC308491

The contractor is an SME

Yes

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Glasgow Sheriff Court

Glasgow

Country

United Kingdom