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Tender

Provision of Comprehensive Health Assessment Pilot Scheme for Coaches within the British High-Performance System

THE UNITED KINGDOM SPORTS COUNCIL

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

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Changes to notice

This notice has been edited. The [previous version](#) is still available.

Please note that the following changes have been made to the tender notice:

- We have uploaded word and PDF versions of the EDI and Sustainability questionnaire.

Scope

Reference

PDHV-6143-RRMX

Description

UK Sport is committed to delivering the greatest decade of extraordinary sporting moments, reaching, inspiring, and uniting the nation. As outlined in our strategic plan, we aim to ensure that British Olympic and Paralympic sport continues to achieve sustained success, underpinned by a high-performance system that is ethical, inclusive, and capable of driving positive societal impact.

UK Sport is seeking tenders from experienced and suitably qualified providers, through an open Invitation to Tender ("ITT"), for the delivery of a Comprehensive Health Assessment Pilot Scheme for coaches operating within the UK's World Class Performance Programmes (the "Pilot Scheme"). This procurement (the "Procurement") represents a key element of UK Sport's interim support offer for coaches and will serve as a critical building block in the development of the Independent Coaches Body ("ICB").

Purpose of the Pilot Scheme

The Pilot Scheme is a direct response to the findings of the Whyte Review (2023), which identified the need for systemic reform to create safer, more supportive environments across UK sport. In partnership with Sport England, UK Sport has committed to a joint policy response that prioritises the professionalisation of coaching, enhanced wellbeing provision, and a culture of safeguarding and accountability.

Further evidence from the Care for Coaches report (UK Coaching & Liverpool John Moores University, 2024) highlighted significant gaps in access to physical and mental health services for coaches. While mental health support has been bolstered through the Sporting Chance partnership, physical health provision remains inconsistent. Coaches working in elite sport face heightened risks of cardiovascular disease, metabolic disorders, fatigue, and stress-related conditions, risks that are currently not being adequately addressed.

To meet these needs, UK Sport is commissioning a two-year programme of opt-in, high-quality health assessments for up to 450 coaches. The services procured through this tender will not only provide immediate, meaningful support to the coaching workforce, but will also inform the design and delivery of the ICB's future health and wellbeing offer.

Objectives

The objectives of the Pilot Scheme are as follows (the "Pilot Scheme Objectives")

A. Empower Coaches Through Medical Assessments

Ensure that eligible coaches have access to high-quality medical assessments that enable them to understand and take ownership of their personal health and wellbeing. This shall include access to personalised health reports and onward sign posting to relevant specialist services, and lifestyle coaching where clinically appropriate.

B. Deliver a Cost-Effective and Efficient Pilot Scheme

Ensure the Pilot Scheme is operationally and financially efficient, effective in its delivery, and clearly understood by all stakeholders.

C. Generate Insights to Advance Coach Wellbeing and Education

Use data from the uptake and usage of health assessments to identify opportunities for improving coaches' health, wellbeing, and educational support.

Contract Value

UK Sport has budgeted to make payments of up to £400,000 inclusive of VAT to cover all costs associated with delivery. Payment will be made only for the number of assessments actually delivered, calculated on a cost per assessment basis, not exceeding £400,000 (inclusive of VAT).

Contract Duration

The Pilot Scheme is a pilot and therefore UK Sport propose to enter into the Contract with the Tenderer from the date on which the Contract is signed by both parties (the "Contract Commencement Date") for a duration of two (2) years (the "Term"), unless terminated in accordance with the terms contained therein.

Total value (estimated)

- £333,333 excluding VAT
- £400,000 including VAT

Below the relevant threshold

Contract dates (estimated)

- 31 January 2026 to 31 January 2028
- 2 years, 1 day

Main procurement category

Services

CPV classifications

- 75122000 - Administrative healthcare services
- 85120000 - Medical practice and related services
- 85147000 - Company health services

Contract locations

- UK - United Kingdom

Participation

This procurement is reserved for

UK suppliers

Submission

Enquiry deadline

25 November 2025, 3:00pm

Tender submission deadline

10 December 2025, 3:00pm

Submission address and any special instructions

Please provide all submissions via the following email address -

coachsupportservices@uksport.gov.uk

Tenders may be submitted electronically

No

Award criteria

Name	Description	Type	Weighting
QUALITY	Quality of service provision (60%) 1. Service delivery (delivery of health assessments) = 25% Comprehensive health assessments that are easy to access and demonstrate speed of reporting methods and further education.	Quality	60%

Name	Description	Type	Weighting
	<p>Please outline the ways in which your proposal demonstrates the following: i) A detailed outline of what is covered in the comprehensive health assessment. Highlight any additional components beyond the mandatory requirements of the Specification. Please note that where any mandatory requirements are not met, a Tenderer cannot score more than 3 for this question. Where a Tenderer meets the mandatory requirements but does not demonstrate any additional items, the Tenderer cannot score more than 4. ii) Outline how the comprehensive health assessments are conducted, and what is your approach to ensuring technical relevance for elite sport coaches and the environments they work in? iii) What is the projected turnaround times for test results/reports to the attendees? iv) Provide details of the framework you have in place for onward referrals or signposting, particularly where</p>		

Name	Description	Type	Weighting
	<p>urgent issues arise from screening? v)</p> <p>How would the education aspect of the project be delivered? Give examples of potential educational materials and engagement tools that could be shared with coaches to enhance health literacy and wellbeing? vi) Provide an example health assessment report like that which the coaches attending the health assessment would receive. A maximum of 6 Pages A4 plus 1 example results report plus a maximum of 2 examples of educational materials (example report and educational materials will not be included in the maximum page count). Font size: minimum 11pt Margins: no less than 2cm File format: word or PDF only 2. Hospital quality and service accessibility = 20% Quality of hospitals and accessibility to a range of facilities/providers with technical knowledge of the elite sports environment for coaches with or without a disability/impairment. Please outline the ways in which your</p>		

Name	Description	Type	Weighting
	<p>proposal demonstrates the following: i) Quality of hospitals and accessibility to range of facilities and providers across all four home nations and key performance hubs. ii) Availability of assessments and the timescales for assessments upon contact from eligible individuals. iii) Cancellation policy for assessments if any and their associated costs. iv) Please outline your current risk and compliance measures, specifically in relation to data protection, insurance coverage, and incident reporting procedures. Include any relevant policies, frameworks, or formal qualifications that support these practices. v) How do you ensure compliance with regulatory bodies and confidentiality standards, including safeguarding? vi) What strategies will you employ to help UK Sport increase visibility and engagement of health assessment within the coaching community? Please include as part of your submission evidence where the Health</p>		

Name	Description	Type	Weighting
	<p>Assessments take place (clinics), are compliant with regulatory and confidentiality standards. A maximum of 6 Pages A4 Font size: minimum 11pt Margins: no less than 2cm File format: word or PDF only 3.</p> <p>Management and reporting = 10%</p> <p>Capacity to deliver monthly bespoke management information to UK Sport with information on uptake of assessments including most dense locations. And to deliver formal six-monthly reviews providing information on update, trends, issues and/or concerns and successes. i) How will you manage the project and deliver monthly bespoke management information to UK Sport, including uptake and location density? ii) How will you deliver formal six-monthly reviews, and what information will be included (uptake, trends, issues, successes)? iii) What systems do you have in place for day-to-day administration, bookings,</p>		

Name	Description	Type	Weighting
	<p>communications and follow-ups? A maximum of 2 Pages A4 plus and example report (example report will not be included in the maximum page count). Font size: minimum 11pt Margins: no less than 2cm File format: word or PDF only 4. Added value = 5% Proposals for approach to deliver added value to the Pilot Scheme and to go above and beyond UK Sport's requirements. i) added value to the Pilot Scheme. ii) items that will be provided free of charge to the Pilot Scheme and are over and above UK Sport's mandatory and additional service requirements as set out in the Specification. For Example - A client login portal, free samples for coaches, or education workshops for UK Staff to help with their knowledge. A maximum of 2 Pages A4 Font size: minimum 11pt Margins: no less than 2cm File format: word or PDF only Scores range from 0 (fails to meet required standard) to 5 (Exceeds Standards). See ITT for full details</p>		

Name	Description	Type	Weighting
Price	<p>Price (overall weighting -20%) 1. Please provide a total cost including VAT per health assessment (i.e. 'unit cost'). This cost should include admin fees, test costs (mandatory and any additional they have included), educational support, and VAT. 2. Please provide a breakdown of the unit cost.</p> <p>1 A4 Page Font size: minimum 11pt Margins: no less than 2cm File format: word or PDF only</p> <p>Our assessment criteria is as follows: Prices will be scored on a comparative basis, whereby the lowest bid will receive 100% of the available marks (20% following weighting). All other bids will be compared against that lowest bid and will be scored in accordance with the following formula to calculate each of the bidder's scores:</p> <p>Working Example Lowest Price / Competitor Price = x * 20 (weighting) = x%</p> <p>Tender A (Lowest Price) bids £100 Tender B (Competitor Price) bids £110</p> <p>Scores calculated as: Tender A: 20% ×</p>	Price	20%

Name	Description	Type	Weighting
	<p>100/100=20 Tender B: 20% × 100/110 = 18.18 Lowest Price) £100 = 20% (Pricing weight). Lowest Price Scoring = 20 Competitor Price) £110 = Lowest Price (£100) / Competitor Price (£110) = 0.96 * 20% (weighting). Competitor Price Scoring = 18.18 See ITT for full details</p>		

Name	Description	Type	Weighting
EDI & Environmental Sustainability	<p>EDI and Environmental Sustainability will have an equal weighting of 10% each. Suppliers will be evaluated on their commitment to Equality, Diversity & Inclusion (EDI) and environmental sustainability in line with the Procurement Act. The assessment considers the existence and quality of relevant policies, evidence of compliance with laws and regulations, and the provision of structured training. Higher scores reflect substantial EDI and environmental sustainability measures, policies that go beyond basic compliance, and a clear focus on continuous improvement. Suppliers demonstrating limited evidence or non-compliance will score lower, while those showing robust practices and ethical standards will achieve the highest rating. This is completed via a questionnaire found on the ITT. Scores range from 1 (Below Standards) to 3 (Exceeds Standards).</p>	Quality	20%

Procedure

Procedure type

Below threshold - open competition

Special regime

Light touch

Documents

Associated tender documents

[Contract for Health Assessment Services UK Sport.pdf](#)

[FINAL UK Sport Invitation to Tender - Health Assessment Pilot Scheme for Coaches.pdf](#)

[ITT Comprehensive Health Assessment Pilot Scheme_Clarification Questions_Answers.pdf](#)

[EDI and Sustainable Procurement Questionnaire \(word\).docx](#)

[EDI and Sustainable Procurement Questionnaire \(PDF\).pdf](#)

Contracting authority

THE UNITED KINGDOM SPORTS COUNCIL

- Companies House: RC000765
- Public Procurement Organisation Number: PDHV-6143-RRMX

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LONDON

E14 4PU

United Kingdom

Contact name: Jemima Coates

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Website: <https://www.uksport.gov.uk/about-us/tenders>

Region: UKI42 - Tower Hamlets

Organisation type: Public authority - central government