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Tender

WBS-FTS-60770 Fully Automated Coagulation Analyser

Velindre University NHS Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-079391

Procurement identifier (OCID): ocds-h6vhtk-0598d5 ([view related notices](#))

Published 3 December 2025, 2:16pm

Scope

Description

The Welsh Blood Service requires modern, ISO15189-compliant fully automated coagulation analyser to improve testing throughput, reliability, and diagnostic accuracy, ensure seamless integration with EQAS schemes and internal quality control protocols and enhance workflow efficiency and reduce manual handling through automation. The system will be a compact coagulation analyser that is designed for a low-to-medium volume laboratory, offering fully automated testing for both routine and speciality assays. With a throughput of up to 110 tests per hour, it should support continuous operation allowing samples and reagents to be loaded at any time without interrupting the testing process. The system should accommodate at least 20 onboard samples and associated cooled reagents, ensuring optimal stability for sensitive assays.

The system will support data creation storage and back-up that is compliant

with current regulation including ALCOA++ and GDPR. System security will enable role-based access controls tailored to individual responsibilities, with at least four access levels: Operator, Operation and Validation, Configuration and Engineer.

Total value (estimated)

- £206,000 excluding VAT
- £247,200 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2031
- Possible extension to 31 March 2034
- 8 years

Description of possible extension:

Optional 3 year extension can be taken in 1 year increments.

Main procurement category

Goods

CPV classifications

- 33000000 - Medical equipments, pharmaceuticals and personal care products
- 38434570 - Haematology analysers

Contract locations

- UKL22 - Cardiff and Vale of Glamorgan

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

29 December 2025, 5:00pm

Tender submission deadline

5 January 2026, 12:00pm

Submission address and any special instructions

<https://etenderwales.bravosolution.co.uk/web/login.shtml>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

2 March 2026

Award criteria

Name	Type	Weighting
Commercial	Price	85.00%
Technical	Quality	15.00%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

Velindre University NHS Trust

- Public Procurement Organisation Number: PXWV-6492-CGMN

Unit 2 Charnwood Court, Parc Nantgarw, Nantgarw

Cardiff

CF15 7QZ

United Kingdom

Contact name: Alexandra Lord-Brown

Email: Nwssp.procurementcataloguepathology@wales.nhs.uk

Website: <http://nwssp.nhs.wales/ourservices/procurement-services/>

Region: UKL15 - Central Valleys

Organisation type: Public authority - central government

Devolved regulations that apply: Wales