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Contract

Kent and Medway Individual Placement and Support Service

NHS Kent and Medway Integrated Care Board

F03: Contract award notice

Notice identifier: 2025/S 000-079201

Procurement identifier (OCID): ocids-h6vhtk-058cfb

Published 3 December 2025, 9:59am

Section I: Contracting authority

I.1) Name and addresses

NHS Kent and Medway Integrated Care Board

2nd floor Gail House Lower Stone Street

Maidstone

ME15 6NB

Contact

Lindsay Gamlin

Email

l.gamlin@nhs.net

Country

United Kingdom

Region code

UKJ41 - Medway

Internet address(es)

Main address

<https://www.kentandmedway.icb.nhs.uk/>

Buyer's address

<https://www.kentandmedway.icb.nhs.uk/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Kent and Medway Individual Placement and Support Service

Reference number

C373958

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Kent & Medway Integrated Care Board are undertaking a Provider Selection Regime (PSR) Competitive Process and are inviting suitably qualified and experienced providers

to bid for a Individual Placement and Support Service in Kent and Medway. The contract duration will be for an initial period of 3 years with an option to extend for up to a further 2 years as required.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £13,228,032

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKJ4 - Kent

II.2.4) Description of the procurement

NHS Kent & Medway Integrated Care Board are undertaking a Provider Selection Regime (PSR) Competitive Process and are inviting suitably qualified and experienced providers to bid for a Individual Placement and Support Service in Kent and Medway. The contract duration will be for an initial period of 3 years with an option to extend for up to a further 2 years as required.

Individual Placement Support Service across Kent & Medway is for adults 18+ with a Serious Mental Illness which delivers high quality care and identifies and addresses health inequalities.

Individual Placement and Support is an evidence-based approach that helps people with severe mental illness (SMI) to achieve meaningful, paid employment as part of their recovery journey. IPS offers intensive, person-centred support to help individuals choose secure, and sustain the right job—often within just weeks of referral. Ongoing support is provided to both the employee and employer, ensuring a strong foundation for long-term success

Individual Placement Support Service is rooted in eight internationally recognised principles, including:

A focus on paid, competitive employment (not volunteering or sheltered work)

Zero exclusion – anyone who wants to work is eligible

Integration with mental health teams, ensuring a joined-up approach to care and support
IPS achieves significantly better outcomes than traditional vocational services. Studies show that IPS helps more people return to work faster, earn more, remain in work longer,

and spend less time in hospital. This is why IPS is recommended by NICE as a core intervention in mental health services.

This notice is an Intention to award a contract under the Competitive Process.

The lifetime value of the contract is expected to be £13,228,032.00

The initial term of the contract will be between 1st April 2026 to 31st March 2029, with the option to extend to up to 31st March 2031

This contract relates to an existing service with the intention to award being made to an existing provider.

II.2.5) Award criteria

Quality criterion - Name: Quality & Innovation / Weighting: 45%

Quality criterion - Name: Integration, collaboration, and service sustainability / Weighting: 14%

Quality criterion - Name: Improving access, reducing health inequalities, and facilitating choice / Weighting: 11%

Quality criterion - Name: Social Value / Weighting: 10%

Cost criterion - Name: Value / Weighting: 20%

II.2.11) Information about options

Options: Yes

Description of options

Contract may be extended for up to 2 years

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-050929](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

2 December 2025

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Shaw Trust

Oldbury

Country

United Kingdom

NUTS code

- UKJ4 - Kent

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £13,228,032

Total value of the contract/lot: £13,228,032

Section VI. Complementary information

VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice.

The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act 2023 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 23:59 on the 16th December 2025. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

Written representations should be sent to l.gamlin@nhs.net.

Award decision-makers - Kent & Medway ICB Board

Date of decision: 02nd December 2025

Conflicts of Interest: None declared

The Key Criteria used and weighted by the authority were as follows:

Quality and Innovation 45%

Value 20%

Integration, collaboration, and service sustainability 14%

Improving access, reducing health inequalities, and facilitating choice 11%

Social value 10%

The rationale for this was based on the detailed list of all requirements according to the specification and requirements of the integrated care system.

VI.4) Procedures for review

VI.4.1) Review body

NHS England

7&8 Wellington Place

Leeds

LS1 4AP

Country

United Kingdom

Internet address

<https://www.england.nhs.uk//>