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Tender

SD WAN Solution

East Riding of Yorkshire Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-078722

Procurement identifier (OCID): ocds-h6vhtk-05d5cf ([view related notices](#))

Published 2 December 2025, 9:08am

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Scope

Reference

2502-26

Description

East Riding of Yorkshire Council (ERYC) is looking to partner with an organisation with the capabilities to deliver a Cisco based SD WAN solution. The solution will be implemented and live by 01 April 2027.

Total value (estimated)

- £3,000,000 excluding VAT
- £3,600,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 June 2026 to 1 August 2031
- 5 years, 2 months, 1 day

Options

The right to additional purchases while the contract is valid.

The Council may purchase additional solution hardware, software and other services where it will enhance the performance of the Council and is in broad scope of this project.

Main procurement category

Goods

Additional procurement category

Services

CPV classifications

- 32000000 - Radio, television, communication, telecommunication and related equipment
- 30000000 - Office and computing machinery, equipment and supplies except furniture and software packages
- 48000000 - Software package and information systems

Contract locations

- UKE12 - East Riding of Yorkshire

Submission

Enquiry deadline

19 December 2025, 4:00pm

Submission type

Tenders

Tender submission deadline

9 January 2026, 12:00pm

Submission address and any special instructions

https://uk.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=99827&TID105089&B=

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

5 May 2026

Award criteria

Name	Type	Weighting
Price	Cost	70%
Non-Price	Quality	30%

Other information**Conflicts assessment prepared/revised**

Yes

Procedure**Procedure type**

Competitive flexible procedure

Competitive flexible procedure description

THE PROCUREMENT PROCESS – Competitive Flexible Procedure This Procurement is being conducted under the Competitive Flexible Procedure, in accordance with the

Procurement Act 2023 (PA23). This Procurement will be conducted in stages and there is no restriction on who can submit a Tender response. All tenderers who have accessed this Invitation to Tender (ITT) from the YORtender portal and expressed their interest will be eligible to tender. All the information required for this Procurement has been made available to Suppliers with this ITT. Tenders must be submitted in accordance with the timetable and instructions set out in this document, together with any additional information provided. The process to be undertaken is summarised below. Further additional information is provided throughout the documentation:

1. Publish tender notice and tender documentation A tender documentation pack and associated Find a Tender Service (FTS) notices will be issued via the Council's e-procurement tendering system, YORtender. Suppliers will be invited to submit initial tenders based upon the information provided within the tender pack. During this time suppliers will be permitted to ask clarification questions via the YORtender messaging facility. Answers will be provided and supplied to all suppliers where it is appropriate to do so.
2. Receive initial tenders Initial tenders must be uploaded onto the YORtender e-procurement portal by the required deadline of 12:00 Noon Friday 09 January 2026.
3. Conditions of Participation Stage - assess tenders against PA23 Procurement Specific Questionnaire and additional Pre-Selection Pass/Fail criteria. Suppliers must complete the online PA23 Procurement Specific Questionnaire available on the YORtender procurement portal. The answers provided will be evaluated by the Council's evaluation team. Suppliers who do not meet essential pass/fail criteria will be eliminated from the process. Those suppliers that pass all conditions of participation criteria will be shortlisted and continue to the next part of the procurement process.
4. Review tenders of shortlisted suppliers Submitted price schedules and method statements will be reviewed and evaluated by the Council evaluation team to understand the products and services proposed by the suppliers.
5. Period of clarification and dialogue with selected suppliers Dialogue will commence when the Council invites suppliers that have successfully passed the 'conditions of participation' stage to attend one or more dialogue and/or negotiation meetings. This phase of the procurement process will allow the Council and suppliers to clarify elements of the response and hold dialogue, where necessary to fully understand any aspect of the proposal of the supplier. This phase will allow the Council opportunity to modify its process going forward. Such modifications may include but not be limited to refinements to the specification and to the award criteria/weighting in accordance with Section 24 Procurement Act 2023. For example, based on method statement responses received the Council may request a presentation from suppliers. It is anticipated that dialogue may be supplier specific and therefore it may not be necessary for dialogue to be held with all suppliers during this phase and therefore the Council reserves the right to only hold dialogue with suppliers where it deems it will be beneficial to do so.
6. Review specification and assessment criteria Following any dialogue the Council will review its specification and evaluation criteria and make refinements where it is deemed necessary. Examples of this include minor changes to hardware specification and confirmation of services required from suppliers.
7. Re-publish documentation and invite Best and Final Offers (BAFO) Updated documentation will be published to short listed suppliers who will be invited to submit their Best and Final Offer.
8. Evaluate BAFO's Final tenders will be

evaluated in accordance with the criteria published within the tender documentation with a view to identifying the highest scoring and therefore preferred supplier. 9. Contract Award Suppliers will be notified of the outcome of the tender process by a letter sent digitally via the YORtender system, and the relevant FTS notices will be published as required. This will commence a stand still period of eight working days and a period of due diligence with the preferred supplier. 10. Due Diligence period with preferred supplier Once a preferred supplier has been identified a period of due diligence will take place. This will allow the Council to confirm terms and conditions, collect any required certification etc. 11. Confirm Contract Award The Council will confirm the contract award by notifying suppliers by a letter sent digitally and the publication of an FTS contract details notice. General The intent of this procurement process is to invite tenders based on a thorough specification, whilst having a period of clarification and dialogue with suppliers which will enable the correction of any errors, misunderstandings and misinterpretations and understand any options available to it. This stage in the tender process will also allow the Council to firm up any elements of the specification, but particularly the service elements, based on suppliers' initial responses and resource available within the Council.

Contracting authority

East Riding of Yorkshire Council

- Public Procurement Organisation Number: PZQH-9124-TMLN

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Region: UKE12 - East Riding of Yorkshire

Organisation type: Public authority - sub-central government