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Planning

CPG/12895/2025 - Provision of Hard Facilities Management and Associated Services for the British Embassy in Washington DC

Foreign, Commonwealth and Development Office

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-078273

Procurement identifier (OCID): ocds-h6vhtk-05dec7 ([view related notices](#))

Published 28 November 2025, 5:44pm

Scope

Description

The scope of Services covered in this Service Specification comprises:

- Management Services ("Management Services")
- Hard FM Services - Staff Residential Properties ("Hard FM Services - Staff Residential Property")
- Hard FM Services - Embassy Compound ("Hard FM Services – British Embassy Washington"); and
- Project Related Services ("Project Management and Minor Works");

The Contractor shall provide the Services in relation to all assets in the listed properties, buildings and compound (including Assets listed on the Asset Register and all other associated assets) unless such assets have been expressly excluded from the Services, or a part of the Services, where specific exclusions include:

* Assets in confidential areas; (other than red & green zone areas in defined buildings identified in the Service Matrix).

* IT assets provided except to the extent they require PAT testing and also excluding printers and multifunctional devices where servicing and provision of consumables is included (e.g. paper and toner);

* Assets that are the responsibility of landlords; and

* Authority owned and leased vehicles.

Please note the forecasted contract value is broken down as follows:

The fixed term of 5 years:

Fixed Costs - £8.07M

Discretionary Costs - £3.88 M

Possible extensions 2 years:

Fixed Costs - £2.43M

Discretionary Costs - £1.17M

Total value (estimated)

- £15,550,000 excluding VAT
- £15,550,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 October 2026 to 30 September 2031
- Possible extension to 30 September 2033

- 7 years

Main procurement category

Services

CPV classifications

- 79993100 - Facilities management services

Engagement

Engagement deadline

4 December 2024

The engagement was carried out before this notice was published.

Engagement process description

The central objective of the market engagement event was to provide further details on the scope of requirements and planned procurement activities, to gather feedback from the market and to gain market insight on the capabilities, capacity and interest in the region. FCDO invited interested suppliers to attend an Early Market Engagement (EME) session relating to the provision of Hard Facilities Management Services and associated future procurements.

This EME took place 15:00-16:30 UK time (10:00 – 11:30am EST) on Wednesday 4 December 2024 and was online via Microsoft Teams, with representation from the project team in Washington DC, Estates, Security and Network Directorate (ESND) and FCDO Commercial. This EME event was an opportunity for prospective suppliers to understand current planning for the provision of Hard Facilities Management Services for the British

Embassy in Washington DC, to ask questions, and to provide feedback on the scope of requirement and procurement process.

1. The FCDO makes no obligations or undertakings in any way to:

a) Commence any procurement activity; or

b) accept any PIN information received from suppliers; or c) any other commitment to suppliers whatsoever, including any intention to form a contract with any supplier for provision of this, or any other, future tender opportunity.

2. Costs of preparing the response

All costs relating to the preparation and submission of a response are the sole responsibility of the supplier. The FCDO shall not pay the supplier, wholly or in part, for its response to this PIN.

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

4 December 2025

Contracting authority

Foreign, Commonwealth and Development Office

- Public Procurement Organisation Number: PXRR-8771-PHVX

King Charles Street

London

SW1A 2AH

United Kingdom

Email: ame.procurement2@fcdo.gov.uk

Website:

<https://www.gov.uk/government/organisations/foreign-commonwealth-development-office>

Region: UKI32 - Westminster

Organisation type: Public authority - central government