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Tender

Technology Consultancy Services

Efficiency East Midlands

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-077031

Procurement identifier (OCID): ocds-h6vhtk-058299 ([view related notices](#))

Published 25 November 2025, 5:07pm

Scope

Reference

EEM 0081

Description

EEM is seeking to put in place a fully managed, single supplier National framework providing public sector bodies with a single, easy-to-use Technology Consultancy services framework to Support Public Sector Transformation, Innovation, and Digital Delivery that provides best possible value and service to our members and the wider public sector.

This framework will enable public bodies to access a trusted, strategic partner capable of delivering diagnostic, advisory, and delivery support across all stages of technology enabled change. It will include initial assessment through to implementation and post-delivery review.

The framework's structure, governance, and commercial model are designed to simplify access, improve transparency, and ensure better outcomes for public sector buyers.

A key feature of this framework is the inclusion of a no or at cost diagnostic phase at the outset of any engagement. This ensures buyers fully understand their needs before commissioning further work, without having to commit excessive resources.

In accordance with the flexibility permitted under the Competitive Flexible Procedure, EEM will shortlist between three (3) and five (5) of the highest-scoring suppliers at the PSQ stage to progress to the Invitation to Tender (ITT).

This approach is required to ensure a proportionate, efficient, and manageable evaluation process, given the anticipated scope and complexity of the requirement. It also reduces unnecessary bidding burden on suppliers and allows the authority to focus detailed ITT activity on those suppliers who have demonstrated the highest capability and relevance at the selection stage.

The shortlisting criteria will be objective, transparent, and based solely on PSQ scoring, as set out in the Supplier Questionnaire below. All suppliers will be treated equally and fairly.

The objectives of the Framework are to:

1. Simplify access to technology consultancy expertise.
2. Improve financial transparency and cost predictability.
3. Give faster mobilisation and reduced procurement overheads.
4. Give greater inclusion of SMEs through a structured supply chain model.
5. Enhance alignment between strategy, procurement, and delivery.
6. Provide better outcomes and reduced waste of public funds.

The appointed vendor will be responsible for:

1. Providing initial diagnostics and advisory services directly to clients.
2. Determining whether delivery should continue in-house or through a transparent, managed SME supply chain.
3. Ensuring full visibility of cost, delivery model, and performance across all engagements.
4. Maintaining an open and evolving network of SME partners, ensuring diversity, innovation, and regional/local capability are fully represented.

This approach simplifies access for buyers and supports extensive SME participation through a structured and equitable delivery ecosystem.

EEM considers this Framework will help:

1. Enable EEM members, whether existing or future, and the wider public sector to call off services in an efficient and compliant way.
2. Provide access to a vetted list of suppliers, significantly reducing the time and effort needed to conduct individual procurements.
3. Ensure that all purchases meet legal and regulatory requirements, such as the Procurement Act 2023.
4. Provide better value to the buyer by creating a fairer and more efficient supply chain, whilst consolidating purchasing power to negotiate better pricing and terms.
5. Provide clear, pre-negotiated pricing structures, enabling buyers to achieve greater value for money.
6. Ensure access to cutting-edge and specialised solutions.
7. Allows buyers to better manage their purchases in line with ever changing requirements.
8. Encourages greater innovation and quality by providing access to innovative products and services, including from niche vendors, ensuring buyers can procure the latest technology, solutions and services.
9. Promote competition among suppliers, driving competition and higher quality standards.
10. Reduce procurement risks by offering contracts with established suppliers that adhere to framework terms and conditions.

Commercial tool

Establishes a framework

Total value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 10 March 2026 to 9 March 2030
- 4 years

Main procurement category

Services

CPV classifications

- 72000000 - IT services: consulting, software development, Internet and support

Contract locations

- UK - United Kingdom

Framework

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

1%

Framework operation description

This is a single supplier framework. The framework supplier will provide an initial diagnostic service at either no cost or at cost recovery only, to help contracting authorities clearly define their needs, challenges, and desired outcomes before committing to wider consultancy or delivery activity. This diagnostic phase will enable informed investment decisions, ensuring public funds are spent only where there is a clear business case and achievable value.

Award of contracts will be via direct award.

Award method when using the framework

Without competition

Contracting authorities that may use the framework

This Framework Agreement Technology Consultancy Services is for use by Contracting Authorities in the United Kingdom, British Overseas Territories, and Crown Dependencies that exist on 29 May 2025

Submission

Enquiry deadline

9 December 2025, 11:59am

Submission type

Requests to participate

Deadline for requests to participate

16 December 2025, 11:59am

Submission address and any special instructions

<https://www.mytenders.co.uk/>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

9 March 2026

Award criteria

Name	Description	Type	Weighting
Technical	Technical and responsible procurement	Quality	70.00%
Commercial	Commercial	Price	30.00%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

The procurement will consist of the following stages:

Stage One – Selection Questionnaire (PSQ)

Bidders will be required to complete a Selection Questionnaire (PSQ) to demonstrate their organisational suitability, financial standing, relevant experience, and capacity to deliver the required services.

Responses will be evaluated in accordance with the published selection criteria. Only the top 3 – 5 bidders who meet the required standard will be invited to participate in the next stage of the process.

Stage Two – Invitation to Tender (Competitive Flexible Stage)

Shortlisted bidders will be invited to submit a full tender response, addressing both the Technical (Quality) and Commercial (Pricing) criteria.

The ITT will be evaluated in accordance with the published award criteria, which will assess overall quality, delivery approach, SME participation, and value for money.

This stage allows EEM to explore innovative delivery approaches while maintaining a competitive and transparent evaluation framework.

Stage Three – Clarification and Moderation (if required)

Where necessary, shortlisted bidders may be invited to attend a Clarification Meeting.

These meetings will not be scored but will be used to validate or explore elements of the written submission. Following these sessions, the evaluation panel may adjust moderated scores when justified by improved confidence in a bidder's ability to deliver.

Stage Four – Contract Award

The Framework Agreement will be awarded to the Bidder submitting the Most Advantageous Tender (MAT), based on a combination of quality (70%) and price (30%), in line with the evaluation criteria set out in this document.

Following evaluation and moderation, all bidders will be notified of the outcome, and the mandatory standstill period will commence before award confirmation.

Documents

Documents to be provided after the tender notice

Via My Tenders <https://www.mytenders.co.uk/>

Contracting authority

Efficiency East Midlands

- Companies House: 07762614

Maisies Way

Alfreton

DE55 2DS

Canada

Contact name: Mark Stephens

Telephone: +447973385737

Email: mark@metaprocurement.org

Website: <https://metaprocurement.org/>

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

Meta Procurement Ltd

Summary of their role in this procurement: Procurement Lead

- Companies House: 13864148

Peveril Drive

Nottingham

NG7 1DE

United Kingdom

Contact name: Mark Stephens

Telephone: +447973385737

Email: mark@metaprocurement.org

Region: UKF14 - Nottingham

Contact organisation

Contact Efficiency East Midlands for any enquiries.