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Award

Provision of a Bus Service to Kingston University

Kingston University Higher Education Corporation

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-076822

Procurement identifier (OCID): ocids-h6vhtk-058581 ([view related notices](#))

Published 25 November 2025, 12:07pm

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Scope

Reference

CPU-23-KU-UKO-884-DW-2025

Description

The University is committed to supporting sustainable travel choices for staff, students and visitors across our campus locations. A key part of our offering is the inter site bus service network; connecting residences with our academic campuses at Kingston Hill, Roehampton Vale and Penrhyn Road. The current contract for the operation of this network comes to an end in August 2026 and the University is seeking tenders for operations commencing in September 2026.

The University wishes to appoint an operator to provide transport for a number of routes created to serve the student body that serves to move them between Halls and the Campus locations in the Kingston locale. Certain variations are included on the core route outlined in this tender specification which, subject to financial implications, would be

considered to further enhance the current network.

The aim of the University Service will be to provide a free, low environmental impact and high-quality transport Service primarily for the students of the University but also used by Staff and the general public following Key objective s listed in the Specification document of the tender.

Please note the attached documentation and complete as required prior to the deadline.

Contract 1. Provision of a Bus Service to Kingston University

Supplier

- [Falcon Coaches Limited](#)

Contract value

- £7,387,772 excluding VAT
- £8,865,326.40 including VAT

Above the relevant threshold

Award decision date

25 November 2025

Date assessment summaries were sent to tenderers

25 November 2025

Standstill period

- End: 5 December 2025
- 8 working days

Earliest date the contract will be signed

8 December 2025

Contract dates (estimated)

- 1 September 2026 to 31 August 2033
- 7 years

Main procurement category

Services

Options

The right to additional purchases while the contract is valid.

Private Bus Hire services

CPV classifications

- 34121000 - Buses and coaches
- 34121100 - Public-service buses
- 34121300 - Double-decker buses
- 34144910 - Electric buses
- 50113000 - Repair and maintenance services of buses
- 50113200 - Bus maintenance services
- 60172000 - Hire of buses and coaches with driver
- 63712100 - Bus station services

Information about tenders

- 4 tenders received
- 4 tenders assessed in the final stage:
 - 0 submitted by small and medium-sized enterprises (SME)
 - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 3 suppliers unsuccessful (details included for contracts over £5 million)

Unsuccessful suppliers

- [First Bus London](#)
 - [Hallmark Connections Ltd](#)
 - [London General Transport Services LTD](#)
-

Procedure

Procedure type

Open procedure

Suppliers

Falcon Coaches Limited

- Public Procurement Organisation Number: PWHB-4888-XCYX

Little Owl Farm

Chobham

GU24 8SL

United Kingdom

Email: sales@falconch.com

Region: UKJ25 - West Surrey

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. Provision of a Bus Service to Kingston University

First Bus London

- Public Procurement Organisation Number: PLPQ-5887-QQHH

74 Chiswick High Road

London

W4 1SY

United Kingdom

Region: UKI75 - Hounslow and Richmond upon Thames

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Hallmark Connections Ltd

- Public Procurement Organisation Number: PYCD-2244-RWZV

Bedfont Road

Stanwell

TW19 7LZ

United Kingdom

Region: UKI75 - Hounslow and Richmond upon Thames

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

London General Transport Services LTD

- Public Procurement Organisation Number: PTRG-4279-WLHP

No.18 Merton High Street

London

SW19 1DN

United Kingdom

Region: UKI63 - Merton, Kingston upon Thames and Sutton

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contracting authority

Kingston University Higher Education Corporation

- UK Register of Learning Providers (UKPRN number): 10003678

Holmwood House Grove Crescent

Kingston upon Thames

KT1 2EE

United Kingdom

Contact name: David Wilder

Email: procurement@kingston.ac.uk

Website: <https://www.kingston.ac.uk/>

Region: UKI63 - Merton, Kingston upon Thames and Sutton

Organisation type: Public authority - sub-central government