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Contract

The Kent Health Visiting Service

Kent County Council

F03: Contract award notice

Notice identifier: 2025/S 000-076813

Procurement identifier (OCID): ocds-h6vhtk-05e83a

Published 25 November 2025, 12:05pm

Section I: Contracting authority

I.1) Name and addresses

Kent County Council

Kent County Council | Sessions House, Maidstone

Maidstone

ME14 1XQ

Contact

Matthew Wellard

Email

matthew.wellard@kent.gov.uk

Telephone

+44 3000413221

Country

United Kingdom

Region code

UKJ4 - Kent

Internet address(es)

Main address

www.kent.gov.uk

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

The Kent Health Visiting Service

Reference number

CN250185

II.1.2) Main CPV code

- 85323000 - Community health services

II.1.3) Type of contract

Services

II.1.4) Short description

This a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations

2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to decision makers by midnight of the 5 December 2025. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

The service delivers a comprehensive Health Visiting programme across the entirety of Kent County Council's area. It is designed to meet the statutory requirements set out in the Healthy Child Programme, ensuring that all eligible children and their families receive appropriate support and interventions. The approach is evidence-based and guided by the Kent Public Health 0-4 Health Needs Assessment, which identifies local priorities and informs service delivery. This includes universal health reviews, targeted support for families with additional needs, and collaborative working with other health and social care partners to promote optimal child development, health, and wellbeing.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £141,373,906

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKJ4 - Kent

Main site or place of performance

Kent

II.2.4) Description of the procurement

This a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to decision makers by midnight of the 5 December 2025. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

Proposed Contract Start and End Date 01/01/2026 – 31/03/2031

The information required against the Key Criteria under Direct Award C was assessed by an evaluation panel consisting of, Chloe Nelson (Senior Commissioner) and Tracy Weight (Commissioner), and Wendy Jefferys (Consultant).

The evaluation was moderated by Matthew Wellard

The decision to intend to award contract was taken by Dr Anjan Ghosh

The incumbent supplier was assessed according to the process outlined within the Direct Award C procedure which consisted of

- An assessment of whether the contract is changing considerably
- Due diligence undertaken as part of the Basic Selection Criteria.
- An assessment of whether the provider is doing a good job against the existing contract,
- An assessment of whether the provider is likely to continue to do a good job against the new contract

The assessment of whether the contract is changing considerably concluded the contract was not changing considerably

The due diligence carried out under the Basic Selection Criteria determined that the organisation meets all necessary requirements and is considered suitable for selection.

In assessment against whether the provider is doing a good job against the existing contract, the five key criteria were assessed with the associated weightings below. The assessment deemed the provider was undertaking a Good service against the key criteria.

Key Criteria Weighting

Quality and innovation 30%

Value 30%

Integration, collaboration and service sustainability 15%

Improving access, reducing health inequalities, and facilitating choice 15%

Social value 10%

In assessment against whether the provider is likely to continue to do a good job against the future, the five key criteria were assessed with the associated weightings below. Minor weighting changes were made to reflect minor specification changes to improve the focus on access and collaboration. The assessment deemed the provider was undertaking a Good service against the key criteria.

Key CriteriaWeighting

Quality and innovation25%

Value25%

Integration, collaboration and service sustainability20%

Improving access, reducing health inequalities, and facilitating choice20%

Social value10%

Following successfully passing all the required aspects of the Direct Award C process, the provider was deemed to have met the threshold required to be eligible for a Direct Award C award.

Conflicts of interest were managed throughout the procurement process and none were declared.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to decision makers by midnight of the 5 December 2025. This contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section V. Award of contract

Contract No

CN250185

Title

The Kent Health Visiting Service

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

23 November 2025

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Kent Community Health NHS Foundation Trust

Trinity House, Eureka Park

Ashford

TN25 4AZ

Country

United Kingdom

NUTS code

- UKJ4 - Kent

National registration number

RYY

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £141,373,906

Total value of the contract/lot: £141,373,906

Section VI. Complementary information

VI.3) Additional information

To view this notice, please click here:

<https://www.kentbusinessportal.org.uk/delta/viewNotice.html?noticeId=996673795> GO

Reference: GO-20251125-PRO-33397087

VI.4) Procedures for review

VI.4.1) Review body

Kent County Council

County Hall

Maidstone

ME14 1XQ

Country

United Kingdom

Internet address

www.kent.gov.uk