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Planning

Community Musculoskeletal Services

NHS HAMPSHIRE AND THE ISLE OF WIGHT INTEGRATED CARE BOARD

F01: Prior information notice

Prior information only

Notice identifier: 2025/S 000-076734

Procurement identifier (OCID): ocids-h6vhtk-05e805

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Section I: Contracting authority

I.1) Name and addresses

NHS HAMPSHIRE AND THE ISLE OF WIGHT INTEGRATED CARE BOARD

Omega House 112 Southampton Road

Eastleigh

SO505PB.

Contact

Nicki Warboys

Email

pho-tr.hiowicbprocurement@nhs.net

Country

United Kingdom

Region code

UKJ - South East (England)

NHS Organisation Data Service

QRL

Internet address(es)

Main address

<https://www.hantsiow.icb.nhs.uk/icb>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Community Musculoskeletal Services

Reference number

C403820

II.1.2) Main CPV code

- 85323000 - Community health services

II.1.3) Type of contract

Services

II.1.4) Short description

The NHS Hampshire and Isle of Wight Integrated Care Board (HLOW ICB) is inviting interested parties to a webinar with the intention of seeking the views of providers with regards to their Musculoskeletal Services.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKJ3 - Hampshire and Isle of Wight

II.2.4) Description of the procurement

Invitation to Webinar & Request for Information:

NHS Hampshire and Isle of Wight Integrated Care Board is seeking the views of healthcare providers with regards to their Community Musculoskeletal (MSK) Service.

The service aims to provide high-quality musculoskeletal (MSK) care that is accessible,

equitable, and responsive to the needs of our local population.

The service will be delivered to patients across Hampshire and the Isle of Wight, ensuring timely access to assessment, treatment, and support for MSK conditions, with a strong emphasis on prevention. The provider will offer care that is standardised, transparent, and coordinated, enabling patients to feel supported throughout their pathway, receive optimal treatment first time, and experience improved independence and ability to remain in or return to work.

A collaborative approach involving all stakeholders in MSK health will be essential to ensure equitable outcomes and a positive experience for all service users.

Further Information:

In the UK, an estimated 20.3 million people, approximately one third of the population, are affected by musculoskeletal (MSK) conditions, accounting for 21% of years of life lived with disability. People are living longer with complex MSK conditions which potentially means a longer life spent in ill health, with the demand on NHS services increasing as the population ages.

Nationally, MSK conditions have been included as one of the major groups of conditions that drive ill health in England, impacting individuals, their families and carers, their employers, the NHS, and the wider economy. Over 30 million working days are lost due to MSK conditions every year and they account for up to 30% of GP consultations.

The Hampshire and Isle of Wight Integrated Care System as of July 2025, is serving a population of over 1.9 million in Hampshire, Portsmouth, Southampton, and Isle of Wight. From April 2026, as a result of new Integrated Care Board cluster formations, the North East Hampshire population of Frimley Integrated Care Board will join NHS Hampshire and Isle of Wight, taking our total population to approximately 2.1m.

Our Hampshire and Isle of Wight population, clinicians, staff, and voluntary sector colleagues, via numerous engagement events and workshops, have clearly told us they would like a service which:

- is patient focused
- listens to what is important to the individual, and they are involved in the process and decision-making of their own care
- is the same across the geography of Hampshire and Isle of Wight
- is accessible with a single point of entry

- is easy to use and responsive
- has clear educational and informative products which are easy to find, understand and usable
- increases patient activation and self confidence in managing their own care
- has services which communicate seamlessly, safe, securely and operate in real time
- has low waiting times

This draft service specification is acknowledging and responding to the "asks" made by our local population. Our aim, therefore, is for our patients to easily access a provider which delivers the community MSK service specification and achieves the highest standards of quality care, receiving feedback from patients demonstrating they feel supported at all points on their pathway, receive optimal treatment first time in accordance with good clinical and best practice standards, are more in control over their care journey, have a greater feeling of independence, are able to or remain in work. The provider must deliver on productivity and efficiency, operating in a way which is standardised, transparent, collaborative, and coordinated.

A collaborative approach involving everyone in MSK health is needed to ensure that people in minority groups, those living in deprived areas and the most vulnerable in our society, have the same levels of access to high quality MSK services as the rest of the population, improving outcomes and peoples experience.

Engagement Event:

The Commissioners would like to invite interested providers to review the attached draft specification prior to an online webinar where further detail will be shared.

Should you wish to attend the webinar, to be held on 9th December @ 10am via MS Teams, please contact pho-tr.hiowicbprocurement@nhs.net to register.

The initial aim of this market engagement process is to gather information and gauge interest from the market in respect of this potential upcoming tender. The process is designed to assist the Commissioner to form a view of the how future services could be shaped and is not linked to any tendering process.

Your feedback at this stage will have no bearing on any future tender submissions and you will not be disadvantaged if you do not respond to this request.

II.2.14) Additional information

Atamis can be accessed by any computer or mobile device through a web browser. The experience may vary by web browser.

Within your web browser, navigate to the portal:

<https://health-family.force.com/s/Welcome> and save the link as a favourite so you can access it easily in the future.

User guide:

<https://atamis-1928.my.salesforce.com/sfc/p/#00000000rwim/a/4J000000kGJV/E7G8dJZW6l6OBziP9VjNLKQhD5jze8lO9f26f9NNk48>

II.3) Estimated date of publication of contract notice

30 January 2026

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No