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Tender

Framework Agreement for the provision for Alternative Provision, Education Outreach and Inclusion Services

Royal Borough of Greenwich

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-076692

Procurement identifier (OCID): ocds-h6vhtk-055608 ([view related notices](#))

Published 25 November 2025, 8:50am

Scope

Description

Royal Greenwich Council would like to hear from service providers who are interested and capable of delivering excellent, high quality and outcome focussed education services to support and raise attainment, attendance, aspiration and engagement of vulnerable children and young people of statutory school age in education and for young people up to the age of 25 who have an Education, Health and Care Plan. To also work towards successful transition to education, employment or training post-16 at the end of Key Stage 4. The objectives of the services are to provide a flexible response to either compliment, or provide an alternative to the teaching and learning available within mainstream and specialist provision or for children not engaged in education.

Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

Total value (estimated)

- £25,000,000 excluding VAT
- £25,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 September 2026 to 31 August 2029
- Possible extension to 31 August 2031
- 5 years

Description of possible extension:

The Authority is intending to establish an open framework in accordance with Section 49 of the Procurement Act 2023 for the provision of Alternative Provision, Education Outreach and Inclusion Services.

The Authority is required to re-open the Framework within the first three years of the term, to enable new providers to be admitted to it for the remainder of its term, which may be extended for any period/s upto a maximum of two further two years, making a maximum framework term of 5 years.

Main procurement category

Services

CPV classifications

- 80000000 - Education and training services

Contract locations

- UKI51 - Bexley and Greenwich
-

Lot 1. Lot 1 Alternative Provision

Description

Lot 1 Alternative Provision will deliver a minimum of 25 hours (full-time) per week of education placements within a Department of Education (DfE) registered school on-site for secondary-aged pupils (Key Stages 3 and 4) who are permanently excluded, at risk of exclusion, or unable to engage with mainstream education.

Lot value (estimated)

- £15,000,000 excluding VAT
- £15,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Lot 2 Vocational and Alternative Curriculum

Description

Lot 2 Vocational and Alternative Curriculum will deliver a minimum of 18 hours per week of vocational education, primarily for Key Stage 3 and 4 pupils, combining practical, accredited learning with pathways into employment, apprenticeships, or further education. Placements shall include recognised vocational qualifications in practical courses such as motor mechanics, bricklaying, plumbing or hairdressing as well as core academic subjects, and embedded careers support.

Lot value (estimated)

- £6,000,000 excluding VAT
- £6,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Lot 3 Education Outreach and Inclusion Support

Description

Lot 3 Education Outreach and Inclusion Support will deliver individualised interventions on an hourly basis to help prevent suspension, exclusions and sustain education placements. Providers collaborate with schools, SENCOs, and Inclusion Leads to support Children with emerging Social, Emotional and Mental Health (SEMH) needs and behavioural challenges

Lot value (estimated)

- £4,000,000 excluding VAT
- £4,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Open framework scheme end date (estimated)

31 August 2031

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

0%

Framework operation description

Please refer to the Instructions to Tenders document

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

The Council may at its discretion allow Royal Greenwich Maintained Schools, Academy Trusts and other Local Authorities to access the framework

Participation

Particular suitability

Lot 1. Lot 1 Alternative Provision

Lot 2. Lot 2 Vocational and Alternative Curriculum

Lot 3. Lot 3 Education Outreach and Inclusion Support

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Submission type

Tenders

Tender submission deadline

12 January 2026, 11:30am

Submission address and any special instructions

Please register at <https://supplierlive.proactisp2p.com/Account/Login>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

3 March 2026

Award criteria

Lot 1. Lot 1 Alternative Provision

Name	Description	Type
Quality	Quality will be evaluated at 70%	Quality
Price	Price will be evaluated at 30%	Price

Weighting description

The evaluation of tenders for appointment onto the framework will be 70% quality and 30% price. Please refer to the Instructions to Tenderers for further information.

Lot 2. Lot 2 Vocational and Alternative Curriculum

Name	Description	Type
Quality	Quality will be evaluated at 70%	Quality
Price	Price will be evaluated at 30%	Price

Weighting description

Quality will be evaluated at 70% and price at 30% for appointment onto the framework. Please refer to the Instructions to Tenderers for further details.

Lot 3. Lot 3 Education Outreach and Inclusion Support

Name	Description	Type
Quality	Quality will be evaluated at 70%	Quality
Price	Price will be evaluated at 30%	Price

Weighting description

Quality will be evaluated at 70% and price will be evaluated at 30% for appointment onto the framework. For further details please refer to the Instructions to Tenderers document.

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Light touch

Competitive flexible procedure description

Tenderers are required to complete all three stages of the procurement during publication of the tender before the published deadline (similar to the open procedure). This includes the Procurement Selection Questionnaire, Quality submission and price submissions.

The evaluation process to appoint Potential Suppliers to the Framework will involve three stages. The first stage will be 'Procurement Selection Questionnaire, the second stage will be the evaluation of the 'Quality' submission, and the third stage will be the evaluation of the 'Price' submission. Tenderers who fail Stage 1 (Conditions of Participation/Procurement Selection Questionnaire) will not have their Tender evaluated under Stage 2 (Quality); and Tenderers who fail Stage 2 (Quality) will not have their Tender evaluated under Stage 3 (Price).

Documents

Associated tender documents

<https://supplierlive.proactisp2p.com/Account/Login>

Contracting authority

Royal Borough of Greenwich

- Public Procurement Organisation Number: PXBB-6689-HZVL

The Woolwich Centre, 35 Wellington Street

London

SE18 6HQ

United Kingdom

Email: procurement@royalgreenwich.gov.uk

Region: UKI51 - Bexley and Greenwich

Organisation type: Public authority - sub-central government