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Tender

Framework Agreement for the provision of Tuition Services

Royal Borough of Greenwich

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-076691

Procurement identifier (OCID): ocds-h6vhtk-055603 ([view related notices](#))

Published 25 November 2025, 8:49am

Scope

Description

Royal Greenwich Council would like to hear from service providers who are interested and capable of delivering excellent, high quality and outcome focussed tuition services to support and raise attainment, attendance, aspiration and engagement of vulnerable children and young people of statutory school age in education and for young people up to the age of 25 who have an Education, Health and Care Plan. To also work towards successful transition to education, employment or training post-16 at the end of Key Stage 4. The objectives of the services are to provide a flexible response to either compliment, or provide an alternative to the teaching and learning available within mainstream and specialist provision or for children not engaged in education.

Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

Total value (estimated)

- £25,000,000 excluding VAT
- £25,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 September 2026 to 31 August 2029
- Possible extension to 31 August 2031
- 5 years

Description of possible extension:

The Authority is intending to establish an open framework in accordance with Section 49 of the Procurement Act 2023 for the provision of Alternative Provision, Education Outreach and Inclusion Services.

The Authority is required to re-open the Framework within the first three years of the term, to enable new providers to be admitted to it for the remainder of its term, which may be extended for any period/s up to a maximum of two further two years, making a maximum framework term of 5 years.

Main procurement category

Services

CPV classifications

- 80000000 - Education and training services

Contract locations

- UKI51 - Bexley and Greenwich
-

Lot 1. Lot 1 Universal Tuition

Description

Lot 1 Universal Tuition is designed for Children and young people with no or low additional needs who are experiencing academic underachievement and require curriculum catch-up, reintegration support, or temporary education. Universal Tuition is educational provision for pupils who do not have Special Educational Needs or Disabilities (SEND) as defined by the SEND Code of Practice 2015, and who are accessing tuition for reasons other than special educational or medical needs.

Lot value (estimated)

- £5,000,000 excluding VAT
- £5,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Lot 2 Special Educational Needs and Disabilities (SEND)

Description

Lot 2 Special Educational Needs and Disabilities (SEND) Tuition is designed for Children and young people with identified additional needs, including those with Education, Health and Care Plans (EHCPs), Social, Emotional and Mental Health (SEMH) challenges, Autism Spectrum Conditions, Specific Learning Difficulties (SpLDs), Speech, Language and Communication Needs (SLCN), Attention and Executive Functioning Difficulties. Pupils may present with long-term disengagement, avoiding school environments, high-risk or extremely challenging behaviours such as physical aggression or offending behaviour, and require specialist adaptations, resources, and equipment.

Lot value (estimated)

- £15,000,000 excluding VAT
- £15,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Lot 3: Complex and Medical Tuition

Description

Lot 3 Complex and Medical Needs Tuition is highly specialist educational provision for Pupils with significant medical, mental health, or multi-faceted needs that substantially impact their ability to engage in learning and require coordinated medical, therapeutic, and educational support during tuition delivery. Pupils may also be medically unfit for

school attendance due to chronic conditions, injury, terminal illness, or inpatient care, and may require palliative care or hospital/home-based treatment.

Lot value (estimated)

- £5,000,000 excluding VAT
- £5,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Open framework scheme end date (estimated)

31 August 2031

Maximum number of suppliers

Unlimited

Maximum percentage fee charged to suppliers

0%

Framework operation description

Please refer to the Instructions to Tenders document

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

The Council may at its discretion allow Royal Greenwich Maintained Schools, Academy Trusts and other Local Authorities to access the framework

Participation

Particular suitability

Lot 1. Lot 1 Universal Tuition

Lot 2. Lot 2 Special Educational Needs and Disabilities (SEND)

Lot 3. Lot 3: Complex and Medical Tuition

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Submission type

Tenders

Tender submission deadline

12 January 2026, 11:30am

Submission address and any special instructions

<https://supplierlive.proactisp2p.com/Account/Login>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

3 March 2026

Award criteria

Lot 1. Lot 1 Universal Tuition

Name	Description	Type
Quality	Quality will be evaluated at 60%	Quality
Price	Price will be evaluated at 40%	Quality

Weighting description

The evaluation of tenders for appointment onto the framework will be 60% quality and 40% price. Please refer to the Instructions to Tenderers for further information.

Lot 2. Lot 2 Special Educational Needs and Disabilities (SEND)

Lot 3. Lot 3: Complex and Medical Tuition

Name	Description	Type
Quality	Quality will be evaluated at 60%	Quality
Price	Price will be evaluated at 40%	Price

Weighting description

The evaluation of tenders for appointment onto the framework will be 60% quality and 40% price. Please refer to the Instructions to Tenderers for further information.

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Light touch

Competitive flexible procedure description

Tenderers are required to complete all three stages of the procurement during publication of the tender before the published deadline (similar to the open procedure). This includes the Procurement Selection Questionnaire, Quality submission and price submissions.

The evaluation process to appoint Potential Suppliers to the Framework will involve three stages. The first stage will be 'Procurement Selection Questionnaire, the second stage will be the evaluation of the 'Quality' submission, and the third stage will be the evaluation of the 'Price' submission. Tenderers who fail Stage 1 (Conditions of Participation/Procurement Selection Questionnaire) will not have their Tender evaluated under Stage 2 (Quality); and Tenderers who fail Stage 2 (Quality) will not have their Tender evaluated under Stage 3 (Price).

Documents

Associated tender documents

<https://supplierlive.proactisp2p.com/Account/Login>

Please register at <https://supplierlive.proactisp2p.com/Account/Login>

Contracting authority

Royal Borough of Greenwich

- Public Procurement Organisation Number: PXBB-6689-HZVL

The Woolwich Centre, 35 Wellington Street

London

SE18 6HQ

United Kingdom

Email: procurement@royalgreenwich.gov.uk

Region: UKI51 - Bexley and Greenwich

Organisation type: Public authority - sub-central government