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Planning

Pre Market engagement of SMART beds

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-076410

Procurement identifier (OCID): ocds-h6vhtk-05e73e

Published 24 November 2025, 11:56am

Scope

Description

Title: Market Engagement – SMART Beds

Organisation: Velindre NHS Trust

Description of Requirement:

Velindre NHS Trust is seeking to engage with the market in advance of a potential future procurement for the provision of SMART beds. This notice aims to inform suppliers of the forthcoming requirement and invite interested parties to provide information on products that may meet the Trust's clinical, ergonomic, and operational needs within bed delivery environments.

The Trust is interested in SMART bed solutions that offer:

- High levels of patient comfort suitable for extended treatment durations
- Ergonomic and fully adjustable features to support patient safety and staff usability

- Compliance with infection prevention and control standards
- A modern aesthetic and high-quality design
- Durable materials that support long-term operational efficiency and value for money

Purpose of Engagement:

The aim of this market engagement is to explore available products, understand technological capabilities, and assess potential cost models. This exercise will support the Trust in shaping any future procurement approach and ensuring high-quality, cost-effective solutions that enhance both patient and staff experience.

Interested suppliers are invited to share:

- Product information and technical specifications
- Evidence of relevant standards, certifications, and compliance
- Details of available features and optional enhancements
- Indicative pricing structures or cost frameworks
- Any additional supporting materials relevant to SMART bed solutions

Important Note:

This notice is issued solely for the purpose of market engagement and does not constitute a call for competition or a commitment to procure. Any future procurement activity will be conducted in accordance with applicable public procurement regulations.

Total value (estimated)

- £100,000 excluding VAT
- £101,999 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 June 2026 to 30 April 2027
- 11 months

Main procurement category

Goods

CPV classifications

- 31000000 - Electrical machinery, apparatus, equipment and consumables; lighting
- 33000000 - Medical equipments, pharmaceuticals and personal care products

Contract locations

- UK - United Kingdom

Engagement

Engagement deadline

16 January 2026

Engagement process description

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Supplier Input Requested:

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Please contact:

Sian Evans

sian.evans16@wales.nhs.uk

or

Sian Head

sian.head2@wales.nhs.uk

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

1 April 2026

Contracting authority

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

- NHS Organisation Data Service: RQF

4-5 Charnwood Court,

Cardiff

CF14 3UZ

United Kingdom

Contact name: Sian Head

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Website: <http://nwssp.nhs.wales/ourservices/procurement-services/>

Region: UKL22 - Cardiff and Vale of Glamorgan

Organisation type: Public authority - central government