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Award

## **Appointment of specialist energy solutions services for Retrofit at Scale Project**

London Borough of Camden

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-075402

Procurement identifier (OCID): ocds-h6vhtk-05e4cc

Published 19 November 2025, 4:44pm

### **Scope**

#### **Description**

Appointment of specialist energy solutions company with expertise to carry out multidisciplinary functions including grant compliant energy surveys, solar / renewable designs, resident engagement as preparatory services supporting the Retrofit as Scale (RaS) project

The RaS pilot involves a model to test and develop the principles as part of a prototype to reduce carbon emissions at scale across our housing stock while providing lower energy costs for residents. It is the intention of the Council to set up, as a proto-type, a special purpose vehicle which will facilitate the installation of Solar PV and Battery energy storage systems across 2,000-3,000 homes. The proposed approach is the first of its kind at any significant scale. The RaS pilot involves a model to test and develop the principles as part of a prototype to reduce carbon emissions at scale across our housing stock while providing lower energy costs for residents. The proposed approach is the first of its kind at any significant scale.

This initial preparatory work under the direct award will provide the Council with the necessary documentation to allow pre-purchasing material (such as solar panels, inverters, and batteries) to mitigate future retail price increases and meet grant funder

requirements.

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## **Contract 1. Appointment of specialist energy solutions for Retrofit at Scale Project**

### **Supplier**

- Sero Life Limited

### **Contract value**

- £600,000 excluding VAT
- £600,000 including VAT

Above the relevant threshold

### **Earliest date the contract will be signed**

1 December 2025

### **Contract dates (estimated)**

- 2 December 2025 to 30 April 2026
- 4 months, 30 days

## **Main procurement category**

Services

## **CPV classifications**

- 71500000 - Construction-related services

## **Contract locations**

- UKI - London

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## **Participation**

### **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Other information**

### **Description of risks to contract performance**

Specialist energy solutions company with the in-house expertise is required to carry out multidisciplinary functions, including ensuring all surveys comply with grant requirements and designing solar photovoltaic installations. Sero's competency to carry out the functions referenced has been reviewed and considered

unique as additional to completing engagement activities / Retrofit Assessments / PV design works, Sero also has the ability to develop and lead on long term asset maintenance contracts and be a regulated billing provider. As a prototype, the main project is inherently dependent on Sero's involvement, requiring Sero to be fully integrated into the delivery of the principal contract should it proceed to the full Retrofit as Scale (RaS) project.

### **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Direct award

### **Direct award justification**

- Prototypes and development
- Single supplier - intellectual property or exclusive rights
- Single supplier - technical reasons

It is the intention to make a direct award of a contract for specialist preparatory services supporting the Retrofit as Scale (RaS) project to a bespoke contractor Sero without going through a competitive tendering process. This is considered to be required firstly because of the novel pilot nature of the prototype project and secondly because of the urgent nature of the work (given the need to comply with grant conditions). Given the pilot nature

of the RaS project it is considered that the proposed contract award to Sero is covered by Section 41.

The RaS pilot involves a model to test and develop the principles as part of a prototype to reduce carbon emissions at scale across our housing stock while providing lower energy costs for residents. The proposed approach is the first of its kind at any significant scale. The proposed approach is the first of its kind at any significant scale.

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## Supplier

### Sero Life Limited

- Public Procurement Organisation Number: PZPT-2558-ZZDH

Westgate House, Womanby Street

Cardiff

CF10 1BR

United Kingdom

Email: [Enquiries@sero.life](mailto:Enquiries@sero.life)

Region: UKL22 - Cardiff and Vale of Glamorgan

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1. Appointment of specialist energy solutions for Retrofit at Scale Project

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## Contracting authority

### London Borough of Camden

- Public Procurement Organisation Number: PZXL-5842-VBBG

London Borough of Camden

London

N1C 4AG

United Kingdom

Contact name: Jonathan Lam

Email: [procurement@camden.gov.uk](mailto:procurement@camden.gov.uk)

Website: <http://www.camden.gov.uk>

Region: UKI31 - Camden and City of London

Organisation type: Public authority - sub-central government