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Award

## **UK Authorised Microsoft CSP Indirect Provider with Added Value Services**

Cantium Business Solutions Limited

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-075369

Procurement identifier (OCID): ocds-h6vhtk-059b8e ([view related notices](#))

Published 19 November 2025, 4:05pm

### **Scope**

### **Reference**

979697443

### **Description**

Cantium Business Solutions Ltd, and its trading brands (Cantium), is a Local Authority Trading Company (LATCo) delivering ICT managed services that is ultimately owned by Kent County Council (KCC) and is part of the Commercial Services Group (CSG). Cantium, and its trading brands, provides ICT Managed Services to its customers across the UK within the Education, Local Authority, and the Private sector. As a LATCo, we are proud of our Public Sector heritage, which has given us a foundation in business delivery and infrastructure insight. This uniquely enables us to drive innovation and progressive practices to deliver the best value for our clients.

Cantium supports its customers by offering advice and guidance on the use of Information Technology to maximise the business benefits of current systems and support the delivery of new products and services.

Cantium is looking to partner as a reseller with an Authorised UK Microsoft CSP Indirect Provider to act as the licence provider for Microsoft products for resale to its customers.

This Agreement shall commence on 3rd February 2026 and shall continue in force for up to 36 months unless terminated in accordance with the partner contractual conditions or extended in accordance with clause 2.6.

The buyer has the right to request up to two x 12-month extensions to this contract, providing the supplier with a minimum notice of 30 days prior to the contract end date. Therefore, the maximum possible contract length will be 60 months.

Any contractual offer made will be against a zero-value agreement as any sales will be based on best value for our customers. However, the total contract value over the 60 month period is estimated at circa £7 million inclusive of VAT.

All bidders are to confirm alignment with the principles of Cantium's Supply Chain Charter.

Further background and technical information can be found within the Invitation to Tender (ITT) documentation.

To view this notice, please click here:

<https://csg.delta-esourcing.com/delta/viewNotice.html?noticeId=991622951>

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## **Contract 1. UK Authorised Microsoft CSP Indirect Provider with Added Value Services**

### **Supplier**

- ARROW ENTERPRISE COMPUTING SOLUTIONS LIMITED

## **Contract value**

- £7,000,000 including VAT

Above the relevant threshold

## **Award decision date**

3 November 2025

## **Date assessment summaries were sent to tenderers**

3 November 2025

## **Standstill period**

- End: 28 November 2025
- 8 working days

## **Earliest date the contract will be signed**

5 December 2025

## **Contract dates (estimated)**

- 3 February 2026 to 2 February 2029
- Possible extension to 2 February 2031
- 5 years

Description of possible extension:

Optional 2 x 12 month contract extensions

## **Main procurement category**

Services

## **CPV classifications**

- 48000000 - Software package and information systems
- 72222300 - Information technology services

## **Contract locations**

- UK - United Kingdom

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## **Information about tenders**

- 2 tenders received
- 1 tender assessed in the final stage:
  - 0 submitted by small and medium-sized enterprises (SME)
  - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 0 suppliers unsuccessful (details included for contracts over £5 million)

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## **Procedure**

## Procedure type

Open procedure

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## Supplier

### **ARROW ENTERPRISE COMPUTING SOLUTIONS LIMITED**

- Companies House: 03952678

Central House Part 1st Floor, Suite 1D/1, Otley Road

Harrogate

HG3 1SA

United Kingdom

Contact name: Ian Hill

Telephone: +44 20 7786 3415

Email: [Ian.Hill@arrow.com](mailto:Ian.Hill@arrow.com)

Region: UKE22 - North Yorkshire CC

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. UK Authorised Microsoft CSP Indirect Provider with Added Value Services

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## **Contracting authority**

### **Cantium Business Solutions Limited**

- Public Procurement Organisation Number: PYCX-4938-CCHM

1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

United Kingdom

Contact name: Contracts and Procurement Team

Email: [contractsprocurement@cantium.solutions](mailto:contractsprocurement@cantium.solutions)

Region: UKJ46 - West Kent

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)